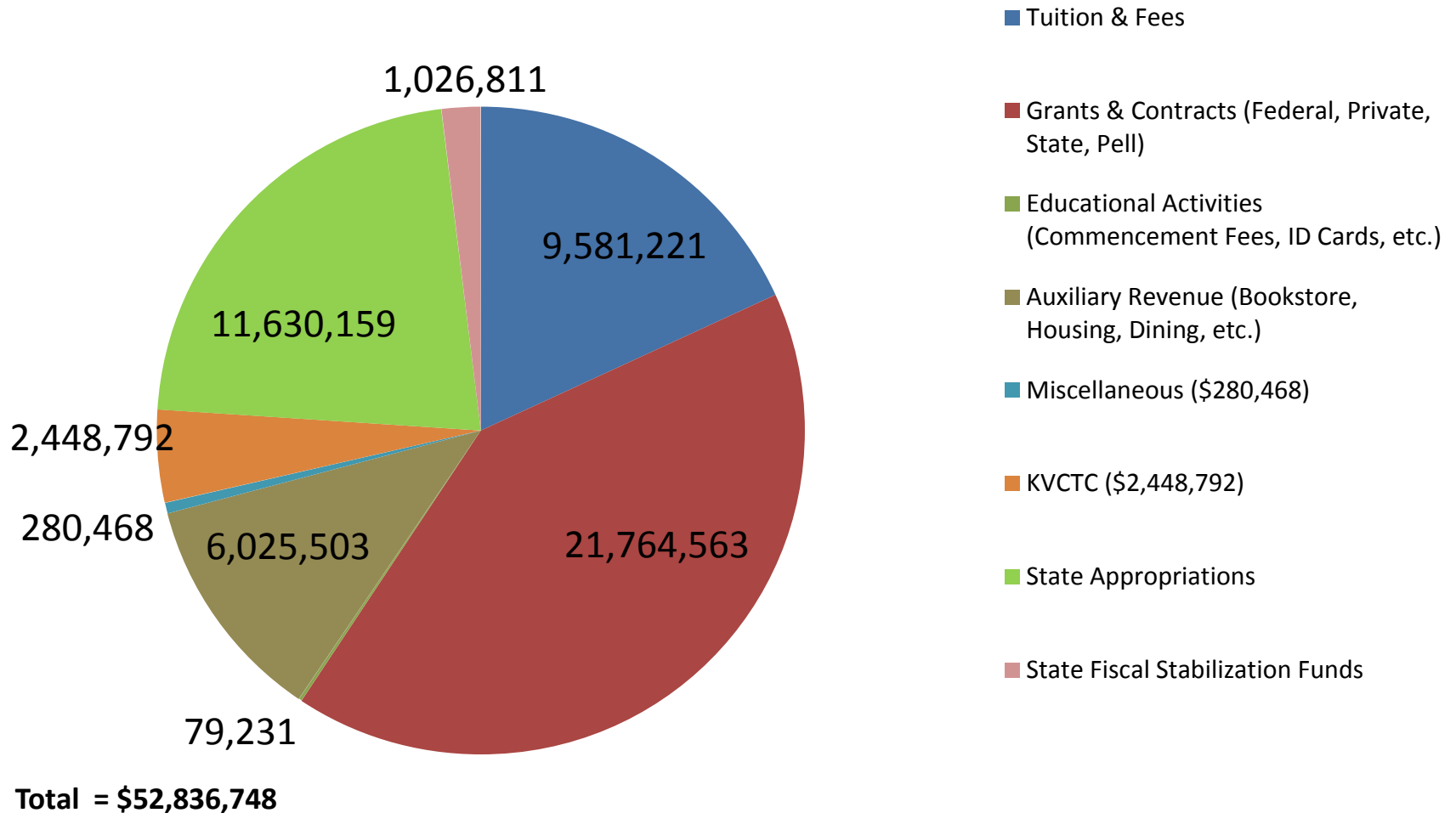


WV SU

Office of Business & Finance

FY 2011 Revenues - WVSU & R&D



West Virginia State University - Combined

**Statement of Revenues, Expenses, and Changes in Net Assets
For the Years Ended June 30, 2011 and June 30, 2010**

	2011	2010
OPERATING REVENUES:		
Student tuition and fees (net of scholarship allowances)	\$ 9,581,221	\$ 10,172,654
Contracts and grants:		
Federal	11,330,409	10,655,754
State	3,131,469	3,379,087
Private	870,015	986,846
Sales and services of educational activities	79,231	171,477
Auxiliary enterprise revenue (net of scholarship allowance)	6,025,503	5,861,348
Miscellaneous - net	155,950	142,750
Fees Charged to the Students of KVCTC	848,792	1,089,714
Charges to KVCTC	1,600,000	2,946,300
Total operating revenue	<u>33,622,590</u>	<u>35,405,930</u>
Operating Expenses		
Salaries & wages	23,073,660	23,409,976
Benefits	8,569,224	8,563,654
Supplies and other services	15,086,640	14,035,321
Utilities	2,752,064	2,008,231
Student financial aid - scholarships and fellowships	5,098,738	4,904,144
Depreciation	1,470,899	1,361,277
Loan cancellations and write-offs	24,890	10,390
Fees assessed by the Commission	134,895	118,465
Total operating expenses	<u>56,211,010</u>	<u>54,411,458</u>
Operating income (loss)	<u>(22,588,420)</u>	<u>(19,005,528)</u>
NONOPERATING REVENUES (EXPENSES):		
State appropriations	11,630,159	11,814,794
State fiscal stabilization funds	1,026,811	827,795
Pell Grant Revenue	6,432,670	6,350,209
Investment income	19,027	20,542
Miscellaneous income	105,491	-
Interest on indebtedness	(321,971)	(364,905)
Impairment loss	(103,000)	-
Loss on Fixed Asset Disposal	(4,115)	(10,118)
Fees assessed by the Commission for debt service and reserves	(32,346)	(44,094)
Total nonoperating revenues	<u>18,752,726</u>	<u>18,594,223</u>
Income before other revenues, expenses, gains, or losses	<u>(3,835,694)</u>	<u>(411,305)</u>
Capital grants and gifts	648,584	456,849
STATE CAPIAL GRANTS	141,819	135,053
Capital Projects Proceeds from Commission	662,867	382,501
INCREASE IN NET ASSETS BEFORE TRANSFERS	<u>(2,382,424)</u>	<u>563,098</u>
CHANGE IN NET ASSETS		
NET ASSETS, BEGINNING OF YEAR	<u>21,534,459</u>	<u>20,971,361</u>
NET ASSETS, END OF YEAR	<u>\$ 19,152,035</u>	<u>\$ 21,534,459</u>

