WEST VIRGINIA STATE UNIVERSITY BOARD OF GOVERNORS COMMITTEE MEETING SCHEDULE

https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

THURSDAY

8 – 9 a.m.	BREAKFAST	ERICKSON ALUMNI CENTER
9:00 a.m.	BUSINESS AFFAIRS	ERICKSON ALUMNI CENTER
	ACADEMIC AFFAIRS	ERICKSON ALUMNI CENTER
	ADVANCMENT	ERICKSON ALUMNI CENTER
	ENROLLMENT MANAGEMENT AND STUDENT AFFAIRS	ERICKSON ALUMNI CENTER
	FULL BOARD	ERICKSON ALUMNI CENTER
12 p.m.	LUNCH	ERICKSON ALUMNI CENTER

Board of Governors Committee Assignments 2022-2023

Executive Committee

Mark Kelley, Chair Charles E. Jones, Jr. Tracy McKibben Ian Flores E. Gail Pitchford Lester Raines Ericke S. Cage (ex-officio, non-voting)

Note: The Executive Committee consists of: Board Chair, Vice Chair and Secretary; University President; and elected Chairs of the following committees: Governance; Business Affairs; Enrollment Management and Student Affairs, Academic Affairs; University Advancement

Liaison: President and Designee Clerk: Crystal Walker

Academic Affairs Affairs Committee

Charles E. Jones, Jr., Chair Mark Kelley E. Gail Pitchford Chris Jackson Tracy McKibben Lateef Saffore Lester Raines Ian Flores Lee Greenhowe James Payne Jeffrey Pietruszynski Keyira Curtis

Liaison: Paige Carney Clerk: Vonda Matthews

University Advancement Committee

E. Gail Pitchford, Chair Mark Kelley Chris Jackson Tracy McKibben Lateef Saffore Lester Raines Charles E. Jones, Jr. Ian Flores Lee Greenhowe James Payne Jeffrey Pietruszynski Keyira Curtis

Sam Ghareeb (Foundation, Chair) Mark Pendleton (Foundation, Chair, Finance and Audit Committee Ericke S. Cage

Liaison: Patricia Schumann Clerk: Susan Compton

Governance Committee

Lester Raines, Chair Mark Kelley E. Gail Pitchford Chris Jackson Tracy McKibben Lateef Saffore Charles E. Jones, Jr. Ian Flores Lee Greenhowe James Payne Jeffrey Pietruszynski Keyira Curtis

Ericke S. Cage (ex-officio, non-voting)

Liaison: Alice Faucett Clerk: Myrna Thomas

Business & Finance Committee

Ian Flores, Chair Mark Kelley E. Gail Pitchford Chris Jackson Tracy McKibben Lateef Saffore Lester Raines Charles E. Jones, Jr. Lee Greenhowe James Payne Jeffrey Pietruszynski Keyira Curtis

Liaison: Justin McAllister Clerk: Natasha Tyson

Enrollment Management and Student Affairs Committee

Tracy McKibben, Chair Mark Kelley E. Gail Pitchford Chris Jackson Lateef Saffore Lester Raines Charles E. Jones, Jr. Ian Flores Lee Greenhowe James Payne Keyira Curtis Jeffrey Pietruszynski

Liaison: Stacey Sowell Clerk: Lauren Waugh



Board of Governors Business Affairs Committee Erickson Alumni Center Erickson Alumni Center - Grand Hall https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Thursday, April 20, 2023

AGENDA

I.	Call to Order	Ian Flores
II.	Roll Call	Natasha Tyson
III.	Verification of Appropriate Notice of Public Meeting	Ian Flores
IV.	Approval of February 2, 2023 Minutes	Ian Flores
V.	 FY 2023 Financial Update a. FY23 March Statement of Revenues & Expenses b. Liquidity Monitoring c. Accounts Payable Schedule d. Accounts Receivable 	Justin McAllister
VI.	Budget Comparison- FY2024 to FY2023	Justin McAllister
VII.	Tuition & Fee Increases	Justin McAllister
VIII.	Across the Board Pay Increase	Justin McAllister
IX.	Business and Finance Updates	Justin McAllister
X.	Committee Recommendation (Action Required)	Ian Flores
XI.	Adjournment	

Board of Governors West Virginia State University Business Affairs

Date/Time: 4/20/2023 -- 9:00 AM

Location:

Erickson Alumni Center - Grand Hall

https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Purpose: To conduct regular business of the committee

Notes:

Meeting was approved : 4/11/2023 12:19:13 PM

MEETING MINUTES West Virginia State University Board of Governors Business and Finance Committee Erickson Alumni Center, Grand Hall Thursday, February 2, 2023 9:00 a.m.

I. Call to Order and Roll Call

Mr. Flores called the meeting to order at 10:30 a.m.

II. Members Present:

The clerk called the roll. Members present were Mr. Flores, Ms. McKibben, Mr. Kelley, Mr. Jones, Ms. Pitchford, Mr. Jackson, Ms. Curtis, Mr. Greenhowe, Mr. Saffore, and Mr. Pietruszynski. There was a quorum for this meeting.

III. Verification of Appropriate Notice of Public Meeting

Mr. Flores verified the Appropriate Notice of a Public Meeting.

IV. Review and Approval of October 27, 2021 Meeting Minutes

Mr. Flores asked for a motion to approve the meeting minutes for December 9, 2022. Mr. Kelley made a motion, and it was seconded by Mr. Jackson. Motion passed.

