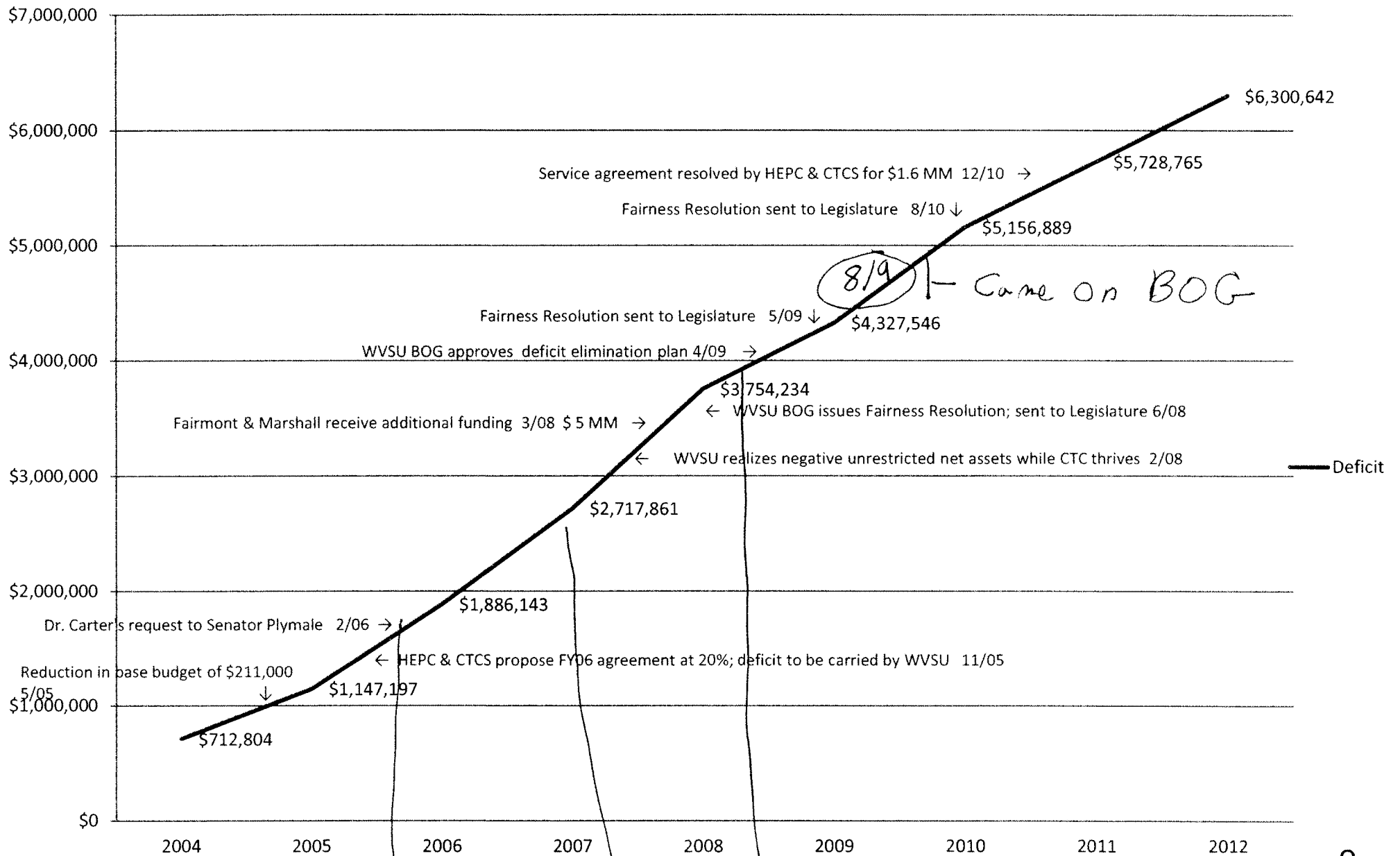


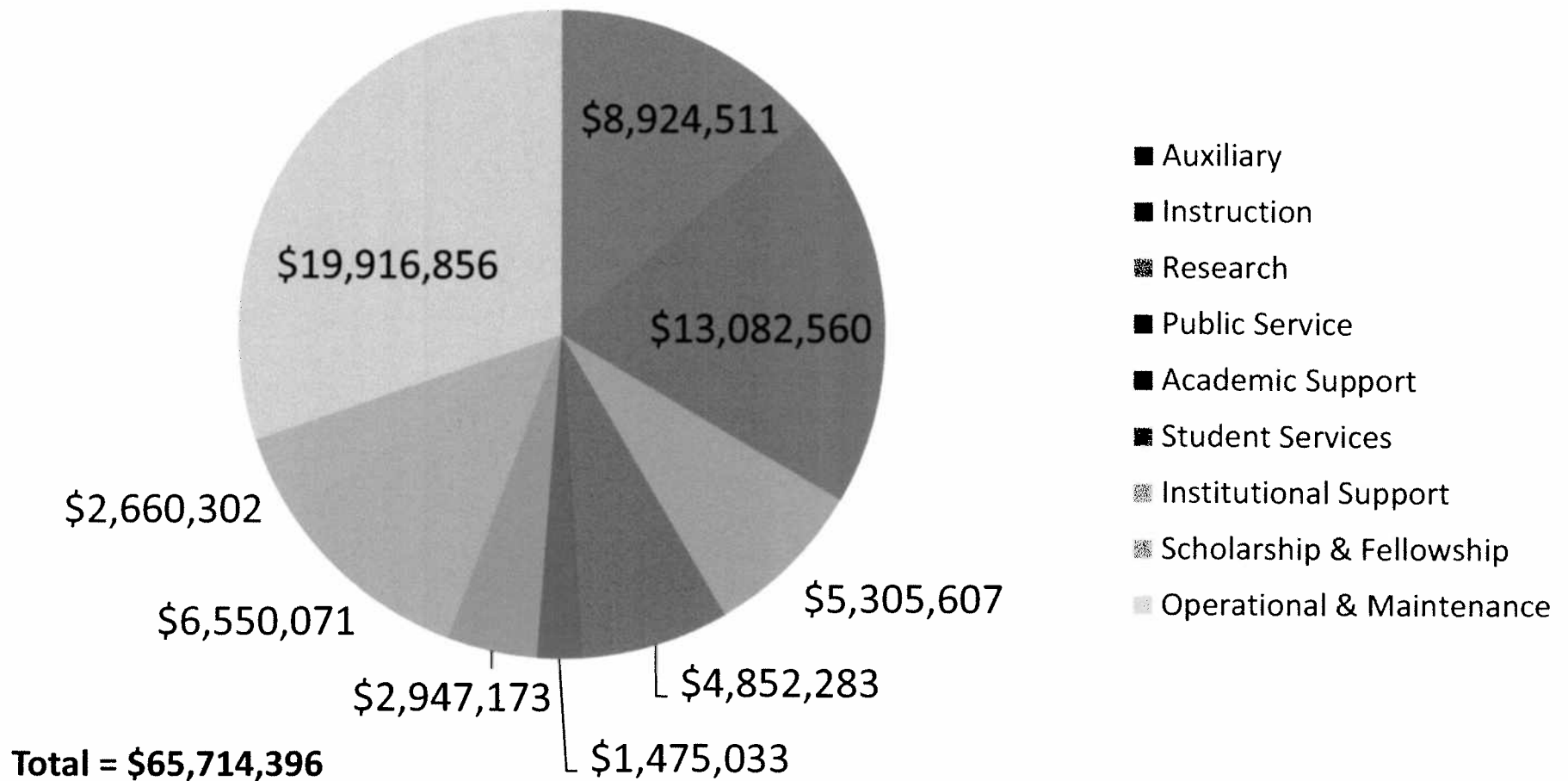
WV SU

Office of Business & Finance

Timeline - Deficit Progression



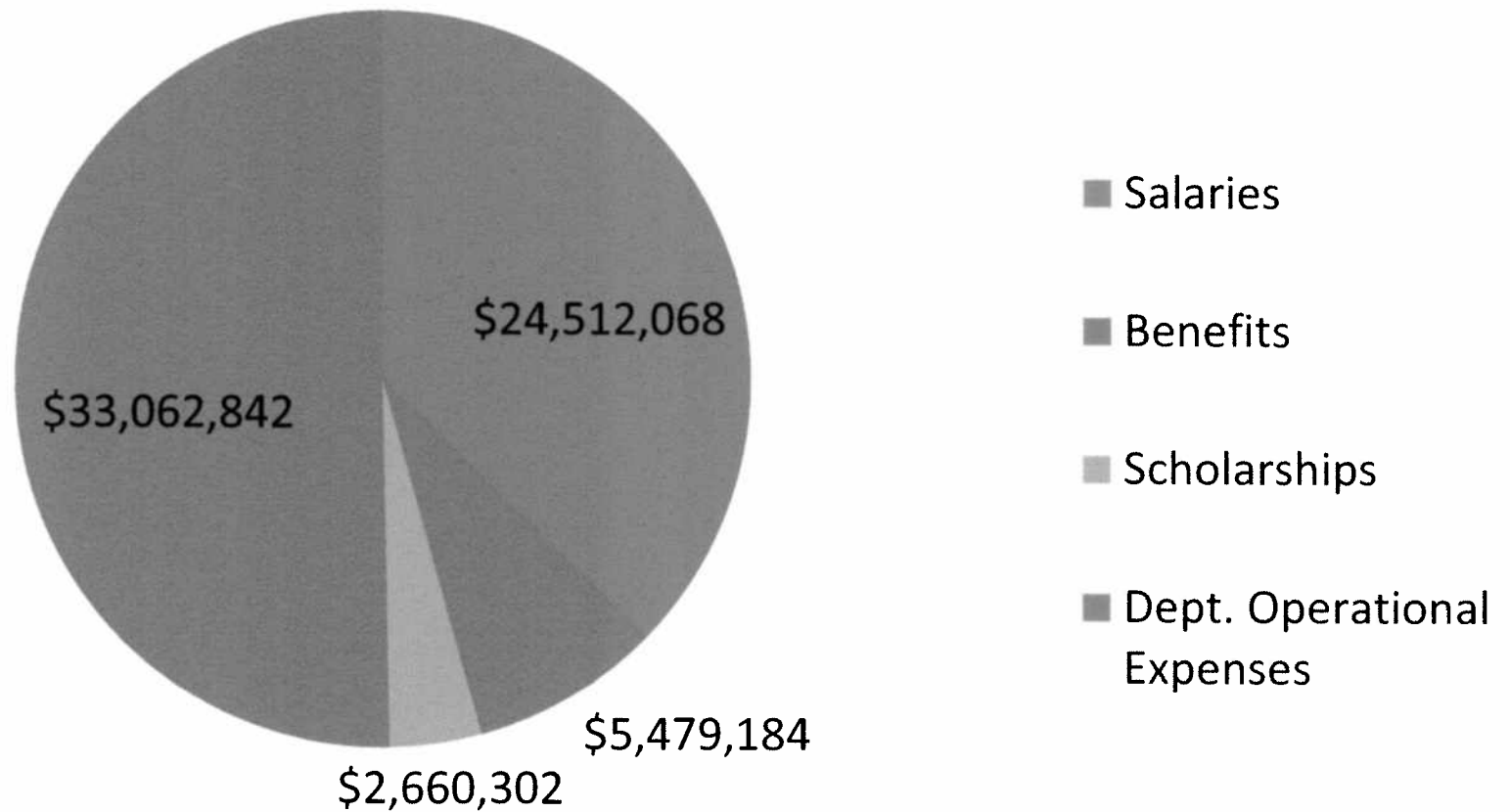
FY 2012 Budget - Functional WVSU & R&D (includes cut)



Expenses Classified by Function

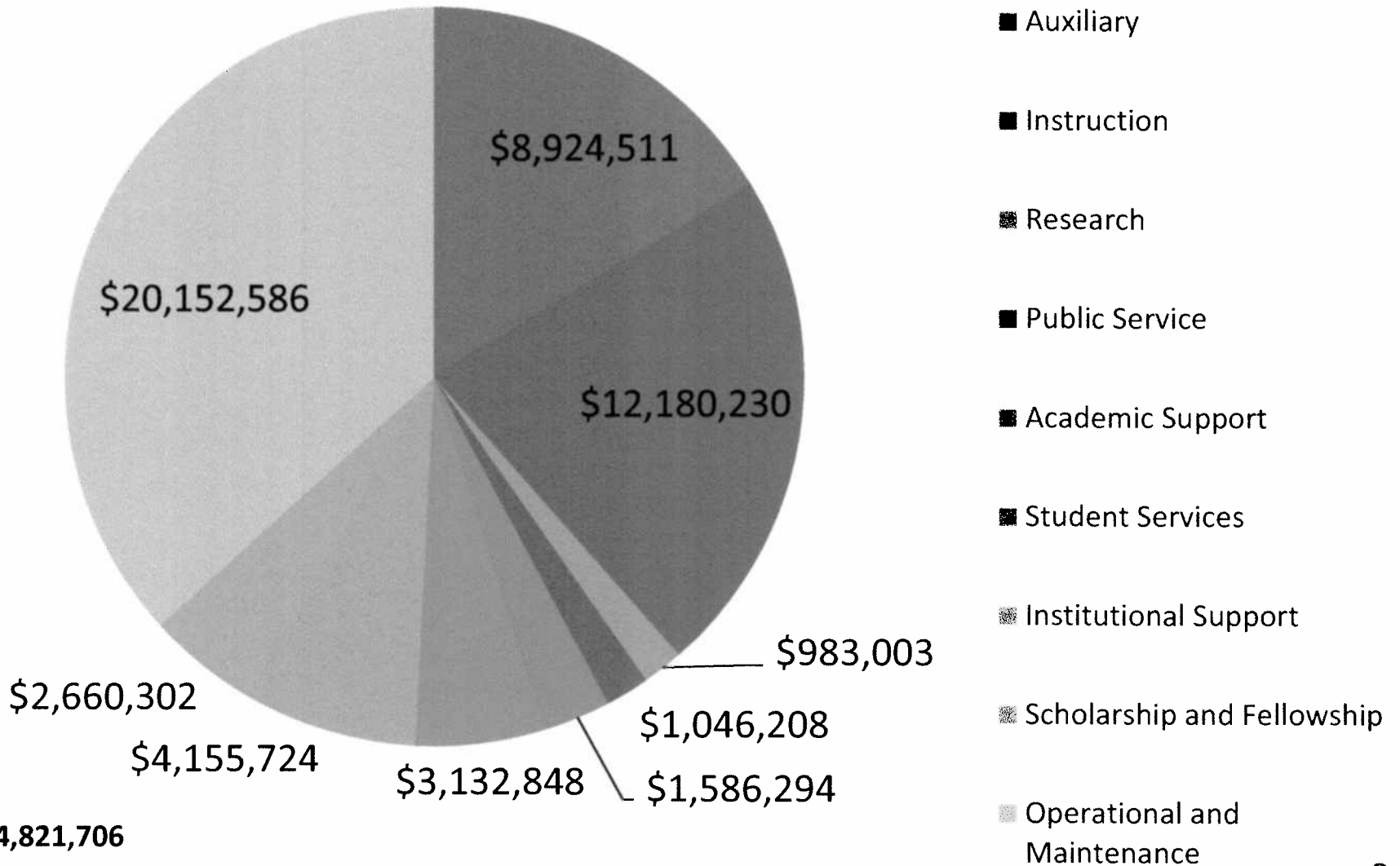
- **Instruction** – General academic instruction, vocational/technical, community education, preparatory/remedial instruction
- **Public Service** – Community service, extension service, public broadcasting service
- **Academic Support** – Libraries, academic administration, museums & galleries, educational media services, course and curriculum development
- **Student Services** – Student services administration, social & cultural development, counseling & career guidance, financial aid administration, admissions, student records
- **Institutional Support** – Executive management, fiscal operations, general administration
- **Operation & Maintenance of Plant** – Physical plant administration, building maintenance, custodial services, landscaping & grounds, major repairs & renovations
- **Auxiliary** – Housing, dining, faculty housing, athletics
- **Fees Assessed by HEPC** – Related to debt services & reserves, higher education resource assessment
- **Non-operating** – Loss on fixed asset disposal, impairment loss, interest on indebtedness

FY 2012 Budget - Natural WVSU & R&D (includes cut)