WEST VIRGINIA STATE UNIVERSITY - Combined

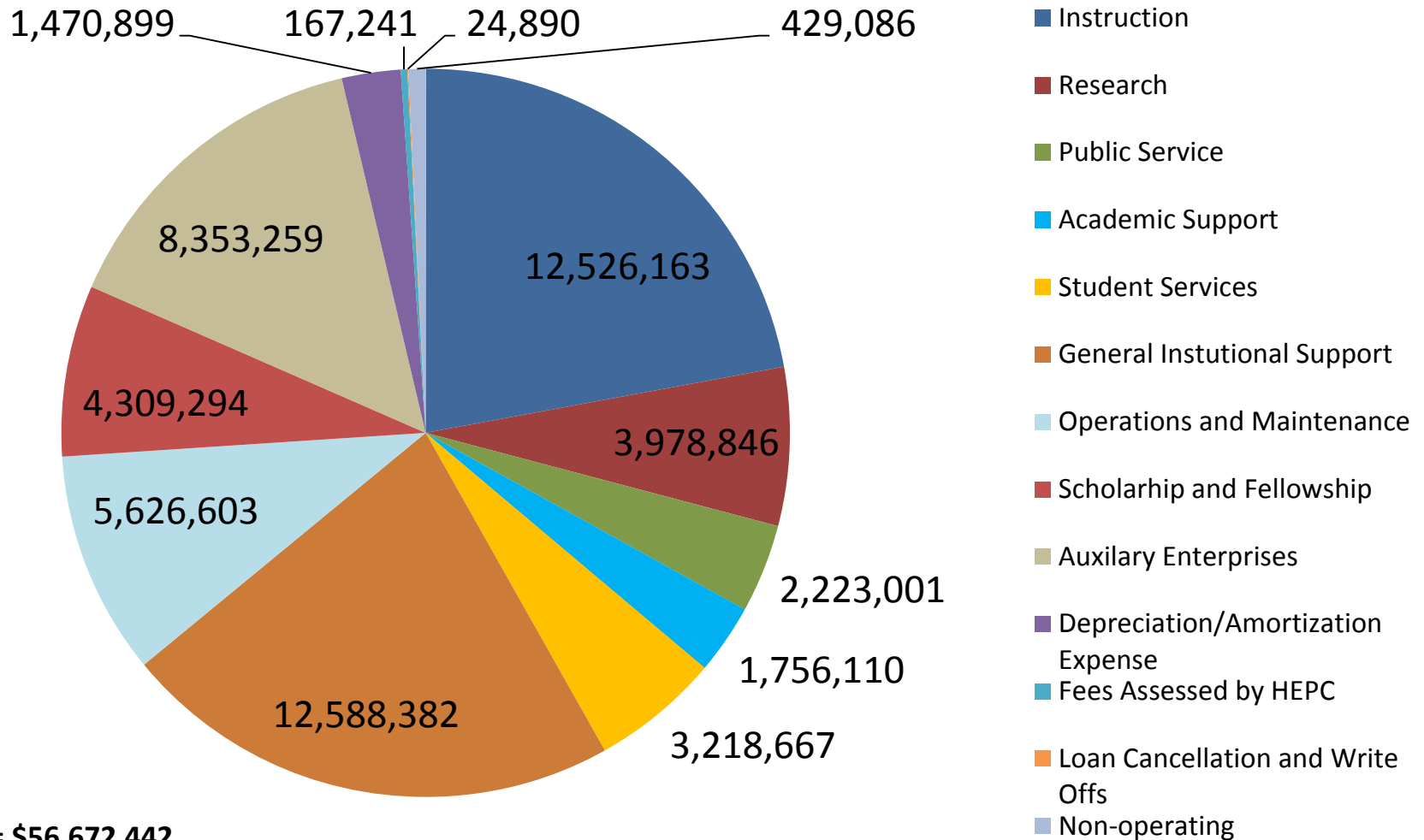
STATEMENT OF NET ASSETS

For the Years Ended June 30, 2011 and June 30, 2010

ASSETS:	2011	2010
Current Assets:		
Cash and cash equivalents	\$ 6,624,846	\$ 7,565,920
Accounts receivable	1,659,558	1,271,686
Loans to students, current portion	110,513	106,647
Inventories	471,247	468,349
Prepaid expenses	181,844	189,495
Total current assets	<u>9,048,008</u>	<u>9,602,097</u>
Restricted cash and cash equivalents	593,485	601,568
Loans to students, net of allowance	329,086	412,147
Bond Cost of Issuance	27,441	29,935
Investment in capital assets, net	27,997,824	27,855,232
Total noncurrent assets	<u>28,947,836</u>	<u>28,898,882</u>
TOTAL ASSETS	<u>\$ 37,995,844</u>	<u>\$ 38,500,979</u>
LIABILITIES:		
Current Liabilities:		
Accounts payable	1,190,283	1,143,324
Due to Commission	-	1,235
Accrued Liabilities	2,036,099	1,977,585
Compensated absences	902,008	861,546
Deferred revenue	433,334	547,261
Debt Obligation to the Commission, current portion	111,805	243,526
Bonds Payable, Current Portion	255,000	245,000
Notes payable, current portion	107,659	86,723
Total current liabilities	<u>5,036,188</u>	<u>5,106,200</u>
Deposits	143,644	142,505
Compensated absences	431,128	438,211
Debt obligation to the Commission	-	111,806
Bonds Payable	3,300,037	3,547,768
Notes payable	2,418,524	2,526,239
Advances from federal sponsors	579,122	579,122
Other Post Employment Benefits	6,935,166	4,514,669
Total noncurrent liabilities	<u>13,807,621</u>	<u>11,860,320</u>
Total liabilities	<u>18,843,809</u>	<u>16,966,520</u>
NET ASSETS		
Invested in capital assets, net of related debt	21,935,240	21,124,105
Restricted for:		
Nonexpendable	-	-
Expendable:		
Capital & Sponsored projects	315,425	-
Loans	49,493	73,255
Debt service	593,483	601,568
Unrestricted	(3,741,606)	(264,469)
Total Net Assets Sub-Total	<u>19,152,035</u>	<u>21,534,459</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 37,995,844</u>	<u>\$ 38,500,979</u>

The notes to the financial statements are an integral part of this statement.

FY 2011 Expenses – Functional – WVSU & R&D

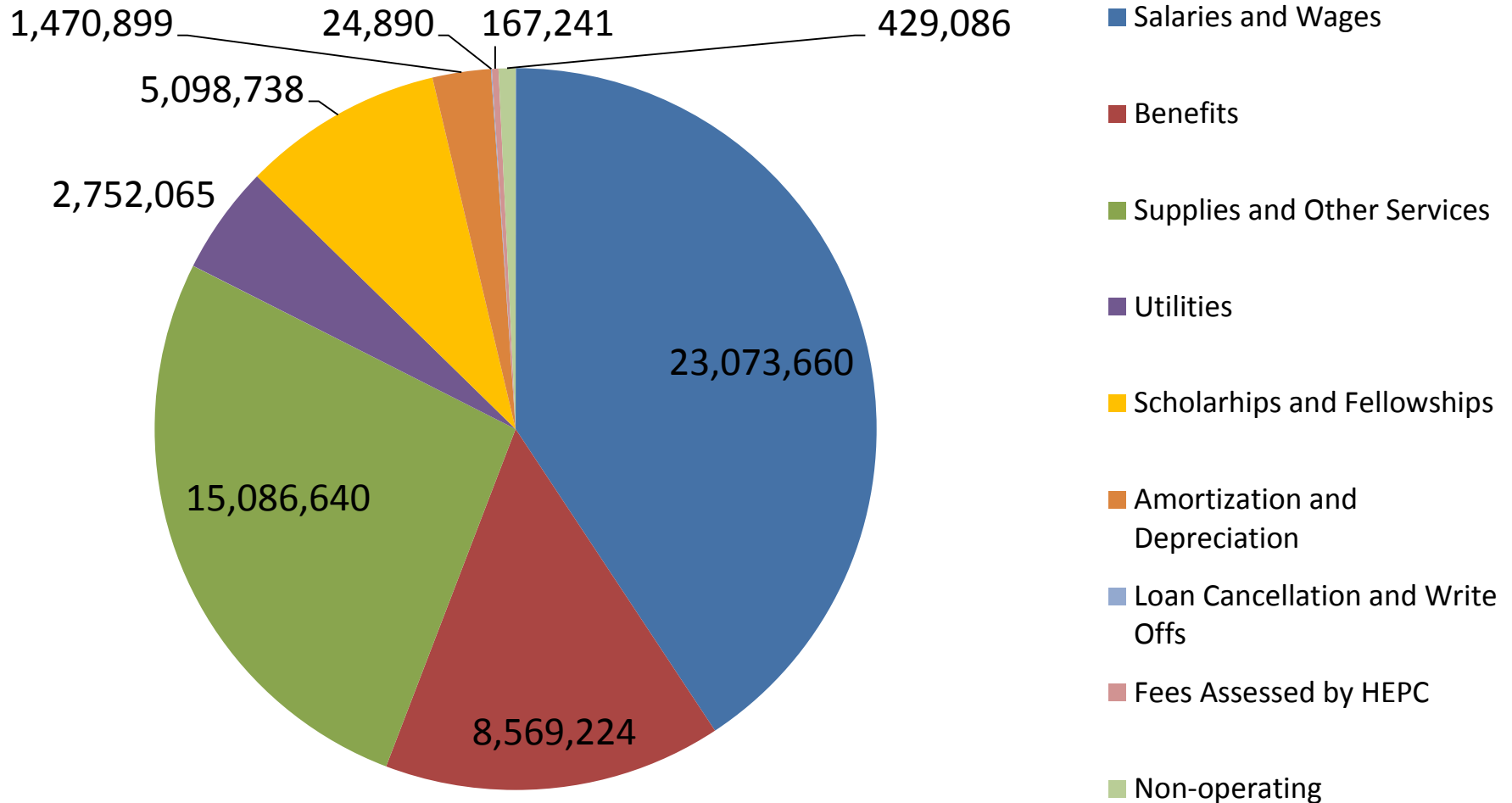


Total = \$56,672,442

Expenses Classified by Function

- **Instruction** – General academic instruction, vocational/technical, community education, preparatory/remedial instruction
- **Public Service** – Community service, extension service, public broadcasting service
- **Academic Support** – Libraries, academic administration, museums & galleries, educational media services, course and curriculum development
- **Student Services** – Student services administration, social & cultural development, counseling & career guidance, financial aid administration, admissions, student records
- **Institutional Support** – Executive management, fiscal operations, general administration
- **Operation & Maintenance of Plant** – Physical plan administration, building maintenance, custodial services, landscaping & grounds, major repairs & renovations
- **Auxiliary** – Housing, dining, faculty housing, athletics
- **Fees Assessed by HEPC** – Related to debt services & reserves, higher education resource assessment
- **Non-operating** – Loss on fixed asset disposal, impairment loss, interest on indebtedness