V. FY23 Financial Update

a. FY23 December Statement of Revenue & Expenses

VP McAllister reported that the total operating revenue through December 2022 is \$20,250,000 with \$22.6 million in total operating expenditures. The tuition and fees is up from FY21 by 24 percent with an 18 percent overall increase. The expenditures increased by 13 percent on the operating revenue side. There are non-operating expenditures and revenues that are directly related to HEERF with a \$393,117 margin. The undistributed HEERF funds of \$4,757,000 with a total of \$1.9 million margin.

b. Liquidity Monitoring

In FY21, the university had 7 days of cash-on-hand at which time the university borrowed \$1 million from the Foundation. In December 2022, there were 14 days of cash-on-hand. Due to a hardship, the university had a large HEERF drawdown to bring it to 34 days of cash-on-hand in 2022. As of January 30, 2023, there is now 68 days of cash-on-hand which includes HEERF funding; the month of January has an average of 38 days of cash-on-hand.

c. Accounts Receivable Schedule

As of January 17, 2023, the annual revenue is at \$16 million. The accounts receivable is at \$11 million with the current portion being down from \$8.3 million to \$2.9 million. Fiscal Affairs is working internally to review the university's debt over the past 7 years to write it off and have it removed from the books and not have it listed as a balance of bad debt. Over have of the debt,

\$4.3 million, is unrecoverable and will need to be removed. The university will be more mindful of how the collection process is implemented. In creating a memoed aid, this will assist the students in knowing their aid balance. The goal is to have this process applied by June 30, 2023 which is the end of the fiscal year. The success rate of the internal collections process has been good due to writing the debt off via the HEERF funding. The caps that have been placed on

accounts which prevent students from re-enrolling has assisted in collecting debts and keeping students enrolled.

d. Accounts Payable Schedule

As of February 2, 2023, the accounts payables account has a balance of \$60,000 which is down from \$144,000 related to invoices for Aladdin, and the Wi-Fi cabling projects in the residential dorms, all of which have been paid. There were several large invoices due to ruptured pipes during the colder period of this winter. Encouraged by Governor Jones, SVP McAllister will speak to BRIM about the possibility of reimbursement for exterior weather related damages. In addition, SVP McAllister stated that the university will also move away from the dual general ledger system in Banner and utilize Oasis as the primary general ledger system instead. A soft close will be implemented at the end of March which should impact the financial statements immensely.

VI. Adjournment

With there being no other business, Mr. Flores moved to adjourn the meeting at 10:44 a.m.

Respectfully Submitted by Natasha Tyson, Committee Clerk, February 3, 2023.

Approved by:

Justin McAllister Vice President for Business and Finance Business Affairs Administrator

Business & Finance



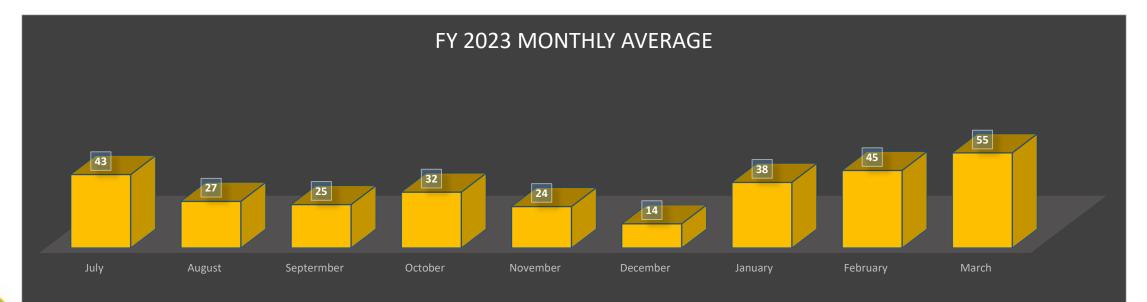
Justin T. McAllister April 20, 2023

March Statement of Revenues and Expenditures

Operating Revenues:	March 2023	FY	2023 Year To Date	FY 2023 Budget	FY 2023 Budget Utilized
Total Operating Revenues	\$ 2,981,216	\$	33,314,358	\$ 41,130,170	81%
Total Operating Expenditures	\$ 2,699,473	\$	34,674,107	\$ 45,534,258	76%
Total Operating Margin	\$ 281,744	\$	(1,359,748)	\$ (4,404,088)	31%
Total Non Operating Revenues	\$ 1,179,545	\$	7,018,118	\$ 13,104,662	54%
Total Non Operating Expenditures	\$ -	\$	1,437,657	\$ 8,000,000	17.97%
Total Non Operating Margin	\$ 1,179,545	\$	5,580,461	\$ 5,104,662	109%
Total Margin	\$ 1,461,288	\$	4,220,712	\$ 700,574	602%