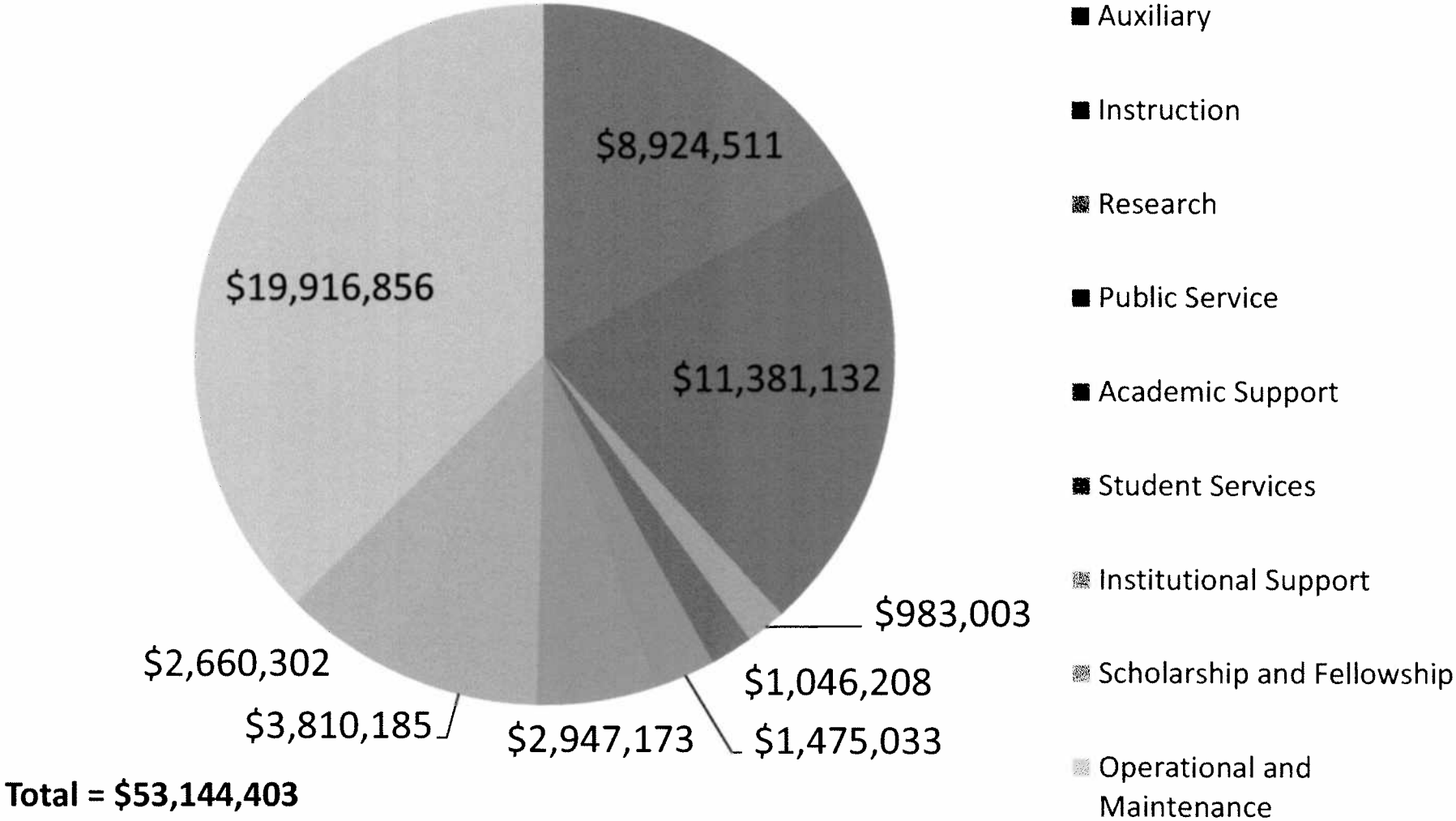


Total = \$65,714,396

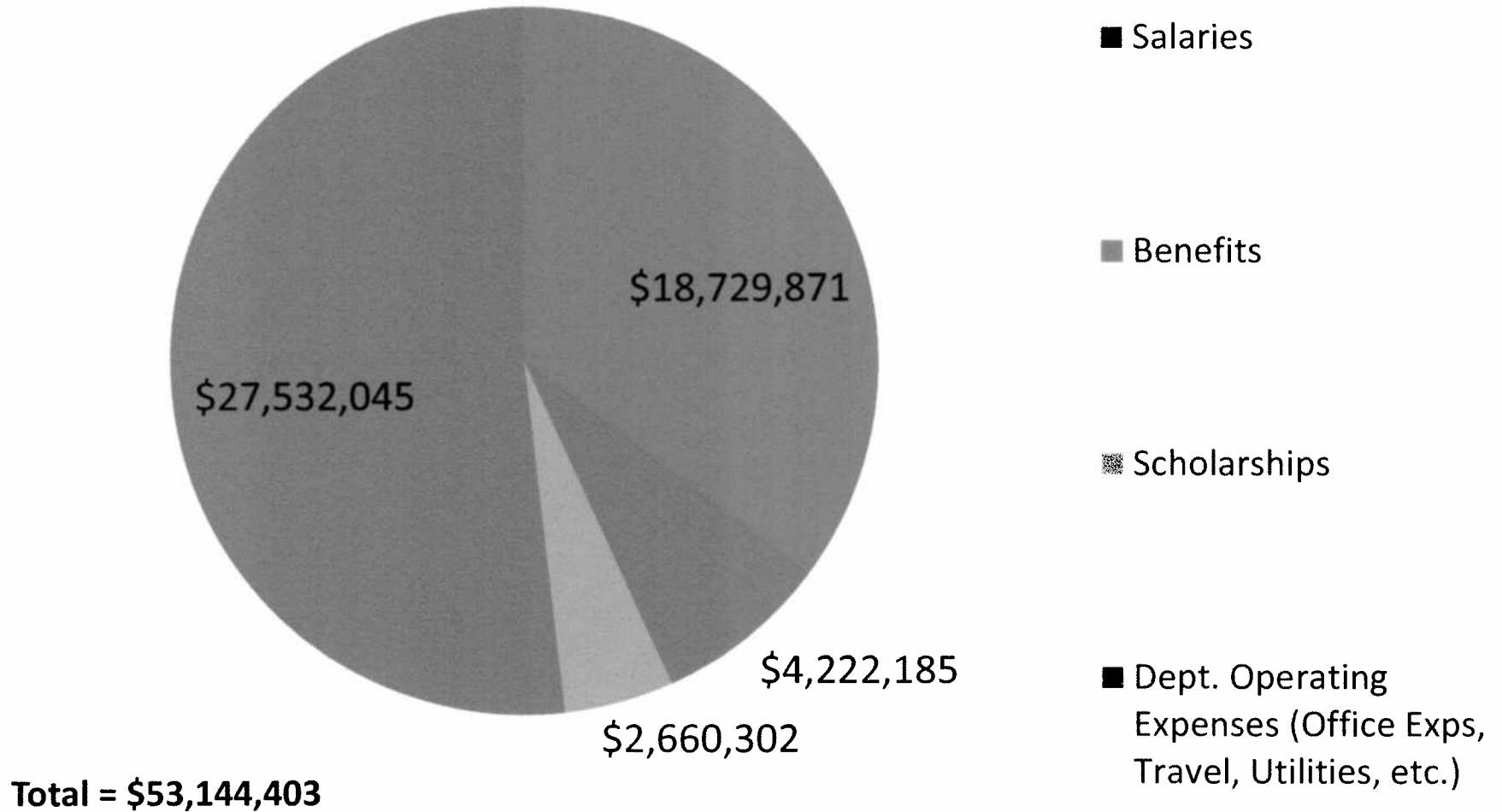
FY 2012 Budget – Functional WVSU Only (as shown on Sept. 9)



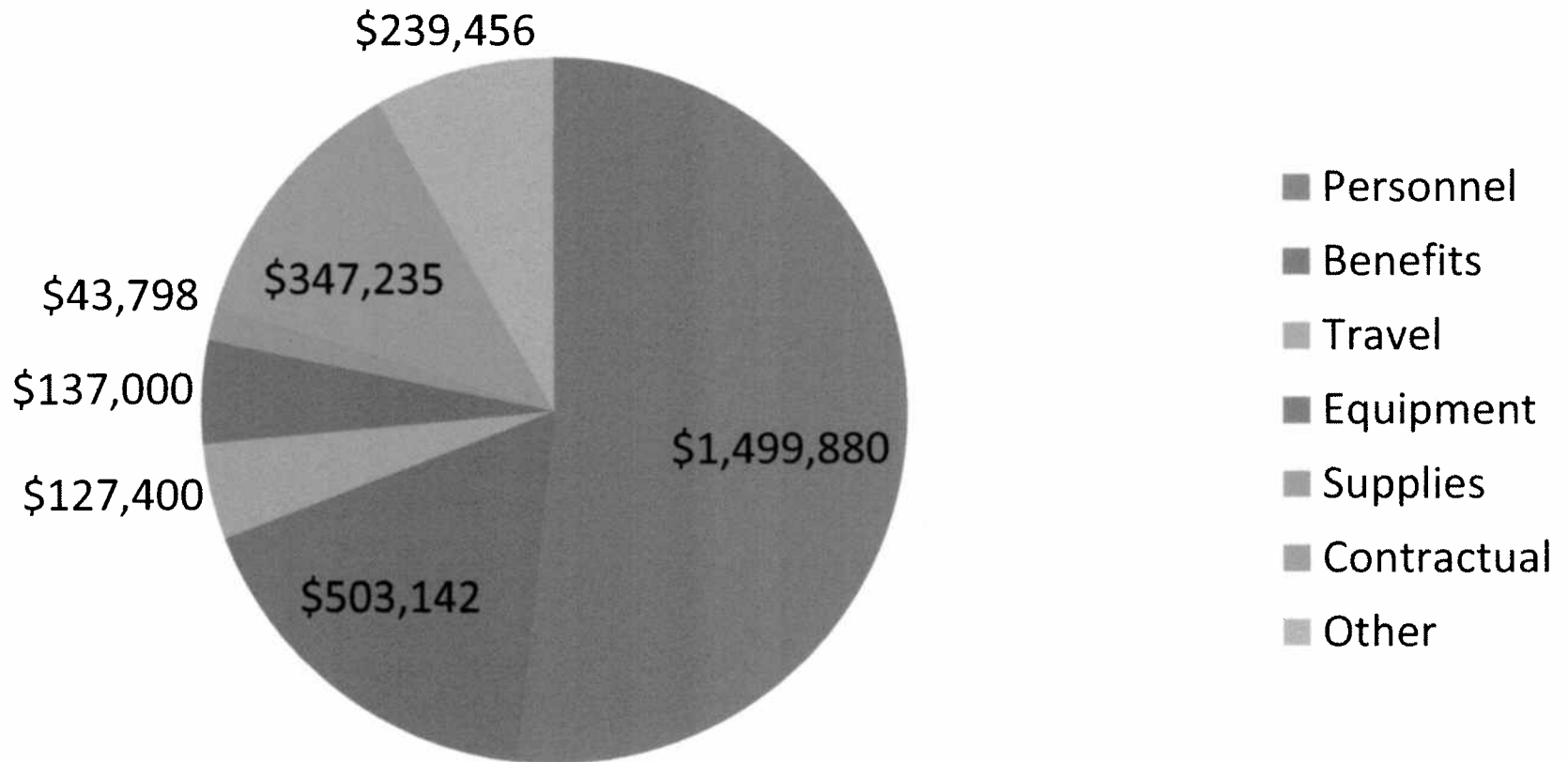
FY 2012 Budget – Functional WVSU Only (includes cut)