FY 2011 Expenses – Natural – WVSU & R&D

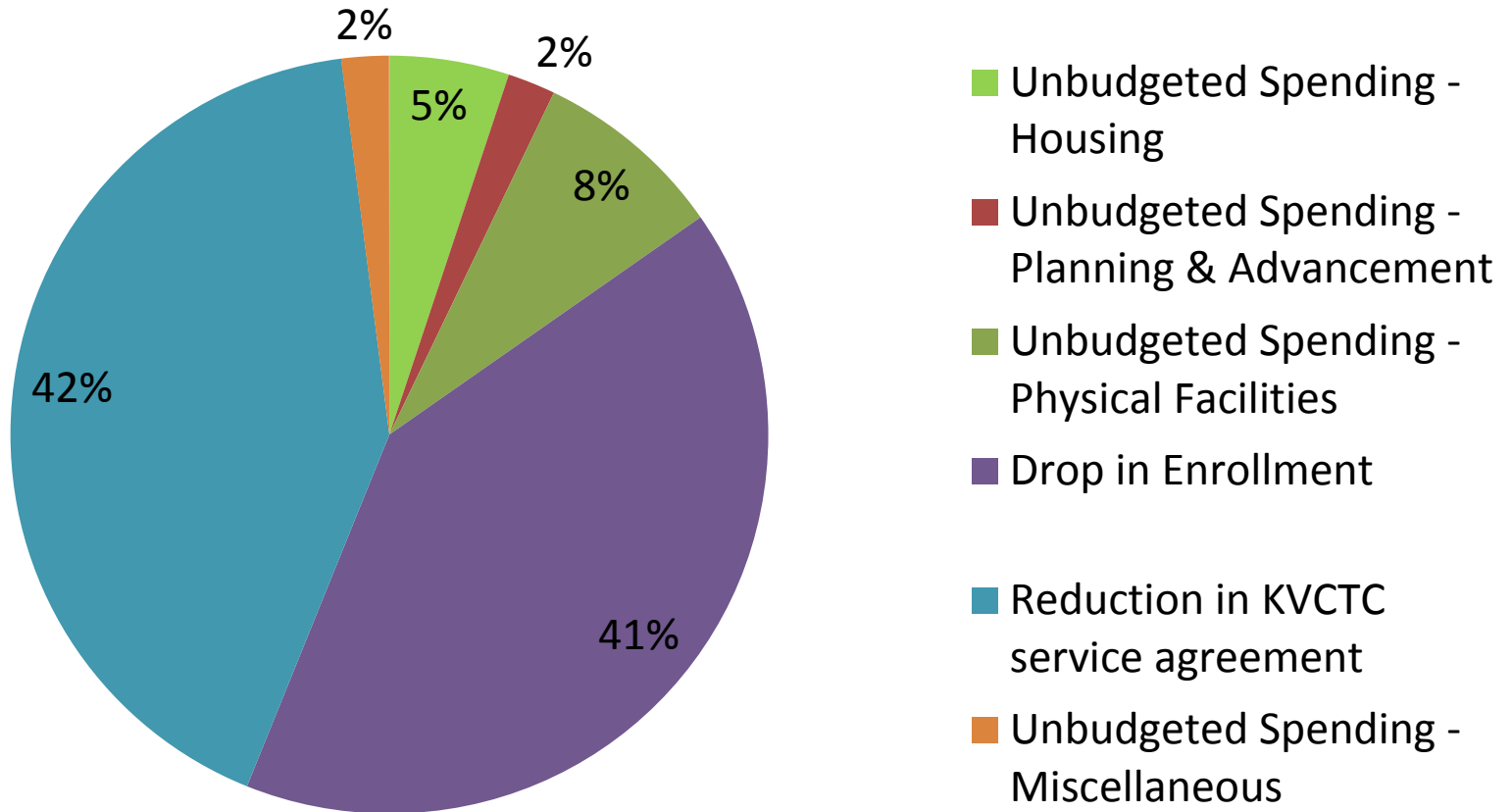


Total = \$56,672,442

FY 2011 WVSU and R&D Combined

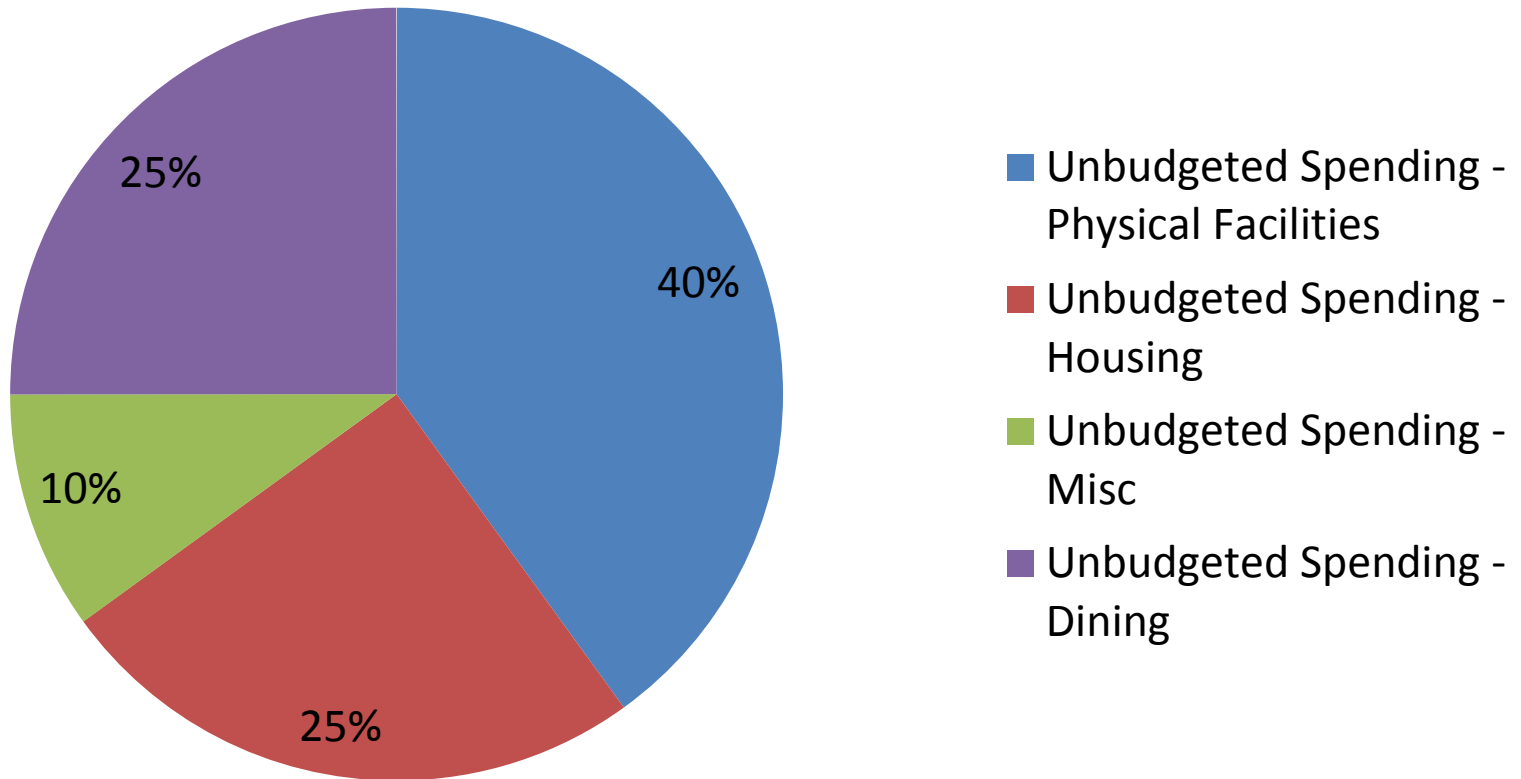
	Salaries and Wages	Benefits	Supplies and Other Services	Utilities	Scholarships and Fellowships	Amortization and Depreciation	Loan Cancellations and Write-offs	Fees Assessed by Commission	Non-Operating	Total
Instruction	\$ 8,273,163	\$ 3,019,682	\$ 1,096,415	\$ 4,398	\$ 132,505	\$ -	\$ -	\$ -	\$ -	\$ 12,526,163
Research	1,960,854	408,882	1,575,976	18,434	14,700	-	-	-	-	3,978,846
Public service	757,521	185,652	1,262,138	17,690	-	-	-	-	-	2,223,001
Academic support	1,008,216	399,635	339,668	8,591	-	-	-	-	-	1,756,110
Student services	1,602,485	723,639	879,956	5,260	7,327	-	-	-	-	3,218,667
General institutional support	5,823,112	1,875,270	4,236,322	26,834	626,844	-	-	-	-	12,588,382
Operations and maintenance of plant	1,511,893	1,317,310	815,274	1,975,126	7,000	-	-	-	-	5,626,603
Scholarship and fellowship	-	-	-	-	4,309,294	-	-	-	-	4,309,294
Auxiliary enterprises	2,136,415	639,153	4,880,891	695,732	1,067	-	-	-	-	8,353,259
Depreciation and amortization expenses	-	-	-	-	-	1,470,899	-	-	-	1,470,899
Tuition and fees retained by the Commission	-	-	-	-	-	-	-	167,241	-	167,241
Loan cancellation and write offs	-	-	-	-	-	-	24,890	-	-	24,890
Non-operating	-	-	-	-	-	-	-	-	429,086	429,086
Total	\$ 23,073,660	\$ 8,569,224	\$ 15,086,640	\$ 2,752,065	\$ 5,098,738	\$ 1,470,899	\$ 24,890	\$ 167,241	\$ 429,086	\$ 56,672,442

FY 2011 Shortfall - \$3,835,694



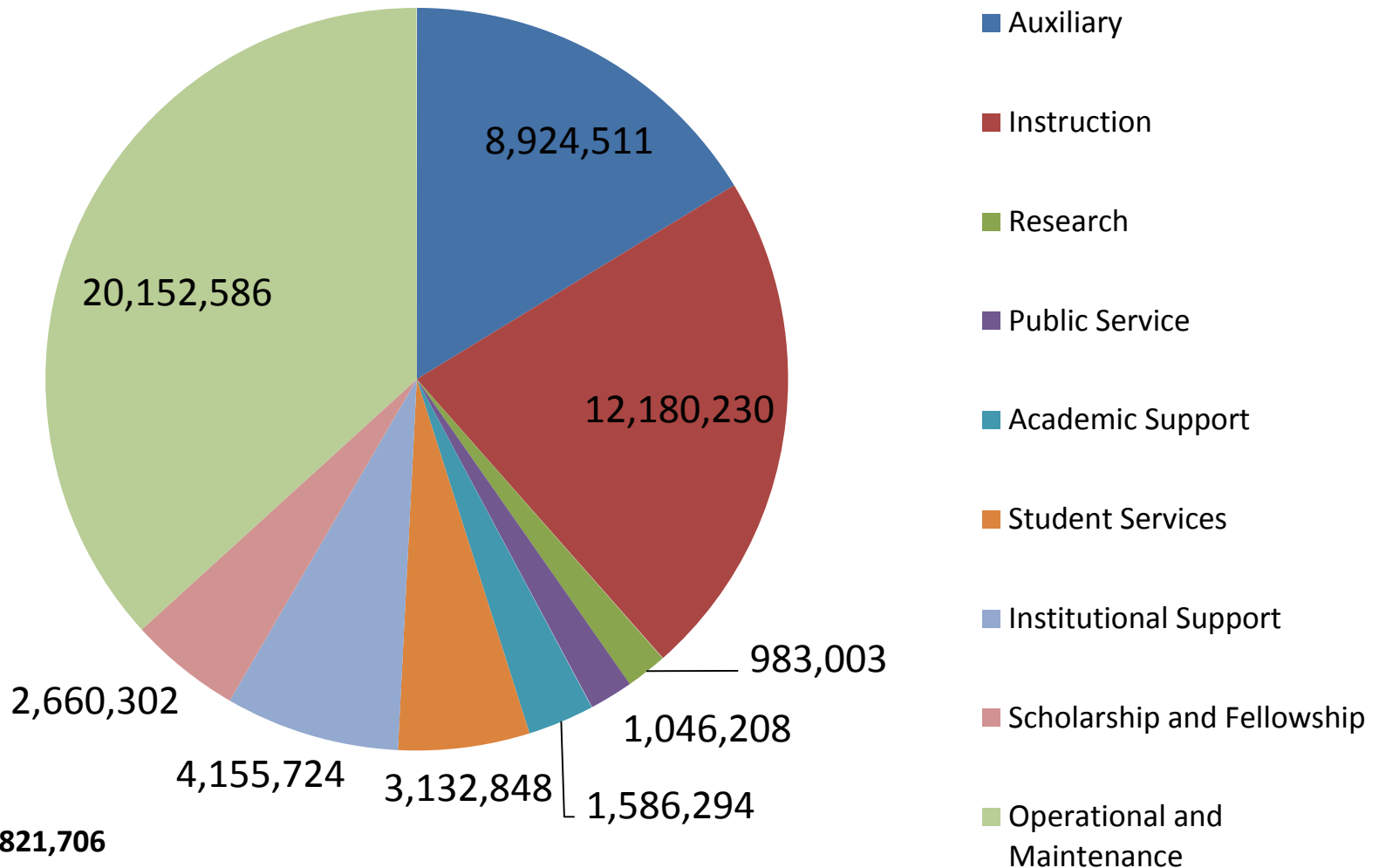
Estimate because of cash & accrual differences