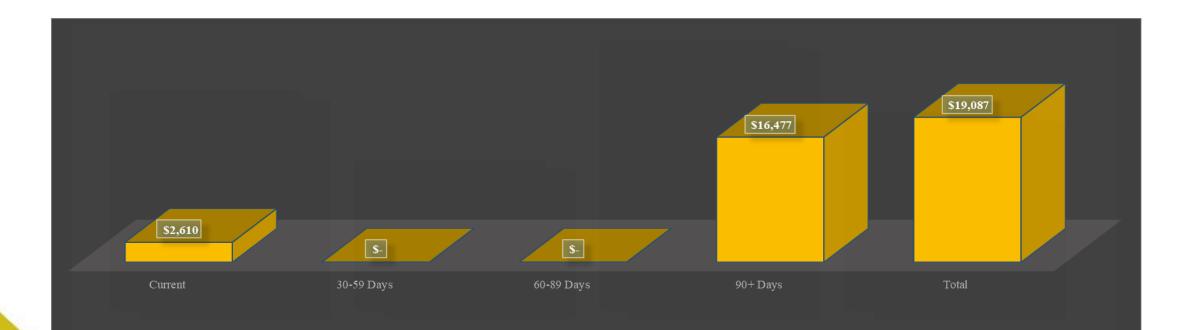
Fiscal Year 2023 Liquidity Monitoring



As of April 10th: 84 Days of Cash on Hand



Accounts Payable Schedule





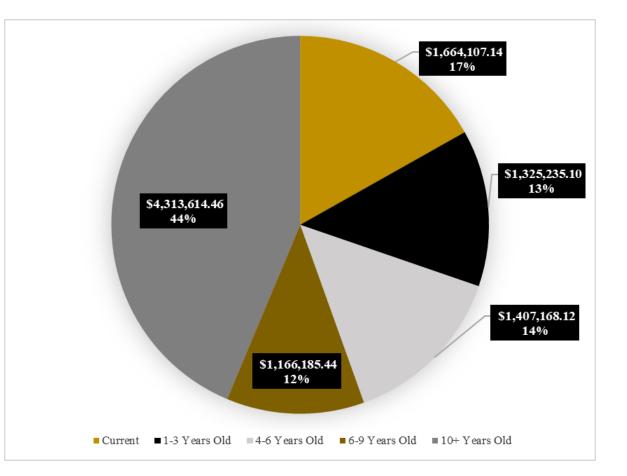
Accounts Receivable Schedule

Total A/R: \$9,876,310.26

Total A/R in Collections: \$5,791,202.00

Accounts Receivable Write Off: \$5,455,138.90

Total A/R After Write Off: \$4,421,171.36





Budget Comparison-FY2024 to FY2023

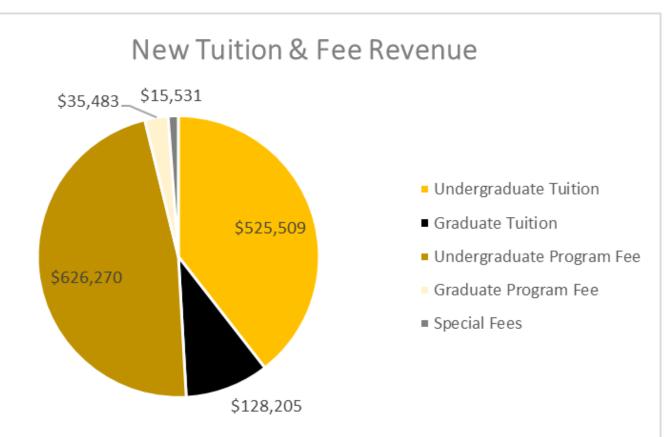
West Virginia State University							
Proposed Budget							
Fiscal Year 2024							
Revenues:							
Tuition and Fees		16,869,792					
State Appropriations		16,850,600					
Grants		1,706,294					
Auxiliaries		6,230,282					
Other Revenues		3,193,536					
Total Revenues	\$	44,850,503					
Expenditures:							
Salaries and wages		15,927,868					
Benefits		4,241,758					
Supplies and other services		15,926,883					
Institutional Aid		4,700,000					
Utilities		1,605,717					
Debt Service/Bond		2,163,120					
Total Expenditures	\$	44,565,346					
Total Net Margin	\$	285,157					

West Virginia State University						
Board of Governor's Approved Budget						
Fiscal Year 2023						
Revenues:						
Tuition and Fees		13,385,231				
State Appropriations		16,130,290				
Grants		1,525,448				
Higher Education Emergency Relief Fund		13,104,662				
Auxiliaries		6,269,387				
Other Revenues		3,819,814				
Total Revenues	\$	54,234,832				
Expenditures:						
Salaries and wages		18,066,849				
Benefits		3,669,393				
Supplies and other services		15,164,589				
Utilities		1,747,965				
Institutional Aid		4,722,342				
Debt Service/Bond		2,163,120				
Higher Education Emergency Relief Fund		8,000,000				
Total Expenditures	\$	53,534,257				
Total Net Margin	\$	700.575				



Tuition and Fee Increases

- 5% increase to In State Undergraduate Tuition
- 3% increase to In and Out of State Graduate Tuition
- Creation of College Program Fees
 - Undergraduate: \$200/Student
 - Graduate: \$150.00/Student
- Special Fee Increases
- Total New Revenue: \$1,330,998



Across the Board Pay Increase

- Total General Revenue Increase: \$320,310.00
- Per Employee: \$1,133.51
- Zero Cost to the University



Business and Finance Updates

- Dining Services
 - Vendor Meeting
 - Dining Services Survey-March
 - Cafeteria Renovation Plans
 - Listening Session
- AVP Business and Finance: Kim Duff



Committee Recommendations to Full Board

- Tuition & Fees Increase
- Across the Board Pay Increase
- Account Receivable Write Off
- Budget



Questions?





Board of Governors Academic Affairs Committee Erickson Alumni Center Erickson Alumni Center - Grand Hall https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

April 20, 2023 AGENDA

I.	Call to Order	Chuck Jones
II.	Roll Call	Vonda Matthews
III.	Verification of Appropriate Notice of Public Meeting	Chuck Jones
IV.	Approval of February 2, 2023 Minutes (Action Required)	Chuck Jones
V.	 Academic Affairs (Actions Required) College of Business and Social Sciences Program Reviews Economics History Political Science Sociology Program Terminations (Actions Required) Sociology International Studies 	Paige Carney Debbie Williams Micheal Fultz

VI. Adjournment

Board of Governors West Virginia State University Academic Affairs

Date/Time: 4/20/2023 -- 9:00 AM

Location:

Erickson Alumni Center - Grand Hall

https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Purpose: To conduct regular business of the committee

Notes:

Meeting was approved : 4/11/2023 12:19:58 PM

Meeting Minutes West Virginia State University Board of Governors Academic Affairs Committee Erickson Alumni Center Grand Hall February 2, 2023 9:00 a.m.

I. Call to Order

Governor Chuck Jones called the meeting to order at 9:00 a.m.