FY 2012 Budget – Natural WVSU Only (includes cut)

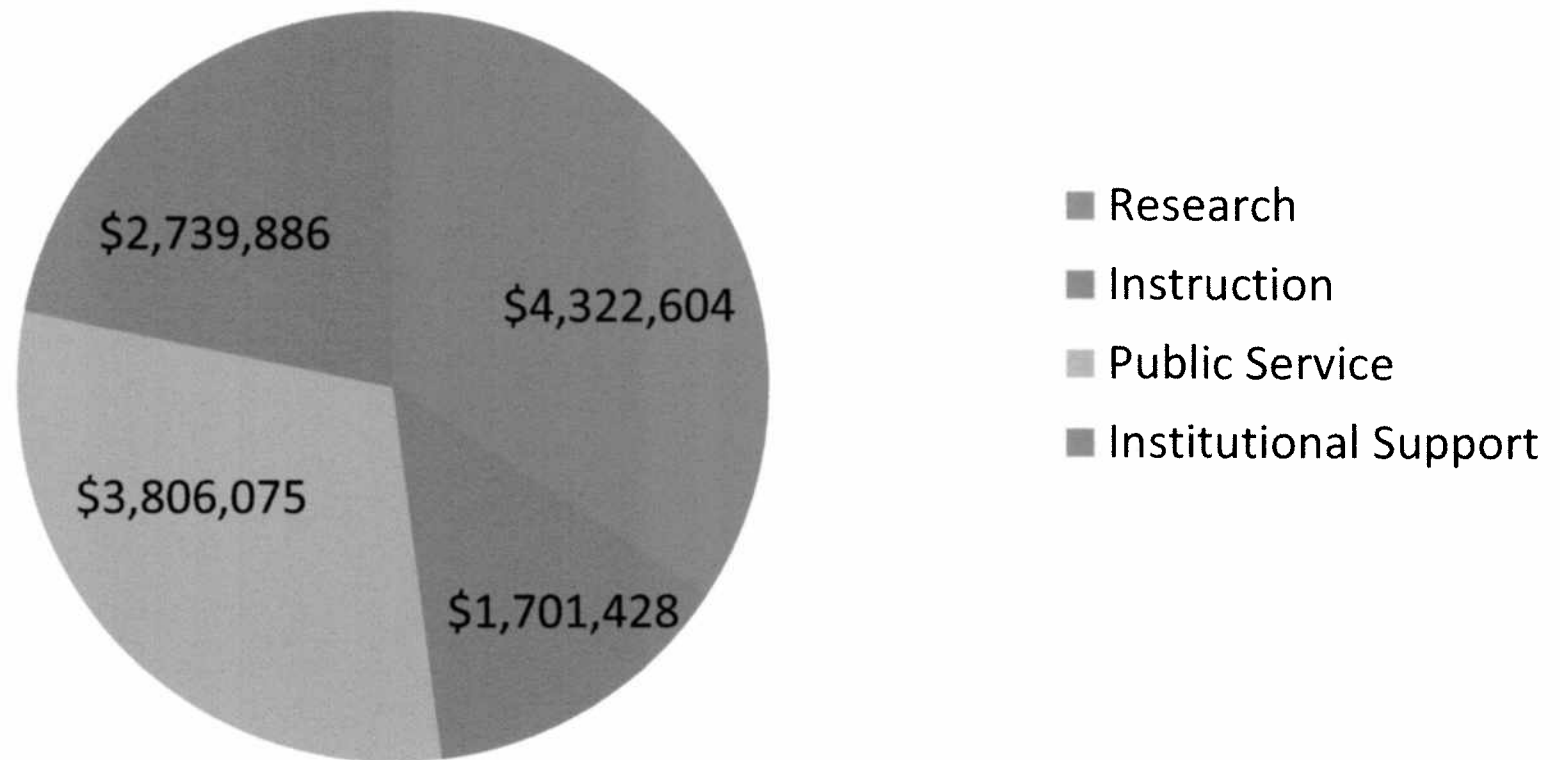


FY 2012 Pending Title III Budget R&D Only (as shown on Sept. 9)



Total = \$2,897,911

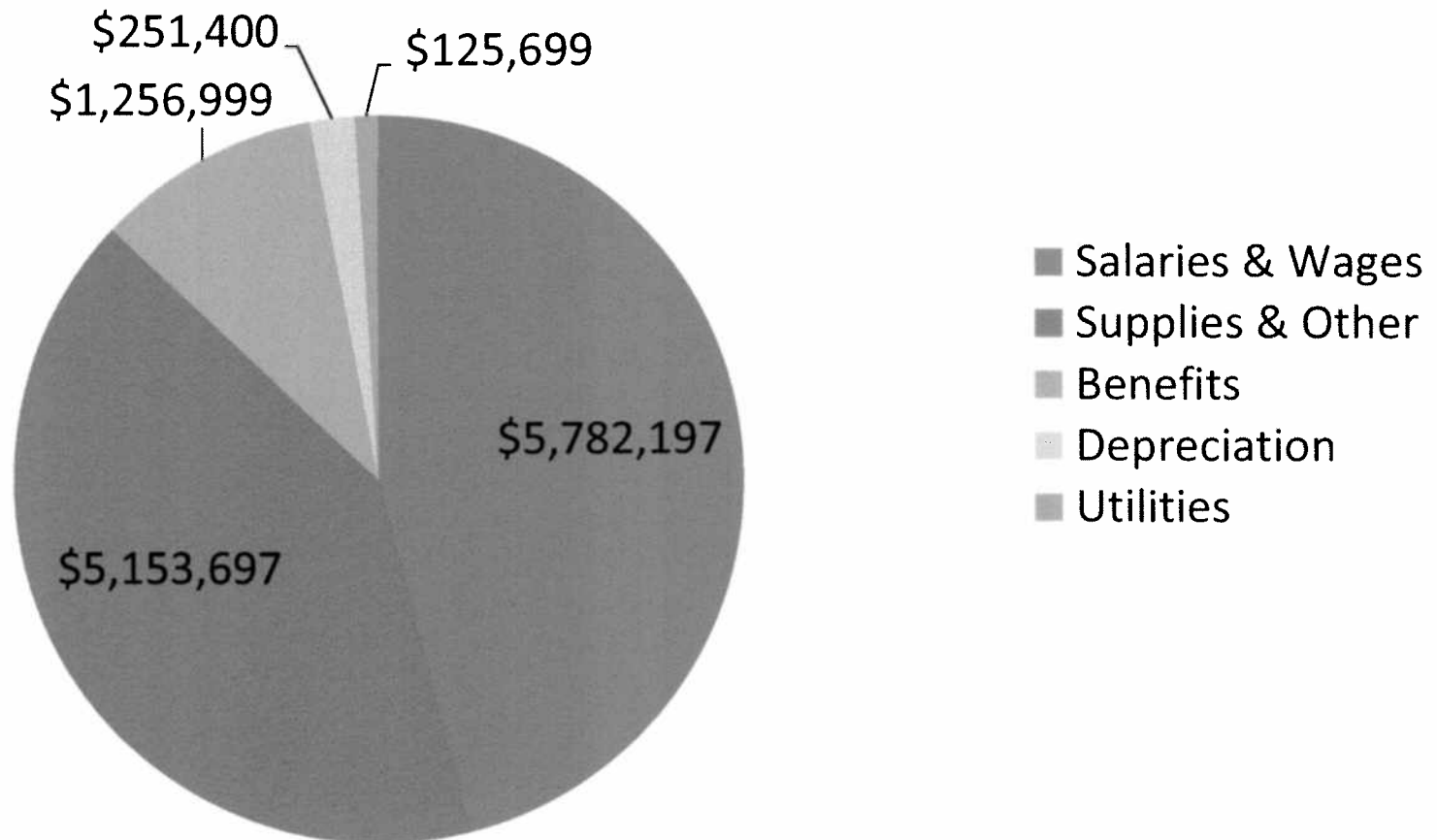
FY 2012 Projected Budget - Functional R&D Only (corrected)