FY 2010 Shortfall = \$411,305



Estimate because of cash & accrual differences

FY 2012 Expense Budget – Functional WVSU Only (Current Banner Budget)



Total = \$54,821,706

WVSU
All Funds Budget for FY12
Cash Basis (Currently in Banner)

Functional Classification

Auxiliary	8,924,511
Instruction	12,180,230
Research	983,003
Public Service	1,046,208
Academic Support	1,586,294
Student Services	3,132,848
Institutional Support	4,155,724
Scholarship & Fellowship	2,660,302
Operation & Maintenance	20,152,586
	54,821,706

Natural Classification

Salaries	18,729,871
Benefits	4,222,185
Scholarships	2,660,302
Other Expenses	29,209,348
	54,821,706

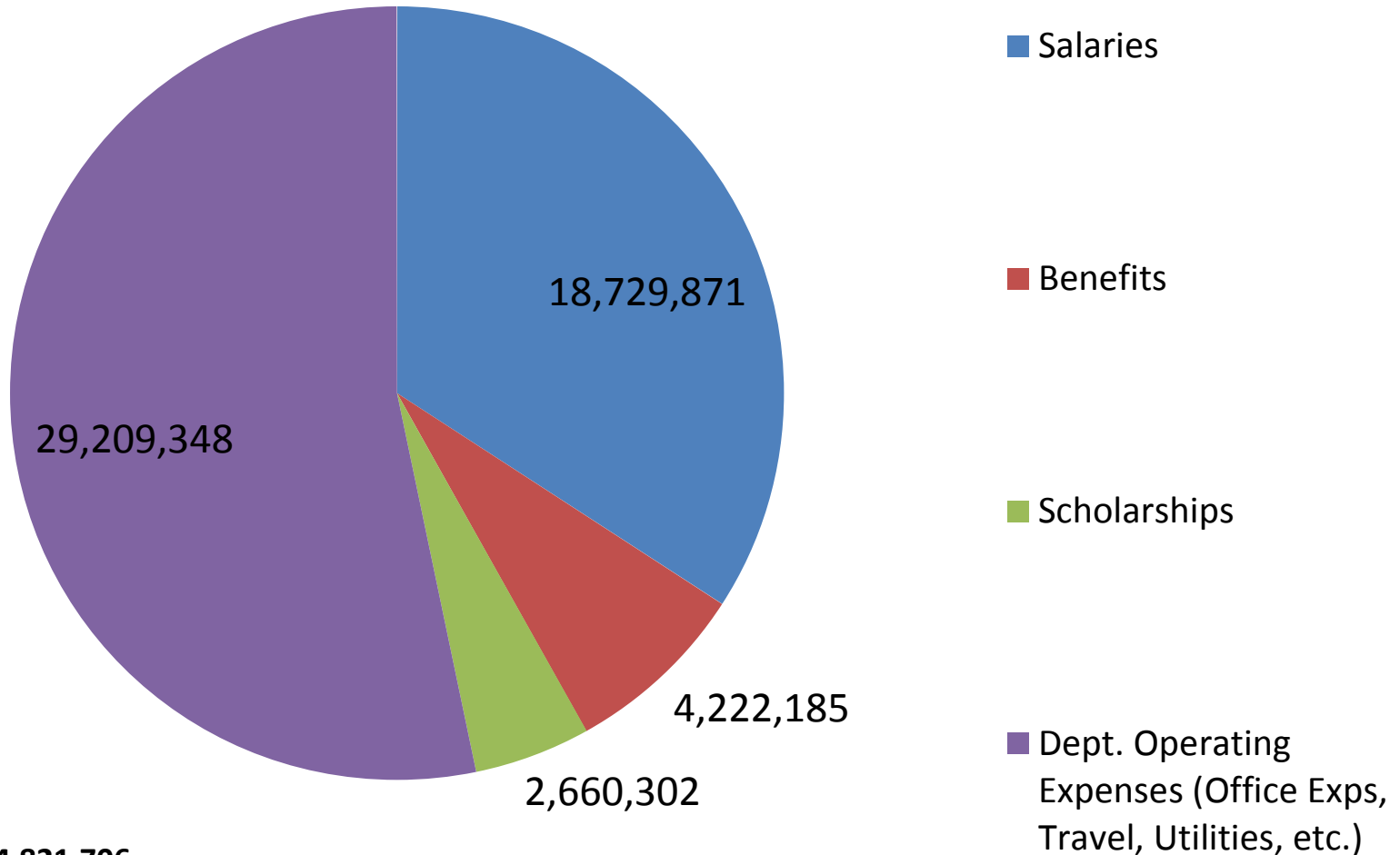
Note:

Expended for plant is part of Operation & Maintenance. The reason of increase in budget is due to expected activity of Fleming Hall and Wallace Hall Projects.

Also KVCTC service agreement chargeback reduced Institutional support by 800,000 and Operation and Maintenance by 800,000 (note these amounts are revenue)

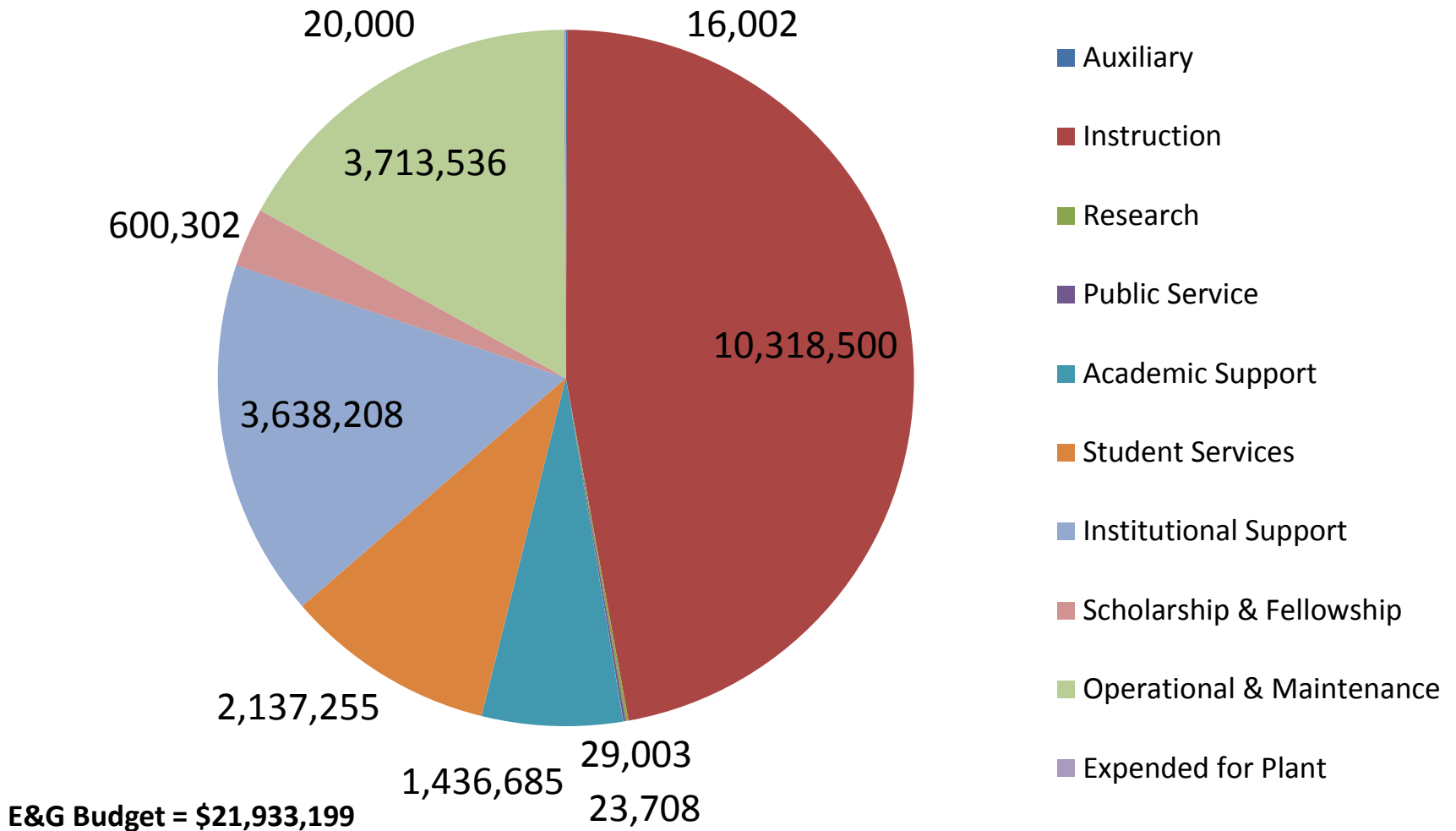
Land Grant Matching is included in budget above of 1,908,000
954,000 in research, and 954,000 from public service

FY 2012 Expense Budget – Natural WVSU Only (Current Banner Budget)



Total = \$54,821,706

FY12 College Operations Expense Budget WVSU Only



FY12 Projected College Operations Revenues WVSU Only

General Revenue (State Appropriations)	\$10,927,589
College Operations (Tuition & Fees)	<u>9,600,000</u>
Drop in Enrollment	\$20,527,589
E&G Expense Budget	<u>(21,933,199)</u>
Revenue Shortfall	(\$1,405,610)