II. Roll Call

Vonda Matthews called the roll. Members present were Gov. Jones, Gov. Kelley, Gov. Pitchford, Gov. Jackson, Gov. McKibben, Gov. Saffore, Gov. Flores, Gov. Greenhowe, Gov. Payne, Gov. Pietruszynski, and Gov. Curtis. A quorum was present.

III. Verification of Appropriate Notice of Public Meeting

Gov. Jones announced the Verification of Appropriate Notice of Public Meeting approved on January 26, 2023.

IV. Approval of December 9, 2023 Meeting Minutes

Meeting minutes were reviewed. There were no corrections or comments. Gov. Kelley motioned for approval of the minutes. Gov. McKibben seconded the motion, and the motion carried.

V. Academic Affairs

Gov. Jones introduced Dr. Carney.

Dr. Carney asked for a change in the order of the presentation with Dr. Steele presenting first. Approval was granted by Gov. Jones.

Dr. Carney introduced Dr. Kerri Steele, Dean of the College of Professional Studies. Dr. Steele reported to the committee on the Masters of Education in Instructional Leadership program review. She noted the following:

Highlights of the Program

- Largest graduate program at WVSU
- High retention rate
- National recognition
- Meets critical shortage need of Educators in West Virginia
- Return on Investment of 268%

Program Review Findings

• Strengths

- Emphasis on social justice, fairness, and equity
- Fully accredited through the Council for the Accreditation of Educator Preparation (CAEP)
- 95% of completers have passed the national licensure exam
- Weaknesses
 - No full-time dedicated faculty until Fall of 2022 two now
 - Areas for Improvement (AFI's) from CAEP Standards
 - Validation studies pending on updated instruments
 - Inter-rater reliability pending on some instruments
 - Systematic formal review of program tracking results over time is needed
 - Systematic measure of employment rates is needed
 - Increased stakeholder involvement is needed

MEIL Accreditation

- Program fully accredited through Fall 2028
- Next site review Spring of 2028
- Area for improvement in Standard 5 Provider Quality Assurance and Continuous Improvement

Future Needs

- Attention to AFI by program
- Maintaining current faculty ratio
- Maintaining competitive affordability of program

Recommendation: Continue the Master of Education in Instructional Leadership program at the current level of activity.

Gov. Kelley noted that no action item was listed on the committee agenda, however a request for a motion was approved. Gov. McKibben motioned for approval of the recommendation to continue the Master of Education in Instructional Leadership program at the current level of activity. Gov. Saffore seconded the motion. The motion carried.

Dr. Carney presented to the committee. Her report included:

- Opening Week Attendance
 - President's opening comments =139 Attendees
 - Faculty Driven Student Success = 32 Attendees
 - Lessons from COVID = 23 Attendees
 - Academic Honesty Policy = 34 Attendees
 - Open Education Resources = 25 Attendees
 - New Student Orientation = 30 Staff and 20 Students
- Academic Affairs Highlights Internal
 - Established IBM partnership which will allow for faculty and staff to earn course badges, certificates, guest lectures, etc.

- Two New Hires Pending: Choir Director & Director of Library
- Two Title IX trainings will be offered the next two weeks
- Suttle & Stalnaker, a local CPA firm will be on campus recruiting
- Academic Affairs Highlights External
 - Received Letter of Approval from the HEPC for the Ed.D. program
 - Working on HLC's new academic program substantive change application
 - Preparing for the HLC 2023 Institutional Update Feb. 27-April 7

Dr. Carney introduced Dean Debbie Williams who reported on the Bachelor of Science in Business Administration (BSBA) Program Review. Her report included:

- Highlights
 - Program Fully accredited
 - Return on Investment 318%
- Program Strengths
 - Diverse faculty business backgrounds bring expertise
 - Accounting and Management concentrations offer online degree programs with the same curriculum as the in-seat programs.
 - Agribusiness growing. Students are eligible for the USDA 1890 Scholarship.
 - Program leadership and faculty present numerous discipline specific internships and career opportunities
 - Required periodic assessment that keeps curriculum current and relevant.
- Weaknesses
 - Classrooms are using outdated equipment
 - Difficulty in securing and retaining qualified faculty
- Future needs
 - Hire more tenure track faculty
 - Provide dedicated funding to update facilities
 - Hire a dedicated support staff for the program
 - Classrooms are using outdated equipment
 - Look at ways to increase compensation for faculty in the program
- Recommendation: Continue the Bachelor of Science in Business Administration program at the current level of activity.

Gov. Kelley approved a request for a motion. Gov. McKibben motioned for approval to continue the Bachelor of Science in Business Administration program at the current level of activity. Gov. Saffore seconded the motion. The motion carried.

VI. Adjournment

With there being no further business the meeting adjourned at 9:53 a.m. The next scheduled meeting is April 20, 2023.

Academic Affairs

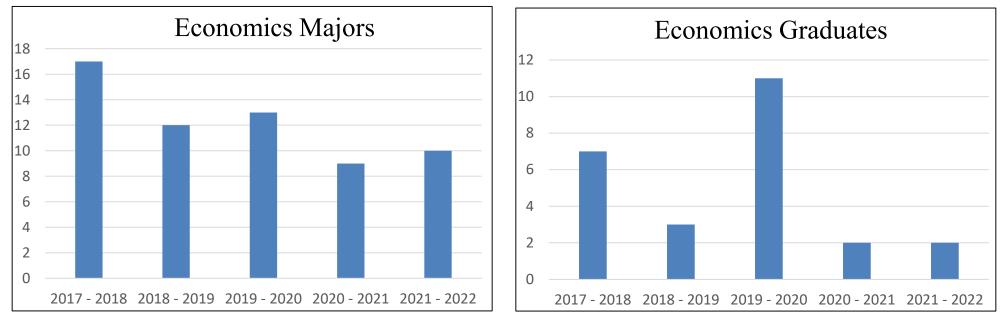


Dr. Paige Carney April 20, 2023

Bachelor of Arts in Economics Program Review

Highlights

• Fully accredited through the Council for Business Schools and Programs (ACBSP)