Total = \$12,569,993*

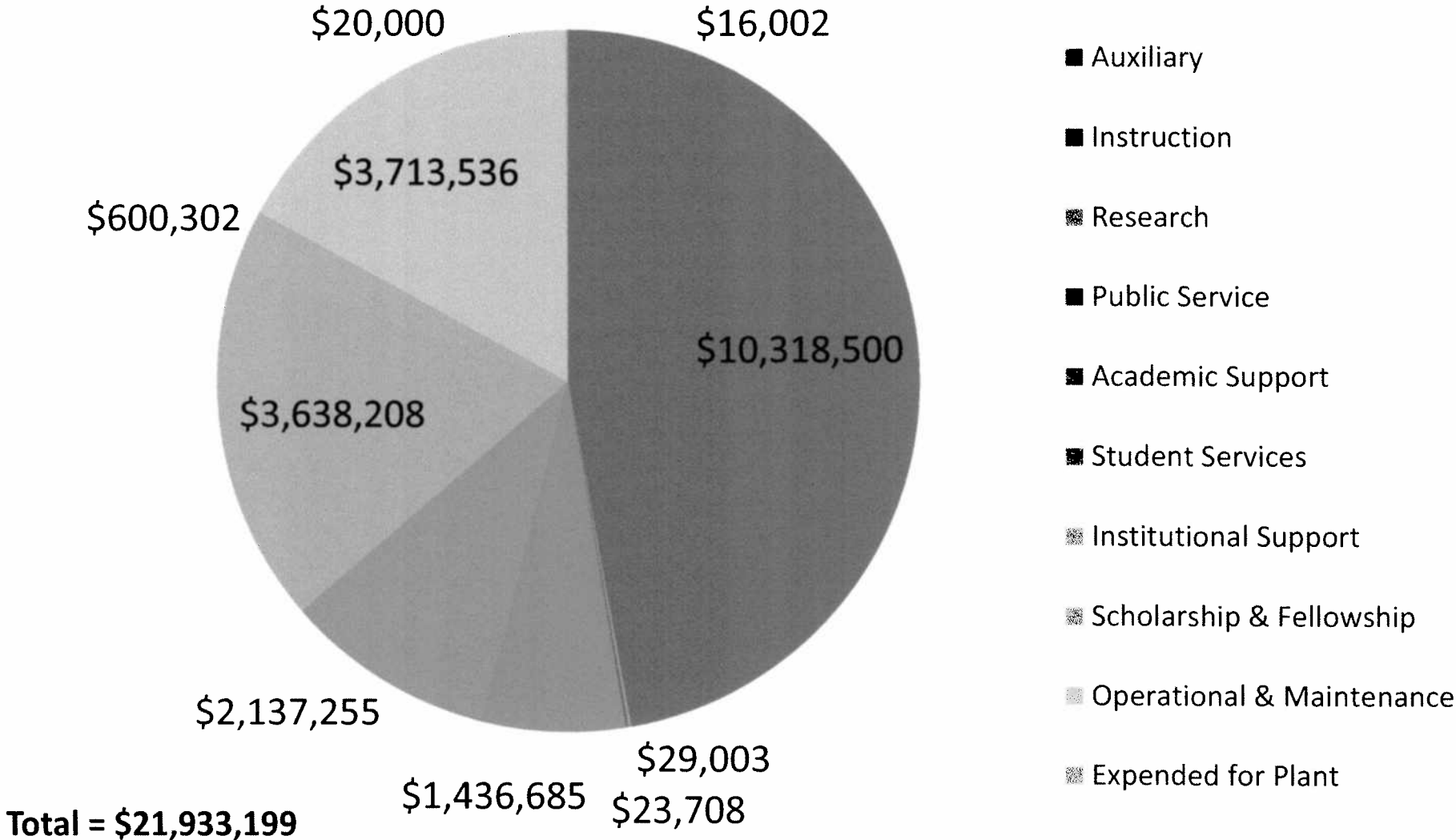
*100% Restricted

FY 2012 Projected Budget –Natural R&D Only (corrected)

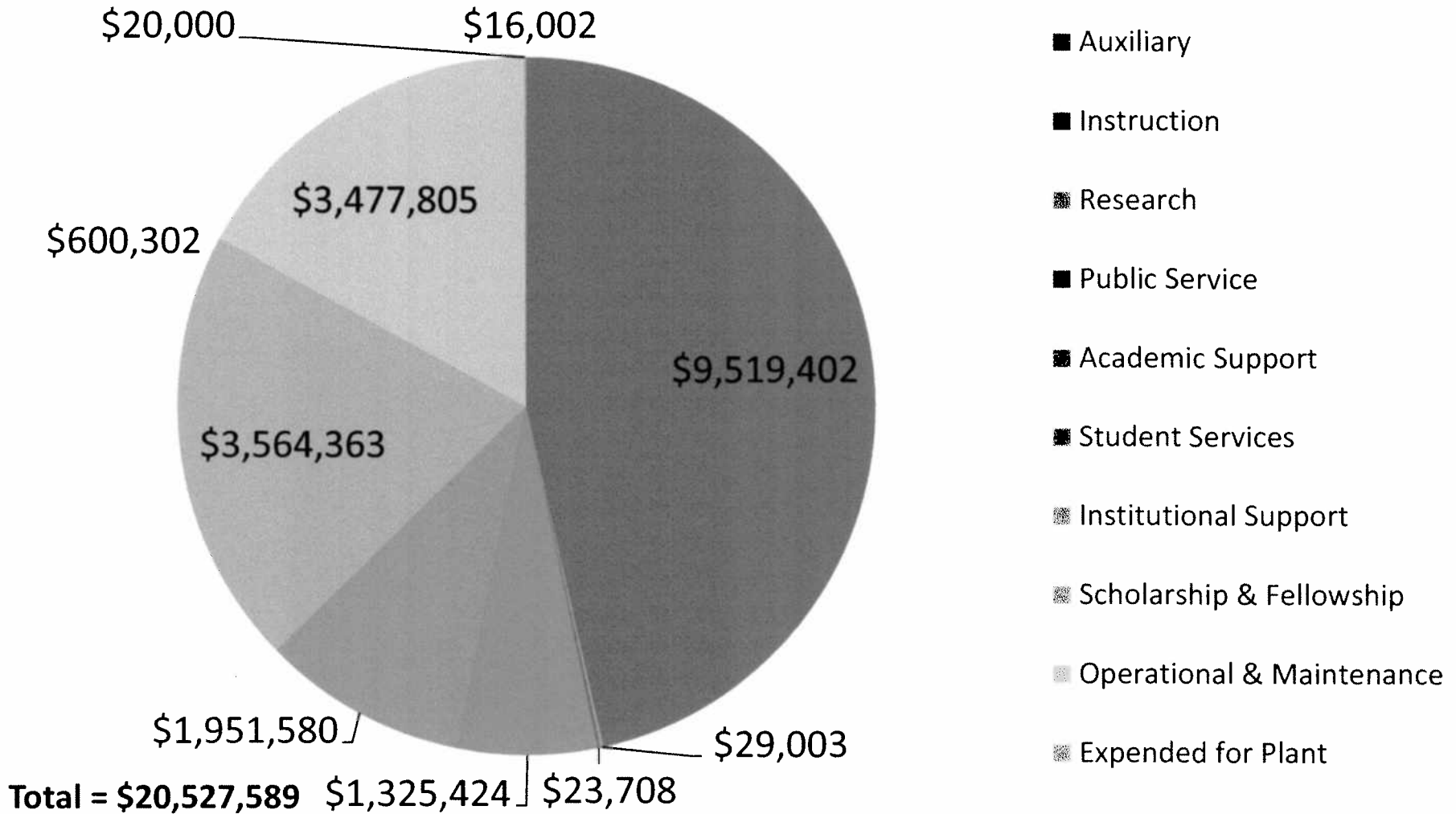


Total = \$12,569,993

FY 2012 College Operations Budget WVSU Only (as shown on Sept. 9)



FY 2012 E&G Budget WVSU Only (including cut)