FY 12 Unbudgeted College Operations Requests WVSU Only

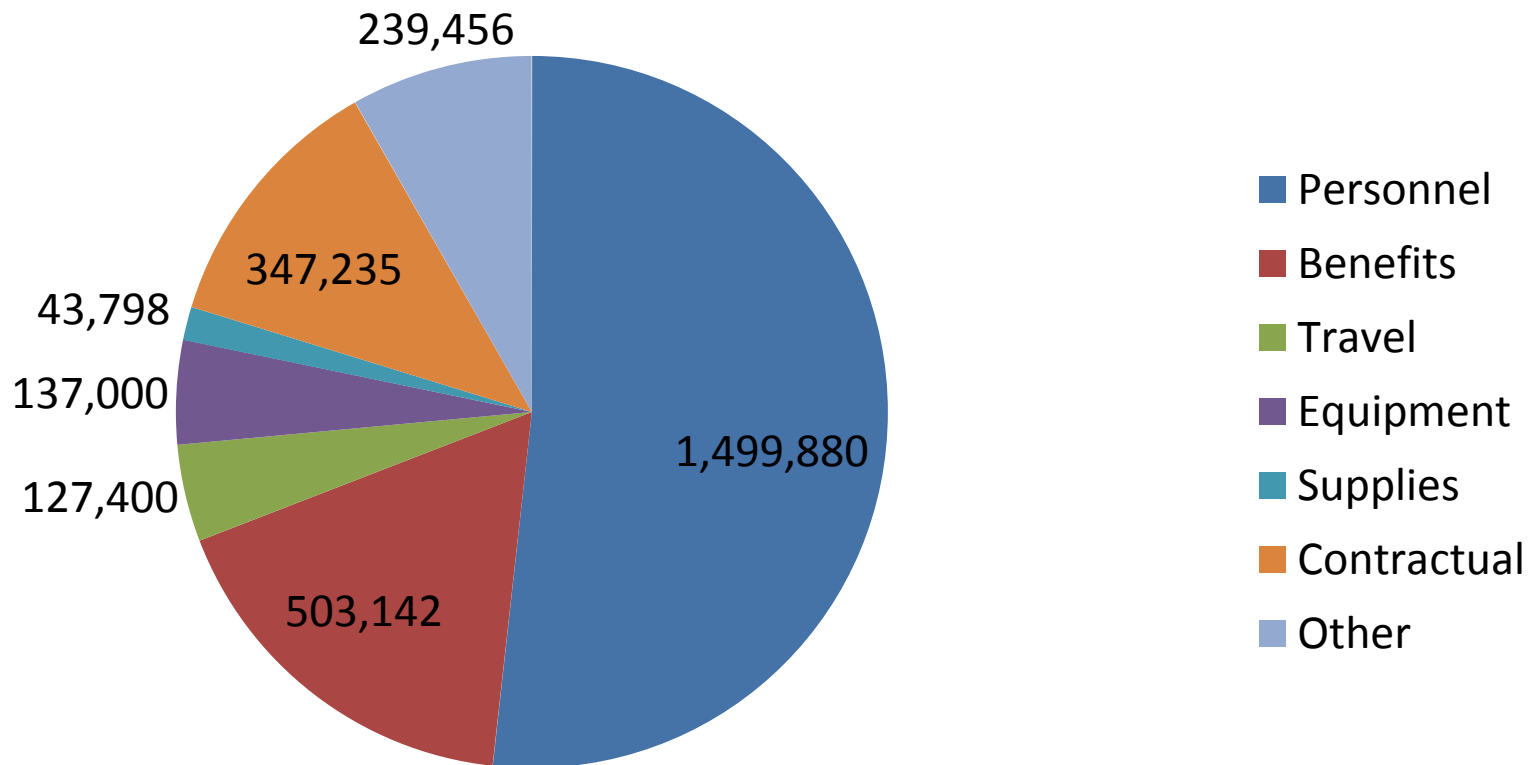
BOG Mandated Budget Cut	\$500,000
Academic Affairs Assessment – Needed for Accreditation	75,000
Planning & Advancement – Needed for Fundraising Expenses Mandated by BOG	200,000
One Stop Shop Project – Presence in Downtown Charleston	20,000
Public Safety – Supplemented for ID Cards Revenue	50,000
Opportunity Scholarships – 27 New Students	50,000
University President’s Search	80,000
Physical Facilities – Malden – Repairs, Custodians, Groundskeeper, HVAC	147,000
Physical Facilities – Shawnee Park – Custodians	3,000
Physical Facilities – Land Grant – Custodians, HVAC, General Maintenance	229,000
Physical Facilities – Erickson Center – Custodians, HVAC, Kitchen Supplies	43,000
Americorp - Recruitment & Retention - 11 members	50,000
Higher Education Grant Error – Financial Aid	53,000
Temporaries & Student Labor – Student Union, Computer Labs, Writing Labs	<u>577,000</u>
	\$2,077,000
Revenue Shortfall	<u>1,405,610</u>
Total E&G Budget Cut (6.4%)	\$3,482,610

**WV State University
Projected Budget
Fiscal Year 2012**

Base Budget FY 2011		\$ 23,245,494.00
Service Agreement		\$ (1,600,000.00)
Adjusted Base Budget FY/2011		\$ 21,645,494.00
Proposed Reductions	Reductions	
1 Budget Cuts	\$ 500,000.00	
2		
3		
4		
5		
	Total Reductions	\$ 500,000.00
Proposed New Expenditures		
1 Salary Increases	\$ 354,376.00	
2 Assessment Costs	\$ 75,000.00	
3 Recruiter	\$ 35,000.00	
4		
5		
	Total New Expenditures	\$ 464,376.00
BASE BUDGET FOR FY /2012		\$ 21,609,870.00
Projected Revenue		
General Revenue		\$ 10,927,589.00
Tuition Revenue		
FY/2011 Base Tuition Revenue		\$ 10,200,000.00
	Percent	
1% increase in tuition =	\$ 132,853.00	8.00
		<u>\$ 1,062,824.00</u>
New Tuition Revenue		\$ 1,062,824.00
Total Revenue for FY/2012		\$ 22,190,413.00
Allocation to Reserve Fund		\$ 500,000.00
Excess Revenue		\$ 80,543.00

Current Tuition	\$ 4,664.00	Percent	
Percent Increase		0.08	
	Dollar Increase		\$ 373.12
	Proposed Tuition FY/2012		\$ 5,037.12