Economics Program Return on Investment

Academic Year	2017/18	2018/19	2019/20	2020/21	2021/22	Total
A. Credit hours produced for the year times 324 (for \$324 per credit hours)	= \$469,476		1,089 x 324 = \$352,836			\$1,891,512
B. Total of Program Salary (from base 9 month salary)	\$162,857	\$99,043	\$103,239	\$110,637	\$116,365	\$592,131
ROI (A divided by B)	2.88 or 288%	3.95 or 395%	3.41 or 341%	3.03 or 303%	2.94 or 294%	3.19 or 319%



Economics Program Review Findings

Strengths

- The agricultural economics concentration was added AY 2020 and is eligible for the 1890 scholarship.
- The economics program contributes to the General Education curriculum. Two members of the economics faculty hold a dual appointment as associate faculty members of the Master in Public Administration (MPA) program.
- The program has an established chapter of Omicron Delta Epsilon, an international economics honor society accredited by the Association of College Honor Society.
- The economics program is accredited by the ACBSP, a leading international accrediting organization.

Weaknesses

- The program lacks resources such as academic journals, that are essential for faculty as well as student research.
 - Classrooms need technological updates.



Economics Program Review Recommendation

Future Needs

- Gain access to academic journal and research software.
- Update of classroom technology.
- Faculty salaries needs to be adjusted.

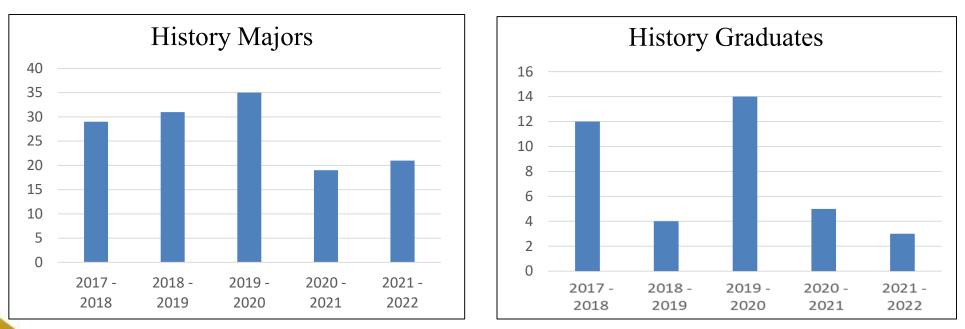
Recommendation: Continue the Bachelor of Arts in Economics program at the current level of activity.



Bachelor of Arts in History Program Review

Highlights

• Highly engaged faculty that have served on Boards of Directors for a number of organizations, including WV Humanities Council, and have served in advisory capacity to the WV Division of Culture and History.





History Program Return on Investment

Academic Year	2017/18	2018/19	2019/20	2020/21	2021/22	Total
A. Credit hours produced for the year times 324 (for \$324 per credit hours)	-	·	2,154 x 324 = \$697,896	·	·	\$3,374,460
 B. Total of Program Salary (from base 9 month salary) 	\$165,867	\$169,182	\$170,110	\$189,257	\$157,392	\$851,808
ROI (A divided by B)	5.34 or 534%	4.76 or 476%	4.10 or 410%	2.97 or 297%	2.70 or 270%	3.96 or 396%



History Program Review Findings

Strengths

- Excellent faculty with terminal degrees provide a wide distribution of course offerings, including in American, West Virginia, European, and Asian history.
- Program provides opportunities for experiential learning through internships and its summer field school in historical archeology.
- Department faculty advise history as well as Education majors in the Social Studies concentration.

Weaknesses

- Challenging to offer a full complement of courses in African and African-American History.
- Assessment and the proper reporting and analysis of assessment data.
- Early Enrollment has resulted in a reduced number of students taking general education history courses on campus.

History Program Review Recommendation

Future Needs

- Hire an additional faculty member with the ability to provide courses in African and African-American History.
- Submit assessment reports annually.

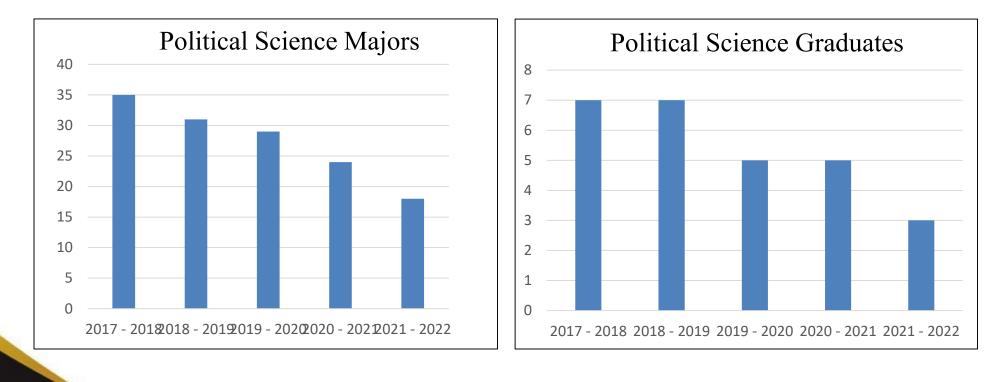
Recommendation: Continue the Bachelor of Arts in History program at the current level of activity with the caveat of hiring an additional faculty member to complement current faculty as soon as the budget allows.



Bachelor of Arts in Political Science Program Review

Highlights

• The program has had success in helping students gain admission to graduate and law schools.