E&G includes state appropriations & college operations fee

WVSU
 E&G Budget FY12
 Analysis and Reductions

VP Area of E&G Budget:		Current Banner Budget	BOG Approved Budget	Notes	1st Budget Cut	Adjusted Budget	2nd Budget Cut	Final FY12 Balanced Budget	Total Cuts
Academic Affairs	54.78%	12,014,389			325,936	11,688,453	584,423	11,104,030	910,359
Student Affairs	11.17%	2,450,420			66,477	2,383,943	119,197	2,264,746	185,674
Executive Area	4.57%	1,003,025			27,211	975,814	48,791	927,023	76,002
Administrative Affairs	7.60%	1,666,614			45,213	1,621,401	81,070	1,540,331	126,283
Physical Facilities E&G	14.18%	3,111,038			84,399	3,026,639	151,332	2,875,307	235,731
Planning & Advancement		180,307 **			-	452,000	22,600	429,400	22,600
Finance	6.08%	1,332,554			36,151	1,296,403	64,820	1,231,583	100,971
College Wide Activity	1.62%	174,852			9,635	165,217	10,048	155,169	19,683
Totals		21,933,199	21,609,870	323,329					
	100.00%	21,933,199	**	271,693	595,022	21,609,870	1,082,281	20,527,590	1,677,303
				595,022			1,082,281	20,527,589	

Revenues for FY12	
General Revenue	10,927,589
College Operations	9,600,000
sub-total	20,527,589

** 180,307
 ** 271,693
452,000

5%

FY 2012 Projected College Operations Revenues WVSU Only

General Revenue (State Appropriations)	\$10,927,589
College Operations (Tuition & Fees)	<u>9,600,000</u>
Drop in Enrollment	\$20,527,589
E&G Expense Budget	<u>(21,933,199)</u>
Revenue Shortfall	(\$1,405,610)
UPDATED Revenues	\$20,527,589
UPDATED E&G Expense Budget	<u>(20,527,589)</u>
	-0-

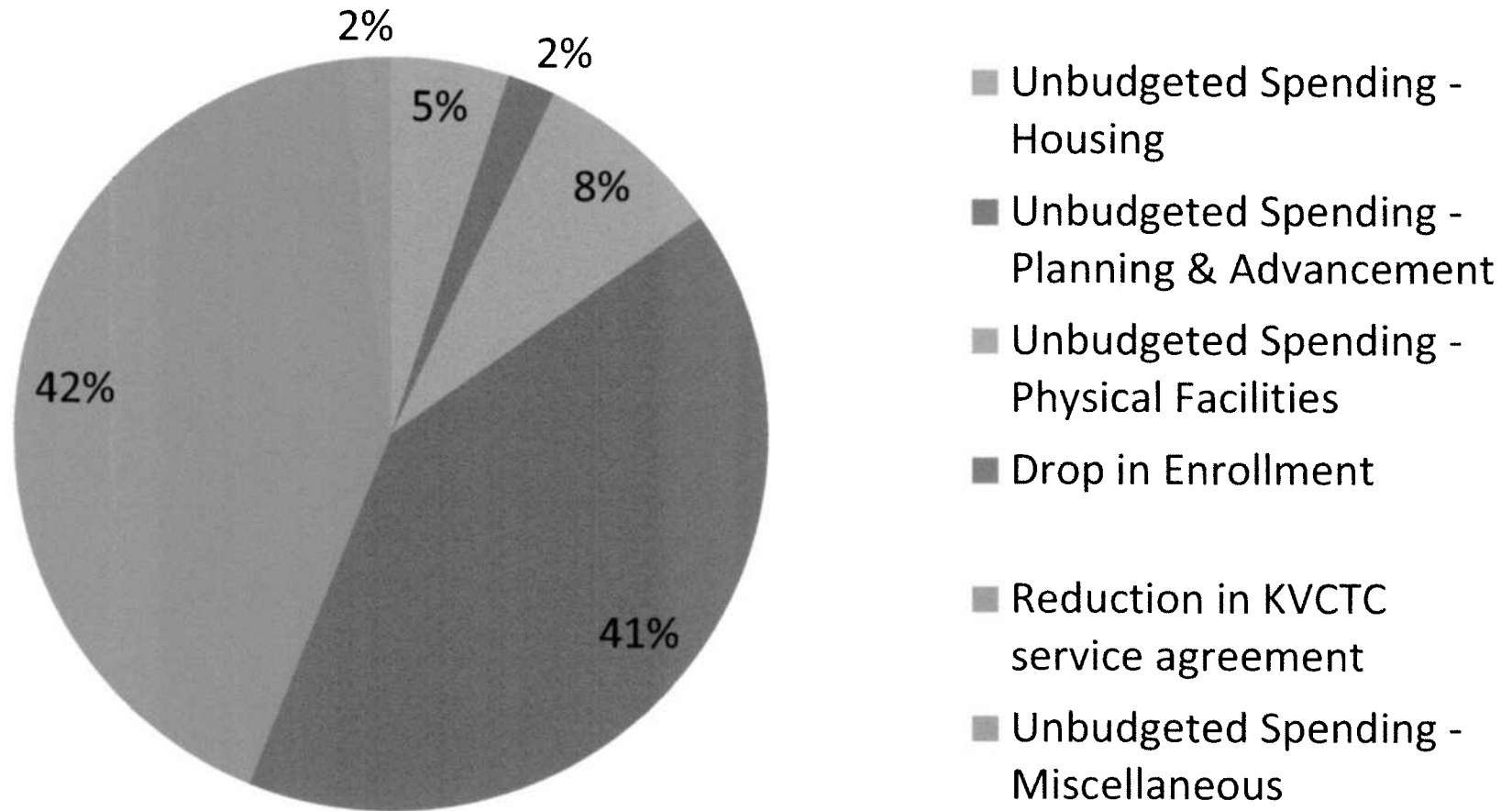
FY 2012 Unbudgeted College Operations Requests WVSU Only (as shown on Sept. 9)

BOG Mandated Budget Cut	\$500,000
Academic Affairs Assessment – Needed for Accreditation	75,000
Planning & Advancement – Needed for Fundraising Expenses Mandated by BOG	200,000
One Stop Shop Project – Presence in Downtown Charleston	20,000
Public Safety – Supplemented for ID Cards Revenue	50,000
Opportunity Scholarships – 27 New Students	50,000
University President’s Search	80,000
Physical Facilities – Malden – Repairs, Custodians, Groundskeeper, HVAC	147,000
Physical Facilities – Shawnee Park – Custodians	3,000
Physical Facilities – Land Grant – Custodians, HVAC, General Maintenance	229,000
Physical Facilities – Erickson Center – Custodians, HVAC, Kitchen Supplies	43,000
Americorp - Recruitment & Retention - 11 members	50,000
Higher Education Grant Error – Financial Aid	53,000
Temporaries & Student Labor – Student Union, Computer Labs, Writing Labs	<u>577,000</u>
	\$2,077,000
Revenue Shortfall	<u>1,405,610</u>
Total Budget Cut (6.4%)	\$3,482,610

Optional Unbudgeted Requests

University President's Search	\$80,000
One Stop Shop Project	<u>20,000</u>
Total	\$100,000

FY 2011 Shortfall - \$3,835,694 (as shown on Sept. 9)



Estimate because of cash & accrual differences

FY 2011 Shortfall - \$3,835,694 (corrected)

Financial Statement Shortfall

FY 2011 Income before other revenues, expenses, gains, or losses	\$(3,835,694)
Other Post Employment Benefits charges 2010-2011	<u>2,420,497</u>
Shortfall	\$(1,415,197)