FY 2012 Pending Title III Budget R&D Only

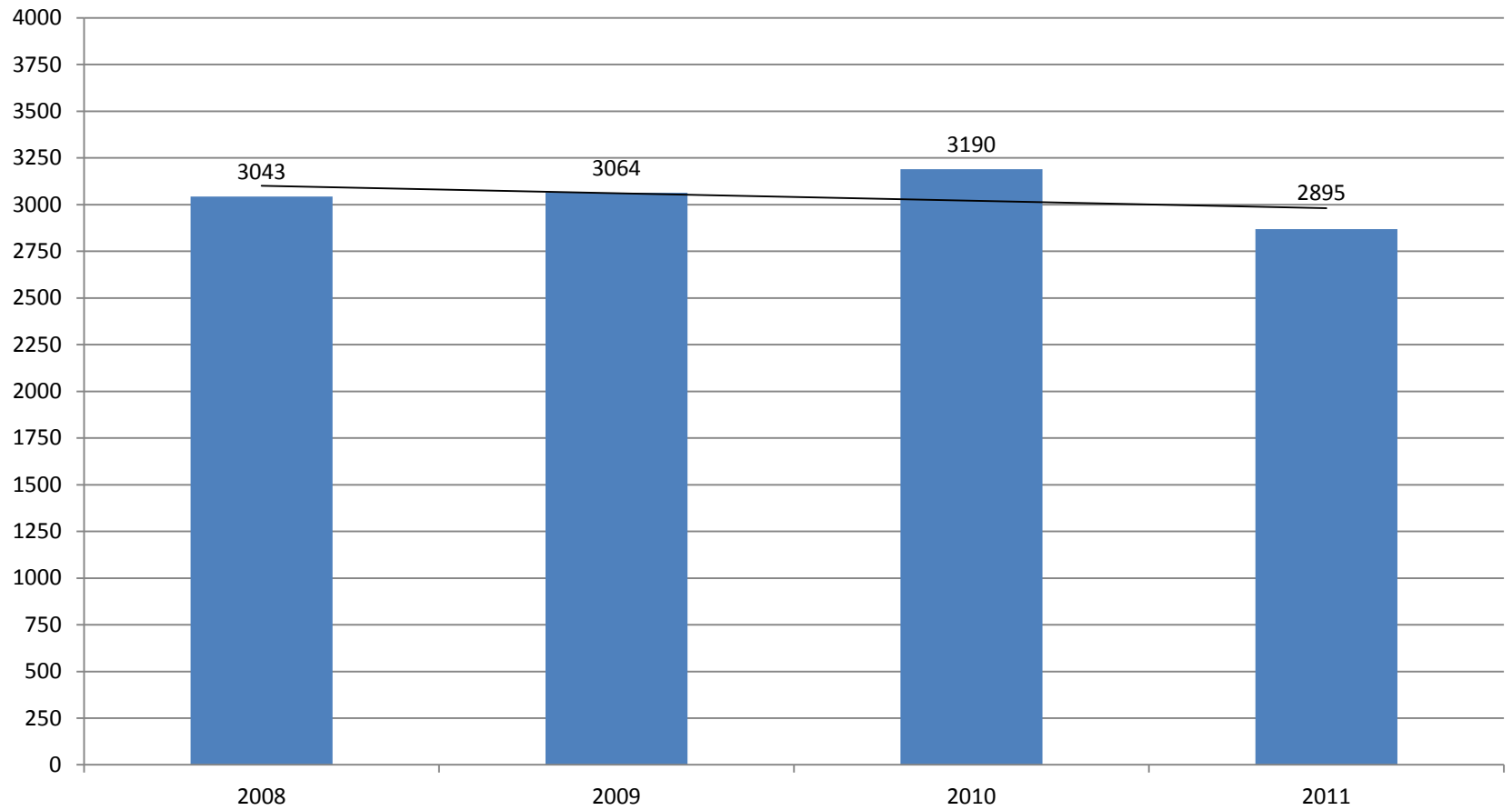


Total = \$2,897,911

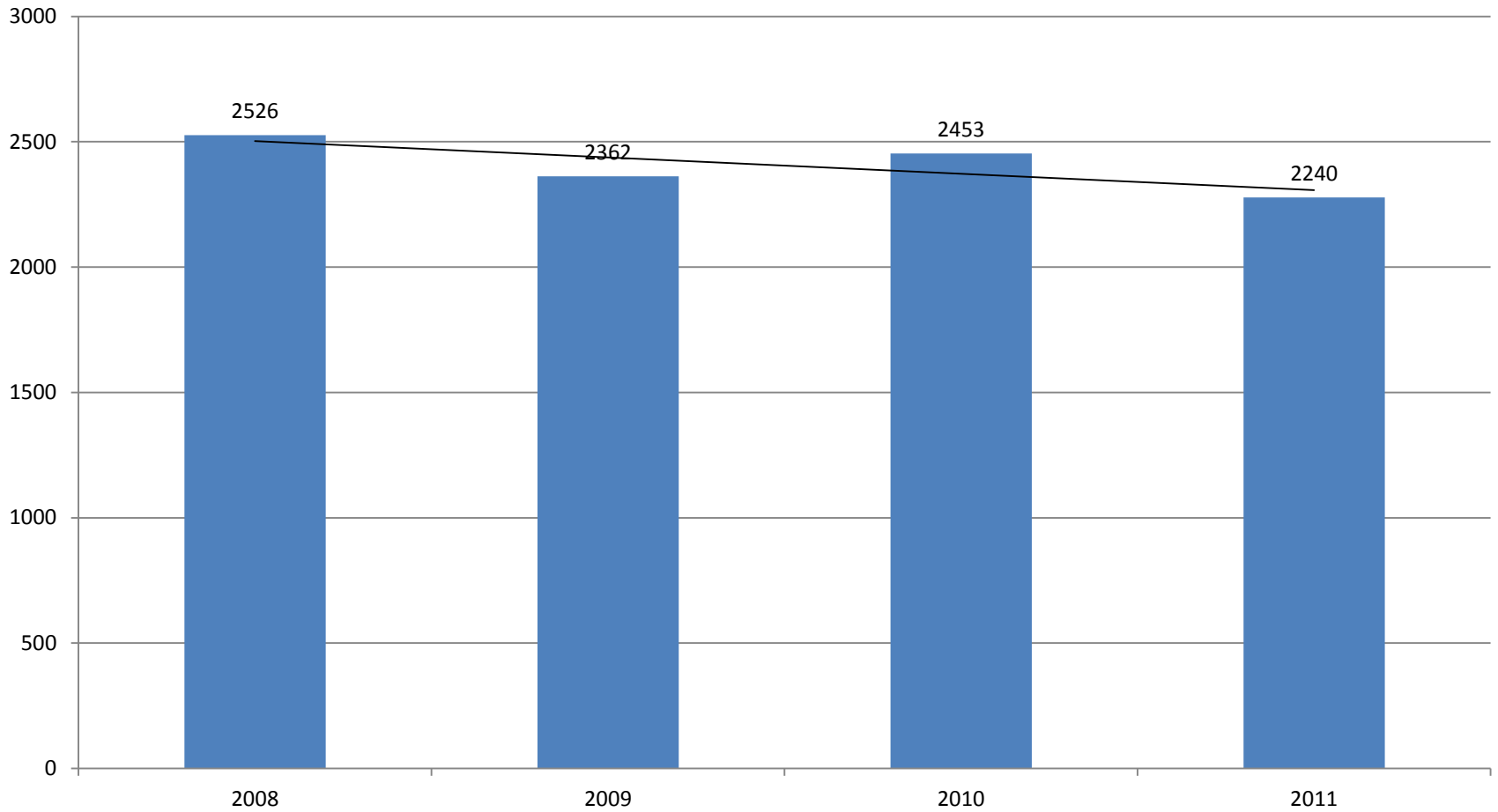
FY 2012 R&D Title III Budget – Additional Information

- Both Title III Part B and F pending US Dept. of Education approval
- Budgets begin on October 1, 2011 for FY 2012
- Land Grant manages 80 different budgets
 - All restricted
 - 80% Federal grants and contracts
 - Historically, 5% - 6% increase expected for FY 2012

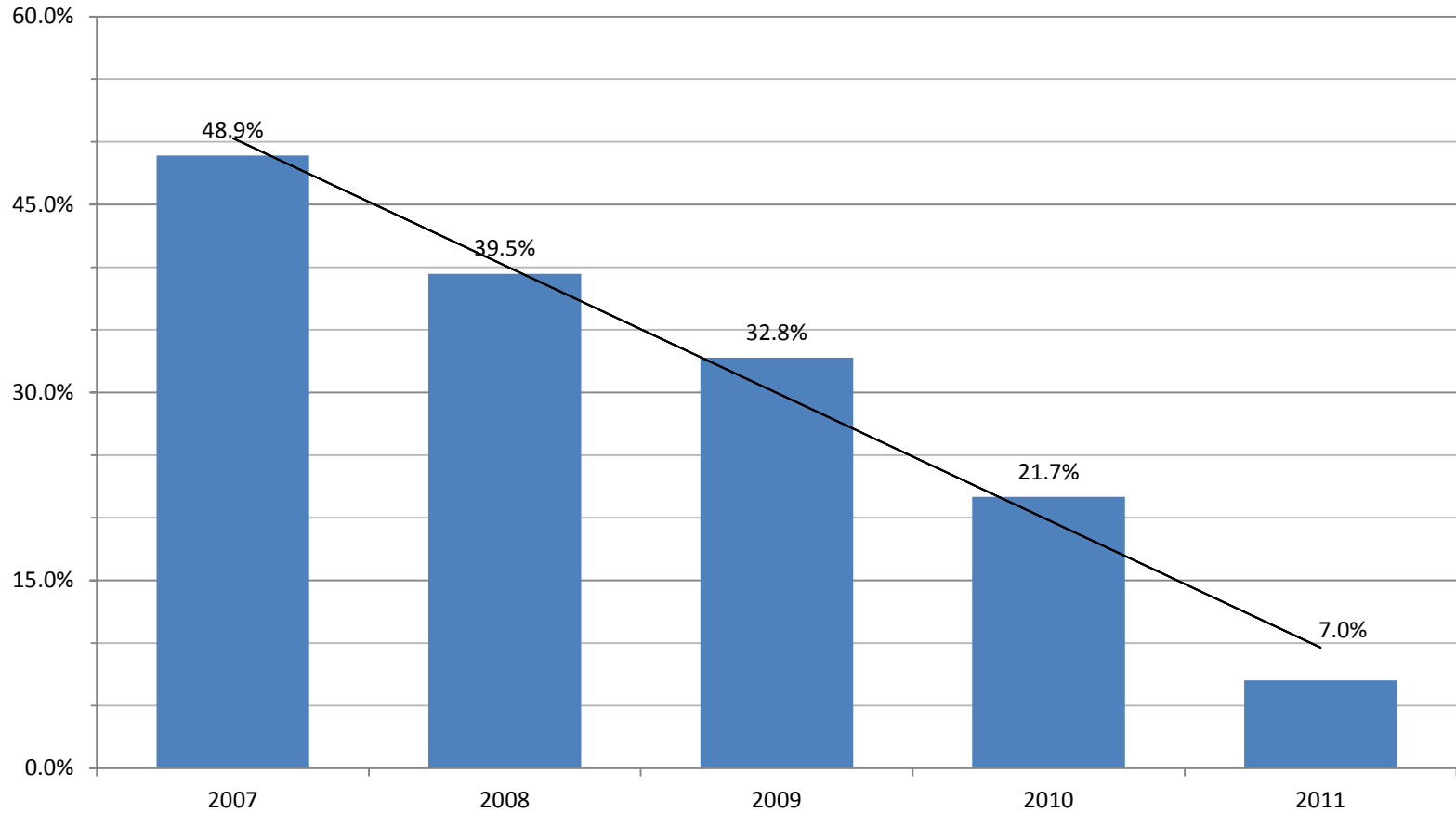
Unduplicated Fall Headcount Trend Forecast 2008-2011