Political Science Program Return on Investment

Academic Year	2017/18	2018/19	2019/20	2020/21	2021/22	Total
A. Credit hours produced for the year times 324 (for \$324 per credit hours)	,	1,020 x 324 = \$330,480	870 x 324 = \$281,880	738 x 324 = \$239,112	594 x 324 = \$192,456	\$1,377,120
 B. Total of Program Salary (from base 9 month salary) 	\$129,074	\$131,468	\$138,989	\$107,717	\$135,382	\$642,630
ROI (A divided by B)	2.91 or 291%	2.51 or 251%	2.03 or 203%	2.22 or 222%	1.42 or 142%	2.21 or 221%



Political Science Program Review Findings

Strengths

- Faculty in the program all have terminal degrees with different areas of interest.
- Based on proximity to the state capital, and credibility of program faculty with various levels and departments of state and local governance, the program is a valuable asset to the university.
- The department runs efficiently, which maximizes the ability to teach general education and core program courses to the benefit of all undergraduate students.

Weaknesses

- Faculty must pivot frequently to teach different courses, delivery modes, and days and times to meet the needs of the university and students.
- The program should expand their efforts to take advantage of opportunities to engage in more collaborations.

Political Science Program Review Recommendation

Future Needs

- An Accelerated Bachelor/Masters option should be created and promoted. This will allow the undergraduate public administration/public policy concentration to be eliminated.
- Concentrations in the program should be streamlined; increased collaboration with the English and Criminal Justice programs will result in efficiencies with course offerings, especially in the Pre-Law concentration.

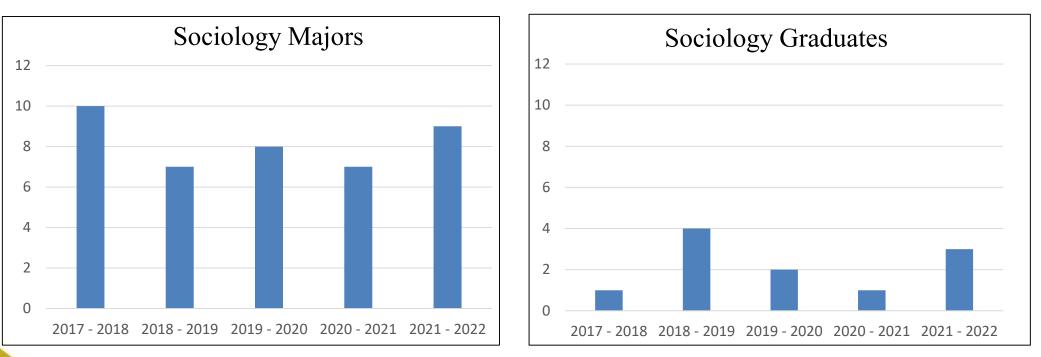
Recommendation: Continue the Bachelor of Arts in Political Science program at the current level of activity.



Bachelor of Arts in Sociology Program Review

Highlights

• First recognized as a major in 1929.





Sociology Program Return on Investment

Academic Year	2017/18	2018/19	2019/20	2020/21	2021/22	Total
A. Credit hours produced for the year times 324 (for \$324 per credit hours)	747 x 324 = \$242,028	549 x 324 = \$177,876	609 x 324 = \$197,316	681 x 324 = \$220,644	564 x 324 = \$182,736	\$1,020,600
 B. Total of Program Salary (from base 9 month salary) 	\$96,810	\$106,491	\$104,026	\$51,102	\$56,212	\$414,565
ROI (A divided by B)	2.50 or 250%	1.67 or 167%	1.90 or 190%	4.32 or 432%	3.25 or 325%	2.46 or 246%



Sociology Program Review Findings

Strengths

- Provides courses for students to graduate in 4-5 years.
- The program has offered 71 sections of Early Enrollment courses (triple from the previous review period).
- Faculty nationally known as presenters and office bearers in learned bodies and conferences.
- Sociology courses are offered online and some are used as service courses especially by RBA program

Weaknesses

- Significant decline in students majoring and graduating in sociology.
- Lack of assessment data from the last 5 years.
- Lack of diversity in the faculty to teach the courses on race relations, ethnic movements in the US etc.

Sociology Program Review Recommendation

Future Needs

• Teach out plan for current students

Recommendation: Discontinuation of the Bachelor of Arts in Sociology Program.



QUESTIONS?





Board of Governors Advancement Committee Erickson Alumni Center Erickson Alumni Center - Grand Hall https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Thursday, April 20, 2023

AGENDA

I.	Call to Order	E. Gail Pitchford
II.	Roll Call	Susan Compton
III.	Verification of Appropriate Notice of Public Meeting	E. Gail Pitchford
IV.	Approval of February 2, 2023 Minutes (Action Required)	E. Gail Pitchford
V.	 Advancement Updates a. Fundraising Performance Report March 31, 2023 b. Investment Portfolio March 31, 2023 c. Upcoming Alumni Engagement Opportunities 	Patricia Schumann

VI. Adjournment

Board of Governors West Virginia State University Advancement

Date/Time: 4/20/2023 -- 9:00 AM

Location:

Erickson Alumni Center - Grand Hall

https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Purpose: To conduct regular business of the committee

Notes:

Meeting was approved : 4/11/2023 12:20:46 PM

MEETING MINUTES West Virginia State University Board of Governors Advancement Committee Erickson Alumni Center Thursday, February 2, 2023

I. Call to Order and Roll Call

Governor Pitchford called the meeting to order at 10:02 am.

II. Administrative Clerk (Susan Compton) called the roll.

Members in attendance were Governor Greenhowe, Governor Flores, Governor Jackson, Governor Jones, Governor Kelley, Governor McKibben, Governor Pietruszysnki, Governor Pitchford, Governor Saffore, and Governor Curtis

Members not in attendance were Governor Raines and Governor Payne

III. Verification of Appropriate Notice of Public Meeting

Governor Pitchford verified the Appropriate Notice of Public Meeting.