Historical Positions – WVSU & R&D

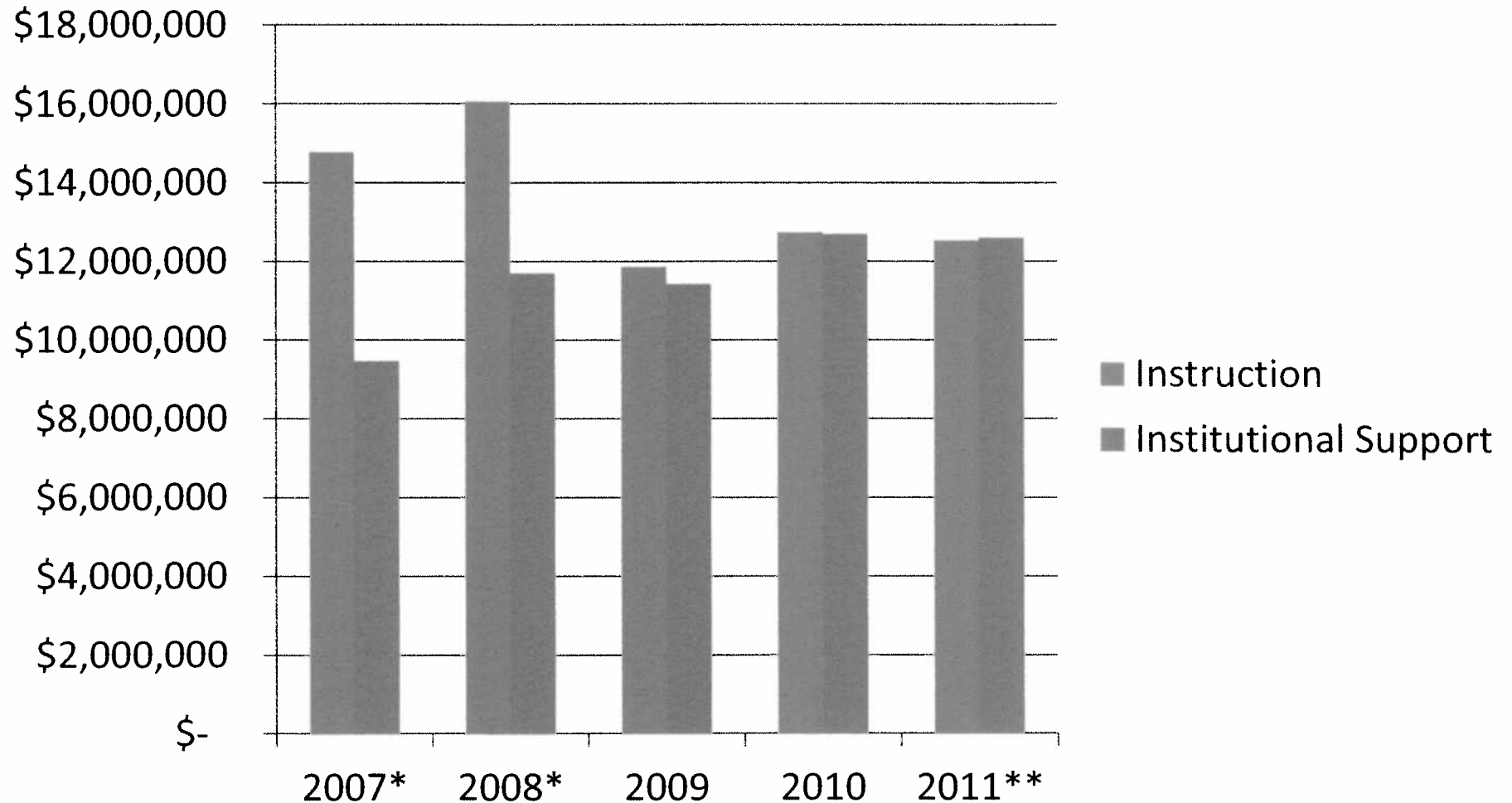
Employee Type	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	Difference FY07 & FY12
Faculty	128.00	126.53	127.00	127.00	126.00	126.00	
Classified	188.84	206.32	208.77	204.24	206.13	218.32	
Non-Classified	36.22	43.22	44.69	49.00	53.43	53.68	
WVSU Total	353.06	376.07	380.46	380.24	385.56	398.00	44.94
R&D (Full Time)					91.00	101.00	

Position Reconciliation - WVSU

Position Total (Difference FY07 & FY12)	45
Vacant Metro AAA Positions (FY11)	(11)
Converted Part time to Fulltime (Phy Fac –FY07)	(24)
College of Professional Studies	(1)
College of Arts & Humanities	(1)
College of Natural Science & Mathematics	(2)
Capital Center (FY10)	(1)
Recruiter (FY12)	(1)
Positions Transferred from R&D (FY10)	(4)
Positions to be accounted for	-0-

WVSU & R&D

Instruction & Institutional Support Trend



*Includes CTC

**Unaudited Information

WVSU

Amounts for Instruction & Institutional Support

	2007	2008	2009	2010	2011
Instruction	\$14,772,129	\$16,054,380	\$11,857,675	\$12,730,508	\$12,526,163
Institutional Support	\$ 9,456,723	\$11,686,819	\$11,416,205	\$12,689,308	\$12,588,382

WVSU Research & Development Corporation

Amounts for Instruction & Institutional Support

	2007	2008	2009	2010	2011
Instruction	\$ 191,481	\$ 2,370	\$ -	\$ -	\$ -
Institutional Support	\$ 5,178,469	\$ 6,430,606	\$ 6,634,421	\$ 7,213,874	\$ 6,352,029

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE OVER \$5,000

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	STATUS	DEPARTMENT
\$5,000.00	\$0.00	ANNUAL MAINTENANCE	BLACKBOARD	CURRENT	ACADEMIC AFFAIRS
\$11,140.00	\$5,570.00	GAME OFFICIAL FEES	WVIAC	CURRENT	ATHLETICS
\$18,340.00	\$9,170.00	GAME OFFICIAL FEES	WVIAC	CURRENT	ATHLETICS
\$34,830.00	\$17,415.00	GAME OFFICIAL FEES	WVIAC	CURRENT	ATHLETICS
\$95,661.00	\$95,661.00	NCAA INSURANCE	SUMMITT AMERICA	CURRENT	ATHLETICS
\$5,057.80	\$0.00	ANNUAL MAINTENANCE	DATATREND	CURRENT	COMPUTER SERVICES
ON-GOING	\$171,844.77	COPIER SERVICES	XEROX	CURRENT	COPY SERVICES
\$9,000.00	\$0.00	PERFORMER	NELSON ILLUSIONS	CURRENT	CULTURAL ACTIVITIES
ON-GOING	\$1,023,413.00	FOOD SERVICE PROGRAM	AVI	CURRENT	DINING SERVICES
\$10,000.00	\$5,000.04	EMPLOYEE ASSISTANCE	PEOPLEWORKS	CURRENT	HUMAN RESOURCES
\$17,190.00	\$17,190.00	ANNUAL MAINTENANCE	PEOPLEADMIN	CURRENT	HUMAN RESOURCES
ON-GOING	\$14,856.00	MAILING EQUIPMENT	PITNEY BOWES	CURRENT	PHYSICAL FACILITIES
ON-GOING	\$59,160.00	ELEVATOR MAINTENANCE	OTIS ELEVATOR	CURRENT	PHYSICAL FACILITIES
\$100,000.00	\$50,000.00	AMERICORPS MEMBERS	UNITED WAY	CURRENT	PRESIDENTS OFFICE
\$23,426.00	\$11,713.00	W.A.R.N SYSTEM ANNUAL	SOFTWARE COMP	CURRENT	PUBLIC SAFETY
\$6,250.00	\$0.00	TEMPORARY EMPLOYEE	EXPRESS SVC	CURRENT	REGISTRATION
\$19,680.00	\$0.00	ON LINE SUBSCRIPTION	WEALTHENGINE	SUBJECT TO CANCELLATION	PLANNING
\$10,000.00	\$0.00	FUNDRAISING WRITING SERV	SINGMARK	SUBJECT TO CANCELLATION	PLANNING
\$20,000.00	\$0.00	WEBSITE TRACKING	MELTWATER	SUBJECT TO CANCELLATION	PLANNING
\$5,000.00	\$0.00	DATA RESEARCH COLLECTIONS	HARRIS CONNECT	SUBJECT TO CANCELLATION	PLANNING
\$10,000.00	\$975.00	PROPOSAL DEVELOPMENT	MEDIA JOURNEY	SUBJECT TO CANCELLATION	PLANNING
\$25,000.00	\$1,337.50	PROPOSAL WRITER	TAYLOR SHAW	SUBJECT TO CANCELLATION	PLANNING
\$17,394.00	\$2,363.20	ADVERTISING	SUDDENLINK MEDIA	SUBJECT TO CANCELLATION	PLANNING
\$49,500.00	\$8,250.00	STRATEGIC PLANNING	CONSULTING CMO	SUBJECT TO CANCELLATION	PLANNING
\$10,400.00	\$0.00	BILLBOARD POWER PARK	WV BASEBALL LLC	SUBJECT TO CANCELLATION/RENEWAL	PUBLIC RELATIONS
\$20,250.00	\$20,250.00	BILLBOARD I64	KANAWHA VALLEY AD	SUBJECT TO CANCELLATION/RENEWAL	PUBLIC RELATIONS
\$15,000.00	\$15,000.00	CROSS LANES MOVIE AD	PROMEDIA	SUBJECT TO CANCELLATION/RENEWAL	PUBLIC RELATIONS
	\$35,000.00	DEVELOPMENT	JANIE HILL	EXPIRING 9/30, RENEWING	INSTITUTIONAL ADVANCEMENT R&D
\$6,000.00	\$6,000.00	DUAL CREDIT	SO CHARLESTON HS	EXPIRED	ACADEMIC AFFAIRS
\$6,500.00	\$6,500.00	DUAL CREDIT	GEORGE WASHINGTON HS	EXPIRED	ACADEMIC AFFAIRS
\$8,500.00	\$8,500.00	DUAL CREDIT	CAPITAL HS	EXPIRED	ACADEMIC AFFAIRS
	\$23,167.89	CONSULTANT	GOETTLER ASSOCIATES	EXPIRED	ACADEMIC AFFAIRS R&D
	\$5,000.00	EST. PUBLIC ADMIN PRO	JOSHUA AMBROSIUS	EXPIRED	ACADEMIC AFFAIRS R&D
	\$26,640.00	INSTRUCTOR	LARRY LAMB	EXPIRED	ACADEMIC AFFAIRS R&D
\$16,000.00	\$16,000.00	CUSTOM BASED PROFILING	MARSHALL INSTITUTE	EXPIRED	BIOLOGY
\$15,000.00	\$5,715.00	INTERPRETER FOR STUDENTS	COBB ASHLEY	EXPIRED	COLLEGIATE SUPPORT
\$25,000.00	\$9,030.00	INTERPRETER FOR STUDENTS	HANSHAW TERRI	EXPIRED	COLLEGIATE SUPPORT
\$7,500.00	\$7,500.00	PERFORMER	GREATER TALENT	EXPIRED	CULTURAL ACTIVITIES
\$8,200.00	\$8,200.00	PERFORMER	NELSON ILLUSIONS	EXPIRED	CULTURAL ACTIVITIES
\$10,000.00	\$10,000.00	PERFORMER	TM ANDREWS TOURING	EXPIRED	CULTURAL ACTIVITIES
	\$6,000.00	FOUNDER'S DAY EVENT	FILIP VLASIC	EXPIRED	CULTURAL ACTIVITIES R&D