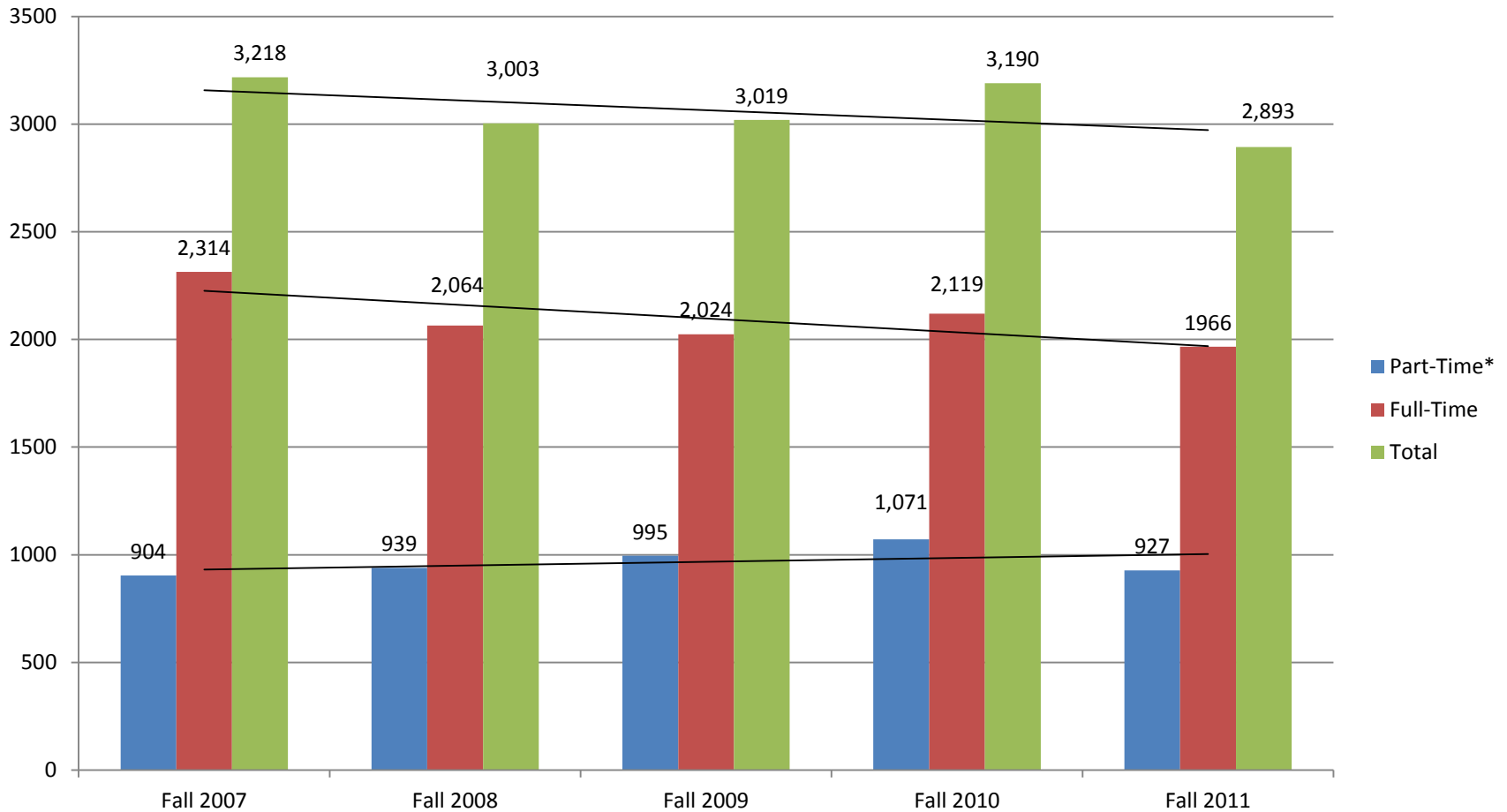
FTE Trend Forecast



Series 23 Compliance Forecast



Part-Time Enrollment Trend



Explanation of Enrollment Changes

- Registration for classes is in April for the upcoming fall semester & in November for the spring and summer semesters
- Students may add/drop up to a week prior to the first day of class
- Pre-registered classes are dropped due to non-payment, no financial aid, or no third party authorization prior to the first day of classes
- Freshmen and returning students can register again through the second day of classes
- Bills are sent in the third week of classes and a drop will be processed again for non-payment, no financial aid, or no third party authorization

Enrollment, Degree Production, FTE Per Faculty, and Total FTE (15) by Degree Program for West Virginia State University

	2007				2008				2009				2010				2011			
	Enroll-ment	Annual# Graduates	FTE Per Faculty	Total FTE (15)	Enroll-ment	Annual# Graduates	FTE Per Faculty	Total FTE (15)	Enroll-ment	Annual# Graduates	FTE Per Faculty	Total FTE (15)	Enroll-ment	Annual# Graduates	FTE Per Faculty	Total FTE (15)	Enroll-ment	Annual# Graduates	FTE Per Faculty	Total FTE (15)
Art	73	6	10	50	69	2	11.6	58	71	9	11.2	56	57	0	9.4	47	53	N/A	9	45.4
Biology	211	17	11.1	145	189	11	12.6	164	214	17	13.5	175	198	13	12.8	166	209	N/A	14	182.5
Business Administration	642	69	38.9	428	580	61	42.7	470	523	57	36.6	403	474	64	34.7	382	412	N/A	30.3	333
Chemistry	70	2	6.9	48	71	5	8.7	61	58	5	7.1	50	55	4	6.6	46	56	N/A	7.4	51.6
Communications	238	36	13.5	180	185	48	12.2	163	209	43	13.2	176	196	36	13	174	182	N/A	11.7	155.8
Computer Science*	47	0	*	35	38	0	*	34	39	0	*	26	25	2	*	21	29	N/A	*	24.9
Criminal Justice	225	42	24.3	154	166	31	23.8	151	163	37	21.3	135	218	23	29.9	189	206	N/A	28.8	182.6
Economics	6	8	1.7	5	6	4	1.3	4	5	10	1.7	5	5	10	1.7	5	9	N/A	2.8	8.5
Education, Elementary**	289	44	**	234	259	35	**	229	301	24	**	252	286	19	**	248	284	N/A	**	251.2
Education, Secondary	270	30	40.7	200	273	22	45.2	253	290	23	47.7	257	315	20	51.8	305	303	N/A	50.3	285.5
English	71	8	2.4	51	64	11	2.6	54	67	11	2.6	54	47	3	1.9	40	46	N/A	1.86	39.1
Health Sciences	66	13	8.2	44	50	9	8.5	42	59	8	8.6	44	89	24	10.7	73	52	N/A	14.6	42.5
History	65	4	7.9	42	55	11	9.4	50	58	12	9	48	59	13	9.8	52	60	N/A	9.3	49.5
International Studies~	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	1	N/A	~	1	11	N/A	~	11.9
Math	12	1	4.8	7	10	1	5	9	7	1	3.5	4	9	1	3.5	9	11	N/A	3.9	10.2
Political Science	41	3	8.7	29	32	6	8.4	28	41	2	10.5	35	39	3	10.5	35	30	N/A	8.1	27.1
Psychology	172	31	22.6	128	166	20	25.6	145	155	26	22.9	130	145	25	22	125	130	N/A	19.9	112.6
Recreation Administration***	43	6	***	33	39	2	***	37	42	10	***	36	29	6	***	27	22	N/A	***	20.9
Regents~	143	101	~	72	118	80	~	69	102	70	~	60	113	89	~	75	101	N/A	~	61.8
Social Work	104	20	21	70	86	13	21	70	89	15	22.5	75	98	17	25.8	86	86	N/A	22.9	76.3
Sociology	24	1	4.2	18	28	0	5.5	24	31	4	6	26	32	7	6.2	27	19	N/A	3.4	14.7
Sports Studies***	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	44	N/A	~	N/A	74	N/A	~	73.3

*Computer Science shares faculty with Math Department

**Elementary Education shares faculty with Secondary Education Department

***Recreation Administration and Sports Studies share faculty with Health Sciences Department

~International Studies and Regents programs share faculty with various departments across degree programs

Note: International Studies and Sports Studies degree programs began in Fall 2010

Spending Policy

- All VPs must approve transactions
- Interim VP of Finance & Provost must approve all purchases in excess of \$1,000
- See memorandum, page 11A

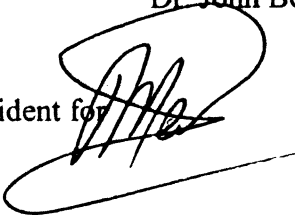
MEMORANDUM

TO: Dr. R. Charles Byers
Dr. Orlando McMeans
Mr. Bryce Casto
Dr. John Berry

FROM: Mr. Melvin Jones
Interim Interim Vice President for
Finance and Budgets

DATE: September 7, 2010

SUBJECT: Budgetary Issues



This memorandum outlines various actions being implemented to address budgetary issues. These procedures are to be followed by all constituents and subdivisions of West Virginia State University. The only exclusion at present is the WV State Foundation because of its limited financial scope. This will be revisited in the coming months.

The goal of these additional procedures is to assure that financial resources are available to carry out The Institution's Mission and Strategic Plan. Any expenditure that can be delayed should be, and expenditures that are not required by the Mission or Strategic Plan is subject to elimination.

The following are to be enacted immediately:

1. Hiring Freeze - No vacant position (full or part-time) will be filled and no position that becomes vacant will be filled without the written permission of the Provost and the Interim Interim Vice President of Finance and Budgets.
2. Overtime must be pre-approved by the Provost and the Interim Vice President of Finance and Budget. Only essential situations will be considered.
3. All travel must be pre-approved by the Provost and the Interim Vice President of Finance and Budget. This includes travel funds by any outside source. Any travel that has already been approved by existing systems must be approved again.

4. The pre-approval of all purchase requisitions (including the use of Purchasing Card) that has not been in place in some department is now expanded to include all areas of the institution. Expenditures made outside of this procedure may be considered personal and may result in revocation of the card. Again, final approval of these expenditures will be the Provost and Interim Vice President for Finance and Budget. The addresses may approve routine expenditures of less than \$100.00.
5. Health and security expenditures made on an emergency basis will be approved after the fact, but all planned expenditures in this area must be approved before the fact. Final approval remain the Provost and Interim Vice President of Finance and Budget.
6. Grant-funded activities are also included in these mandates.
7. All requests for capital improvements, new office equipment, painting, repairs, or maintenance work must be submitted to the Purchasing Office for approval.

We understand that many departments may already have procedures in place that effectively accomplish the same goals. The procedures contained herein are not intended to be duplicative or replace existing safeguards but are complimentary.

Thank you for your attention to this very important matter. Please do not hesitate to contact the writer with any questions.