IV. Approval of December 9, 2022 Minutes

Governor Pitchford entertained a motion to approve minutes from the December 9, 2022 meeting. Governor Pitchford noted one correction in section five which references the amount noted from Diversified Energy, the amount should be \$125,000. Governor McKibben noted one additional correction to the spelling of her first name; it is spelled Tracy. Governor McKibben made a motion to approve the minutes with noted edits; the motion was seconded by Governor Kelley. Motion carried.

V. Advancement Updates

Ms. Schumann presented the fundraising performance report as of December 31, 2022. As of that date, we had received \$3,445,224 in new gifts and pledges. The goal for this year is \$5,000,000. We are trailing slightly in number of donors, number of gifts, and alumni participation rate. The goal for alumni participation rate this year is 3.8%.

Ms. Schumann reported that cash flow has been strong. Payments received on FY2023 pledges total \$376,257; payments received on older pledges total \$483,922; and new cash totaled \$2,140,558.

Ms. Schumann also reported on the investment portfolio. The portfolio had growth during the last quarter of 2022 with an ending market value of \$12,037,757. There has been additional growth in January bringing the total to \$12,715,897. The portfolio performance history has improved with the growth in January. The December 31st YTD numbers showed a -9.42% but with the addition of January our numbers have improved to -2.30 YTD. This brings the 3-year performance to 7.45%, the 5-year performance to 4.19%, and the 10-year performance to 6.2%. Governor McKibben requested a benchmark report which would show how we compare to benchmarks, and Ms Schumann agreed to provide that at the next meeting. Governor Kelley added that the Foundation's target investment goal is 6% so he is pleased with the 10-year performance mark. Ms. Schumann reported that WVSU Day of Giving will be held on February 23, 2023. The theme is "WVSU Alumni Who are Changing the World: Alumni of Distinction". This campaign is entirely digital with crowdfunding platforms, social media, and emails. Each year this event grows in participation. The goal for overall dollars is \$200,000 with a participation goal of 250

donors. Governor McKibben asked what the goal for last year was for a comparison. Ms. Schumann shared the goal last year was \$300,000. We are being conservative this year because of the activity with the Presidential Inauguration and the Black & Gold Gala. Day of Giving projects include: Student Success Fund (unrestricted), Athletics, the four colleges, Presidential Scholarship, Commuter Student Scholarship, DEI Scholarship, and School of Agriculture & Environmental Science. We have approximately \$30,000 in matching challenge money which is being applied strategically to these different projects to help motivate donors. Ms. Schumann also reported on the upcoming Presidential Inauguration and Black & Gold Gala April 13-14, 2023. There are multiple sponsorship opportunities available; currently we have received commitments for \$66,500 from 16 donors. Last year we raised over \$209,000 for the Black & Gold Gala, with \$175,000 of that being in sponsorships. The goal this year is \$200,000 in sponsorships for the Black & Gold Gala and \$40,000 in sponsorships to support the Inauguration. The presidential citation honorees for the Black & Gold Gala include Allan McVey, Dr. Ann Brothers Smith, Judge Reggie Walton, and Robert F. Smith of the Student Freedom Initiative. Gala honorees include Diane Strong-Treister, Diversified Energy, Unicare, Paul Smiley, Alpha Kappa Alpha, and Alpha Phi Alpha.

VI. Adjournment

With there being no further business, Chair Pitchford adjourned the meeting at 10:25 a.m.

Approved by:

Patricia Schumann Vice President for University Advancement

Respectfully submitted by: Susan Compton Advancement Committee Administrative Clerk

University Advancement



Patricia J. Schumann April 20, 2023

Third Quarter Fundraising Update: Total Raised as of March 31, 2023

	FY2022	FY2023	+/-
Pledges	\$1,350,992	\$2,398,108	78%
Cash Gifts	\$1,525,889	\$1,387,901	(9%)
Gifts in Kind	\$2,423	\$5,438	NA
Total Giving	\$2,879,304	\$3,791,447	32%



Third Quarter Fundraising Update: Total Raised as of March 31, 2023

	FY2022	FY2023	+/-
Number of Donors	1248	858	(31%)
Number of Gifts	1801	1644	(18%)
Alumni Donors	486	454	(7%)
Alumni			
Participation Rate	2.70%	2.52%	NA



Cash Flow Report March 31, 2023

FY2023 Cash Flow Report		
Payments on FY2023 Pledges	\$ 407,482	
Payments on Pledges Prior to FY2023	\$ 604,320	
Outright Cash Received	\$1,387,901	
Non-charitable Revenue	\$ 402,314	
Total Cash	\$ 2,802,016	

Fulfillment of Gift-in-Kind Pledge:

\$1.97 million in cybersecurity equipment and software from the Student Freedom Initiative



Major Gifts Received in Third Quarter Report

Estate of Frances Reed (Realized Bequest)\$100,000Alumna\$40,000Truist Bank\$25,000



Major Gifts Received to date in Fourth Quarter

The Greater Kanawha Valley Foundation\$ 20,000Aetna/CVS Health\$ 35,000Huntington National Bank\$275,000



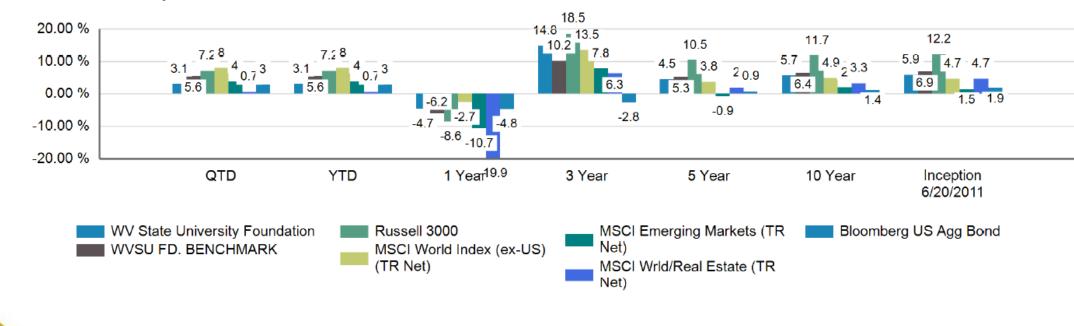
Investment Portfolio Value: Summary Change in Portfolio Value for the Quarter