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE OVER \$5,000

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	STATUS	DEPARTMENT
\$31,700.00	\$31,700.00	ANNUAL MAINTENANCE	PEOPLE ADMIN	EXPIRED	HUMAN RESOURCES
	\$12,000.00	PERFORMANCE	WEST VIRGINIA SYMPHONY	EXPIRED	INSTITUTIONAL ADVANCEMENT R&D
	\$11,699.97		BASRA I.FAKHIR	EXPIRED	LAND GRANT
	\$10,325.00		ED U TECH	EXPIRED	LAND GRANT
	\$12,849.40		ELECTRONIC SPECIALTY	EXPIRED	LAND GRANT
	\$11,047.25		ENVIRO-CONTROL LTD.	EXPIRED	LAND GRANT
	\$12,500.00		MOUNTAIN RESOURCE CO	EXPIRED	LAND GRANT
	\$7,835.20		OKLAHOMA STATE UNIVE	EXPIRED	LAND GRANT
	\$348,800.00	SUB AWARD	PARAGON TEC INC.	EXPIRED	LAND GRANT
	\$6,100.00		S.A.N.T.E.E. FARM &	EXPIRED	LAND GRANT
	\$14,775.00	SSTE DESIGN FOR STORAGE	TERRADON COMMUNICATION	EXPIRED	LAND GRANT
	\$8,833.87		TEXAS A&M RESEARCH	EXPIRED	LAND GRANT
	\$18,679.43		UGA RESEARCH FOUNDAT	EXPIRED	LAND GRANT
	\$10,479.17		UNIVERSITY OF ARKANS	EXPIRED	LAND GRANT
	\$10,863.51		UNIVERSITY OF ILLINO	EXPIRED	LAND GRANT
	\$31,075.85		USDA/NFC	EXPIRED	LAND GRANT
\$25,000.00	\$2,880.00	PROSPECT RESEARCHER	MCKNIGHT AILEEN	EXPIRED	PLANNING
\$5,670.00	\$5,670.00	ADVERTISING	TRI-STATES CW	EXPIRED	PLANNING
\$6,331.00	\$6,331.00	ADVERTISING	MOTION MASTERS	EXPIRED	PLANNING
\$5,200.00	\$5,200.00	PEER BEST PRACTICE	ANN GREEN COMMUNICATION	EXPIRED	PLANNING
\$5,075.00	\$5,512.50	MEDIA ASSISTANCE	CONSULTINGCMO	EXPIRED	PLANNING
\$5,828.90	\$5,828.90	ADVERTISING	MOTION MASTERS	EXPIRED	PLANNING
\$6,331.40	\$6,331.40	ADVERTISING	MOTION MASTERS	EXPIRED	PLANNING
\$6,331.40	\$6,331.40	ADVERTISING	MOTION MASTERS	EXPIRED	PLANNING
\$10,165.00	\$6,405.00	ADVERTISING	TRI-STATES CW	EXPIRED	PLANNING
\$12,950.00	\$9,195.00	ADVERTISING	WQCW	EXPIRED	PLANNING
\$15,000.00	\$11,740.00	ADVERTISING	TRI-STATES CW	EXPIRED	PLANNING
\$15,625.00	\$15,600.00	CONSULTING	CONSULTINGCMO	EXPIRED	PLANNING
\$20,000.00	\$19,643.00	GRANT WRITER	CARTER JESSICA	EXPIRED	PLANNING
\$25,000.00	\$21,515.00	MEDIA CTR CONSULTANT	JONES EVA	EXPIRED	PLANNING
\$34,941.00	\$23,166.99	TELEMARKETING PROGRAM	RUFFALOCODY	EXPIRED	PLANNING
\$25,000.00	\$25,000.00	EVENT SPECIALSIST/GRANT WRITER	CARTER JESSICA	EXPIRED	PLANNING
\$25,000.00	\$27,050.00	PROSPECT RESEARCHER	MCKNIGHT AILEEN	EXPIRED	PLANNING
\$12,600.00	\$12,500.01	CAPITAL CAMPAIGN CONSULT	HARRY B MILLS	EXPIRED	PRESIDENTS OFFICE
\$12,600.00	\$25,000.00	CAPITAL CAMPAIGN CONSULT	HARRY B MILLS	EXPIRED	PRESIDENTS OFFICE
\$10,400.00	\$10,400.00	BILLBOARD POWER PARK ✓	WV BASEBALL LLC	EXPIRED	PUBLIC RELATIONS
\$25,000.00	\$16,800.00	SOCIAL WORK TRAININGS	BAILEY RITA	EXPIRED	SOCIAL WORK
\$5,000.00	\$5,000.00	PERFORMER	JUS WIGGIN ENT	EXPIRED	STUDENT ACTIVITY
\$25,000.00	\$25,000.00	PERFORMER	K HART ENTERPRISES	EXPIRED	STUDENT ACTIVITY
	\$60,000.00	HEALTH CENTER	MODERN MEDICINE	EXPIRED	STUDENT AFFAIRS R&D

WEST VIRGINIA STATE UNIVERSITY-ALL COMPONENTS
CONTRACTS/CONSULTANTS FY11 THROUGH FY12 TO DATE OVER \$5,000

PO AMOUNT	FY11/FY12 EXPENDED	DESCRIPTION	VENDOR	STATUS	DEPARTMENT
\$10,000.00	\$6,662.50	MEDIA CTR CONSULTANT	JONES EVA	CANCELLED	PLANNING
	\$18,333.60	SPORTS STUDIES PROG	BRYAN POORE	EXPIRING 9/30	ACADEMIC AFFAIRS R&D
	\$6,416.74	BIOTECHNOLOGY PROG	DR. TIM RUHNKE	EXPIRING 9/30	ACADEMIC AFFAIRS R&D
	\$6,416.74	BIOTECHNOLOGY PROG	ROBERT HARRIS	EXPIRING 9/30	ACADEMIC AFFAIRS R&D
	\$18,333.60	INSTRUCTOR	WILLIAM WHYTE	EXPIRING 9/30	ACADEMIC AFFAIRS R&D
	\$105,327.00	ARCHITECT. SERVICES	SILLING ASSOCIATES	EXPIRING 9/30	ADMINISTRATIVE SERVICES R&D
	\$12,620.00		BLACK BOX NETWORK SE	EXPIRING 9/30	LAND GRANT
	\$9,000.00	CYFAR CONSULTANT	BRENDA WAMSLEY	EXPIRING 9/30	LAND GRANT
	\$7,646.00	DOD SUBAWARD	CLEMSON UNIVERSITY	EXPIRING 9/30	LAND GRANT
	\$14,776.00	SISTE DESIGN FOR STORAGE	CORNELL UNIVERSITY	EXPIRING 9/30	LAND GRANT
	\$210,735.25		KUSIMO INTERNATIONAL	EXPIRING 9/30	LAND GRANT
	\$14,705.00		MARSHALL UNIVERSITY	EXPIRING 9/30	LAND GRANT
	\$34,635.00	TECH SERVICES	McKINLEY & ASSOCIATE	EXPIRING 9/30	LAND GRANT
	\$79,319.00	CONSTRUCTION	MELTON CONSTRUCTION	EXPIRING 9/30	LAND GRANT
	\$95,318.00	QUALIFYING NUTRIENT	UNIVERSITY OF GEOGIA	EXPIRING 9/30	LAND GRANT
	\$18,888.00	LEASE	EQ ACQUISITIONS 2004	EXPIRING 9/30	PRINTING SERVICES R&D
	\$40,044.50	LEASE	KONICA MINOLTA PREMI	EXPIRING 9/30	PRINTING SERVICES R&D
	\$58,888.00	LEASE	OFC CAPITAL CORPORAT	EXPIRING 9/30	PRINTING SERVICES R&D
	\$5,118.00	COPIER SERVICES	KOMAX	EXPIRING 9/30	R&D
	\$21,554.00	COPIER LEASE	US BANCORP	EXPIRING 9/30	R&D
\$5,000.00	TRAINING PROGRAM	DR. GREG EPPS	EXPIRING 9/30	ROTC R&D	

Change in State Appropriations (FY2005 vs. FY2012)