MJ/mf

cc: Dr. Hazo W. Carter, Jr.
President

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
 CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	DEPARTMENT
\$5,000.00	\$0.00	ANNUAL MAINTENANCE	BLACKBOARD	ACADEMIC AFFAIRS
\$6,000.00	\$6,000.00	DUAL CREDIT	SO CHARLESTON HS	ACADEMIC AFFAIRS
\$6,500.00	\$6,500.00	DUAL CREDIT	GEORGE WASHINGTON HS	ACADEMIC AFFAIRS
\$8,500.00	\$8,500.00	DUAL CREDIT	CAPITAL HS	ACADEMIC AFFAIRS
	\$5,000.00	EST. PUBLIC ADMIN PRO	JOSHUA AMBROSIUS	ACADEMIC AFFAIRS R&D
	\$6,416.74	BIOTECHNOLOGY PROG	DR. TIM RUHNKE	ACADEMIC AFFAIRS R&D
	\$6,416.74	BIOTECHNOLOGY PROG	ROBERT HARRIS	ACADEMIC AFFAIRS R&D
	\$18,333.60	SPORTS STUDIES PROG	BRYAN POORE	ACADEMIC AFFAIRS R&D
	\$18,333.60	INSTRUCTOR	WILLIAM WHYTE	ACADEMIC AFFAIRS R&D
	\$23,167.89	CONSULTANT	GOETTLER ASSOCIATES	ACADEMIC AFFAIRS R&D
	\$26,640.00	INSTRUCTOR	LARRY LAMB	ACADEMIC AFFAIRS R&D
	\$5,085.00	ARCHITECT. SERVICES	SILLING ASSOCIATES	ADMINISTRATIVE SERVICES R&D
\$5,570.00	\$5,570.00	GAME OFFICIAL FEES	WVIAC	ATHLETICS
\$9,170.00	\$9,170.00	GAME OFFICIAL FEES	WVIAC	ATHLETICS
\$17,415.00	\$17,415.00	GAME OFFICIAL FEES	WVIAC	ATHLETICS
\$95,661.00	\$95,661.00	NCAA INSURANCE	SUMMITT AMERICA	ATHLETICS
\$16,000.00	\$16,000.00	CUSTOM BASED PROFILING	MARSHALL INSTITUTE	BIOLOGY
\$15,000.00	\$5,715.00	INTERPRETER FOR STUDENTS	COBB ASHLEY	COLLEGIATE SUPPORT
\$25,000.00	\$9,030.00	INTERPRETER FOR STUDENTS	HANSHAW TERRI	COLLEGIATE SUPPORT
\$5,057.80	\$0.00	ANNUAL MAINTENANCE	DATATREND	COMPUTER SERVICES
OPEN-END	\$171,844.77	COPIER SERVICES	XEROX	COPY SERVICES
\$9,000.00	\$0.00	PERFORMER	NELSON ILLUSIONS	CULTURAL ACTIVITIES
\$7,500.00	\$7,500.00	PERFORMER	GREATER TALENT	CULTURAL ACTIVITIES
\$8,200.00	\$8,200.00	PERFORMER	NELSON ILLUSIONS	CULTURAL ACTIVITIES
\$10,000.00	\$10,000.00	PERFORMER	TM ANDREWS TOURING	CULTURAL ACTIVITIES
	\$6,000.00	FOUNDER'S DAY EVENT	FILIP VLASIC	CULTURAL ACTIVITIES R&D
OPEN-END	\$1,023,413.00	FOOD SERVICE PROGRAM	AVI	DINING SERVICES

12

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	DEPARTMENT
\$5,000.00	\$5,000.04	EMPLOYEE ASSISTANCE	PEOPLEWORKS	HUMAN RESOURCES
\$17,190.00	\$17,190.00	ANNUAL MAINTENANCE	PEOPLEADMIN	HUMAN RESOURCES
\$31,700.00	\$31,700.00	ANNUAL MAINTENANCE	PEOPLE ADMIN	HUMAN RESOURCES
	\$12,000.00	PERFORMANCE	WEST VIRGINIA SYMPHONY	INSTITUTIONAL ADVANCEMENT R&D
	\$32,083.26	DEVELOPMENT	JANIE HILL	INSTITUTIONAL ADVANCEMENT R&D
	\$5,090.22		MARSHALL UNIVERSITY	LAND GRANT
	\$6,100.00		S.A.N.T.E.E. FARM &	LAND GRANT
	\$7,835.20		OKLAHOMA STATE UNIVE	LAND GRANT
	\$8,833.87		TEXAS A&M RESEARCH	LAND GRANT
	\$9,000.00		BRENDA WAMSLEY	LAND GRANT
	\$10,325.00		ED U TECH	LAND GRANT
	\$10,479.17		UNIVERSITY OF ARKANS	LAND GRANT
	\$10,687.84		CORNELL UNIVERSITY	LAND GRANT
	\$10,863.51		UNIVERSITY OF ILLINO	LAND GRANT
	\$11,047.25		ENVIRO-CONTROL LTD.	LAND GRANT
	\$11,699.97		BASRA I.FAKHIR	LAND GRANT
	\$12,500.00		MOUNTAIN RESOURCE CO	LAND GRANT
	\$12,620.00		BLACK BOX NETWORK SE	LAND GRANT
	\$12,849.40		ELECTRONIC SPECIALTY	LAND GRANT
	\$14,205.00		TERRADON COMMUNICATION	LAND GRANT
	\$18,679.43		UGA RESEARCH FOUNDAT	LAND GRANT
	\$22,413.85		MCKINLEY & ASSOCIATE	LAND GRANT
	\$31,075.85		USDA/NFC	LAND GRANT
	\$32,484.00	CONSTRUCTION	MELTON CONSTRUCTION	LAND GRANT
	\$210,735.25		KUSIMO INTERNATIONAL	LAND GRANT
	\$348,800.00	SUB AWARD	PARAGON TEC INC.	LAND GRANT
\$59,424.00	\$14,856.00	MAILING EQUIPMENT	PITNEY BOWES	PHYSICAL FACILITIES
\$59,160.00	\$59,160.00	ELEVATOR MAINTENANCE	OTIS ELEVATOR	PHYSICAL FACILITIES
\$19,680.00	\$0.00	ON LINE SUBSCRIPTION	WEALTHENGINE	PLANNING
\$5,670.00	\$0.00	ADVERTISING	TRI-STATES CW	PLANNING
\$6,331.00	\$0.00	ADVERTISING	MOTION MASTERS	PLANNING
\$10,000.00	\$0.00	FUNDRAISING WRITING SERV	SINGMARK	PLANNING
\$20,000.00	\$0.00	WEBSITE TRACKING	MELTWATER	PLANNING

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	DEPARTMENT
\$5,000.00	\$0.00	DATA RESEARCH COLLECTIONS	HARRIS CONNECT	PLANNING
\$10,000.00	\$975.00	PROPOSAL DEVELOPMENT	MEDIA JOURNEY	PLANNING
\$25,000.00	\$1,337.50	PROPOSAL WRITER	TAYLOR SHAW	PLANNING
\$17,394.00	\$2,363.20	ADVERTISING	SUDDENLINK MEDIA	PLANNING
\$25,000.00	\$2,880.00	PROSPECT RESEARCHER	MCKNIGHT AILEEN	PLANNING
\$5,200.00	\$5,200.00	PEER BEST PRACTICE	ANN GREEN COMMUNICATION	PLANNING
\$5,075.00	\$5,512.50	MEDIA ASSISTANCE	CONSULTINGCMO	PLANNING
\$5,828.90	\$5,828.90	ADVERTISING	MOTION MASTERS	PLANNING
\$6,331.40	\$6,331.40	ADVERTISING	MOTION MASTERS	PLANNING
\$6,331.40	\$6,331.40	ADVERTISING	MOTION MASTERS	PLANNING
\$10,165.00	\$6,405.00	ADVERTISING	TRI-STATES CW	PLANNING
\$10,000.00	\$6,662.50	MEDIA CTR CONSULTANT	JONES EVA	PLANNING
\$49,500.00	\$8,250.00	STRATEGIC PLANNING	CONSULTING CMO	PLANNING
\$12,950.00	\$9,195.00	ADVERTISING	WQCW	PLANNING
\$15,000.00	\$11,740.00	ADVERTISING	TRI-STATES CW	PLANNING
\$15,625.00	\$15,600.00	CONSULTING	CONSULTINGCMO	PLANNING
\$20,000.00	\$19,643.00	GRANT WRITER	CARTER JESSICA	PLANNING
\$25,000.00	\$21,515.00	MEDIA CTR CONSULTANT	JONES EVA	PLANNING
\$34,941.00	\$23,166.99	TELEMARKETING PROGRAM	RUFFALOCODY	PLANNING
\$25,000.00	\$25,000.00	EVENT SPECIALSIST/GRANT WRITER	CARTER JESSICA	PLANNING
\$25,000.00	\$27,050.00	PROSPECT RESEARCHER	MCKNIGHT AILEEN	PLANNING
\$12,600.00	\$12,500.01	CAPITAL CAMPAIGN CONSULT	HARRY B MILLS	PRESIDENTS OFFICE
\$12,600.00	\$25,000.00	CAPITAL CAMPAIGN CONSULT	HARRY B MILLS	PRESIDENTS OFFICE
\$50,000.00	\$50,000.00	AMERICORPS MEMBERS	UNITED WAY	PRESIDENTS OFFICE
	\$9,689.76	LEASE	EQ ACQUISITIONS 2004	PRINTING SERVICES R&D
	\$24,536.70	LEASE	OFC CAPITAL CORPORAT	PRINTING SERVICES R&D
	\$40,044.50	LEASE	KONICA MINOLTA PREMI	PRINTING SERVICES R&D
\$20,250.00	\$3,000.00	BILLBOARD I64	KANAWHA VALLEY AD	PUBLIC RELATIONS
\$15,000.00	\$4,500.00	CROSS LANES MOVIE AD	PROMEDIA	PUBLIC RELATIONS
\$10,400.00	\$10,400.00	BILLBOARD POWER PARK	WV BASEBALL LLC	PUBLIC RELATIONS
\$11,713.00	\$11,713.00	W.A.R.N SYSTEM ANNUAL	SOFTWARE COMP	PUBLIC SAFETY
\$6,250.00	\$0.00	TEMPORARY EMPLOYEE	EXPRESS SVC	REGISTRATION

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
 CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	DEPARTMENT
\$25,000.00	\$16,800.00	SOCIAL WORK TRAININGS	BAILEY RITA	SOCIAL WORK
\$5,000.00	\$5,000.00	PERFORMER	JUS WIGGIN ENT	STUDENT ACTIVITY
\$25,000.00	\$25,000.00	PERFORMER	K HART ENTERPRISES	STUDENT ACTIVITY
	\$60,000.00	HEALTH CENTER	MODERN MEDICINE	STUDENT AFFAIRS R&D