> Beginning Value 1/1/2023 Contributions/Withdrawals Fees Income Received Change in Market Value Change in Accrued Income Ending Market Value

\$12,037,756 \$427,064 (\$14,445)\$54,324 \$317,913 (\$2,885)\$12,825,497



Investment Portfolio Value: Performance versus Benchmarks



Benchmark Comparison

WEST VIRGINIA STATE

Investment Portfolio Value: Performance versus Benchmarks

Index Comparison

	QTD	YTD	1-Year	3-Year	5-Year	10-Year	Inception (6/20/2011)
WV State University Foundation	3.11 %	3.11 %	-4.71 %	14.78 %	4.54 %	5.68 %	5.92 %
WVSU FD. BENCHMARK	5.57 %	5.57 %	-6.24 %	10.18 %	5.30 %	6.45 %	6.94 %
Russell 3000	7.18 %	7.18 %	-8.58 %	18.49 %	10.45 %	11.73 %	12.20 %
MSCI World Index (ex-US) (TR Net)	8.02 %	8.02 %	-2.74 %	13.50 %	3.80 %	4.91 %	4.69 %
MSCI Emerging Markets (TR Net)	3.96 %	3.96 %	-10.70 %	7.83 %	-0.91 %	2.00 %	1.50 %
MSCI Wrld/Real Estate (TR Net)	0.68 %	0.68 %	-19.94 %	6.32 %	1.99 %	3.34 %	4.74 %
Bloomberg US Agg Bond	2.96 %	2.96 %	-4.78 %	-2.77 %	0.91 %	1.36 %	1.87 %



Foundation Scholarships

Scholarship Impact 2022-2023 Scholarship Budget \$ 881,107 Scholarships Awarded \$ 785,032 373 awards/257 students

Projected Scholarship Impact 2023-2024 Scholarship Budget \$ 956,100



Day of Giving Results

Total Raised	\$ 125,407
Total Donors	260
Total Gifts	329
First-time Donors	46

Giving by Constituency	А	mount	Gifts	Donors
Alumni	\$	88,307	197	161
Friends	\$	26,132	122	91
Businesses	\$	3,500	3	3
Organizations	\$	7,367	6	4
Students	\$	100	1	1

WEST VIRGINIA STATE UNIVERSITY



Day of Giving Results

Highlighted Projects:	Raised	Match	<u>Total</u>
Student Success Fund	\$ 12,261.2	1 \$ 10,000.00	\$ 22,261.21
Presidential Scholarship	\$ 6,557.50	\$ 2,500.00	\$ 9,057.50
College of Arts & Humanities	\$ 5,895.00	0 \$ 2,500.00	\$ 8,395.00
College of Professional Studies	\$ 2,700.00	0 \$ 2,500.00	\$ 5,200.00
College of Business & Social Sciences	\$ 2,900.00	0 \$ 2,500.00	\$ 5,400.00
College of Natural Sciences & Mathematics	\$ 2,245.00	0 \$ 2,500.00	\$ 4,745.00
Athletics	\$ 14,905.00	0 \$ 1,500.00	\$ 16,405.00
Commuter Student Scholarship	\$ 1,950.00	\$ 2,500.00	\$ 4,450.00
DEI Scholarship	\$ 530.00	0 \$ 2,500.00	\$ 3,030.00
School of Agriculture & Environmental Science	\$ 1,275.00	\$ 2,500.00	\$ 3,775.00
"Other" Funds	\$ 42,688.0	7 \$	\$ 42,688.07

WEST VIRGINIA STATE



Sponsorships and Gifts as of 4/18/2023

Inauguration Sponsorships \$ 25,500 (11 sponsors) Gifts in honor of President Cage \$11,130 (47 gifts)





Revenue as of 4/18/2023 \$189,750 (70 sponsors) Sponsorships 750 Patrons \$ Silent Auction \$ 15,000 8,738 **Ticket Sales** \$ \$214,238 **Total Revenue 520 Total Attendees**



Alumni Engagement Opportunities

WVSU National Alumni Association Conference April 20-23 Baltimore, MD

YWCA Race to End Racism Downtown Charleston

Alumni Networking Reception Capitol Market, Downtown Charleston May 11

April 29





Board of Governors Enrollment Management and Student Affairs Erickson Alumni Center Erickson Alumni Center - Grand Hall https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

April 20, 2023

AGENDA

I.	Call to Order	Tracy McKibeen
II.	Roll Call	Lauren Waugh
III.	Verification of Appropriate Notice of Public Meeting	Tracy McKibben
IV.	Approval of February 2, 2023 Minutes (Action Required)	Tracy McKibben
V.	 Enrollment Management/Retention Year to year application comparisons Enrollment Strategies 	Tracy McKibben

VI. Adjournment

Board of Governors West Virginia State University Enrollment Management and Student Affairs

Date/Time: 4/20/2023 -- 9:00 AM

Location:

Erickson Alumni Center - Grand Hall

https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Purpose: To conduct regular business of the committee

Notes:

Meeting was approved : 4/11/2023 12:24:53 PM

MEETING MINUTES West Virginia State University Board of Governors Enrollment Management Committee Erickson Alumni Center Thursday, February 2, 2023 9:00 a.m.

I. Call to Order and Roll Call

Governor McKibben called the meeting to order at 10:45 am

II. Administrative Clerk (Lauren Waugh) called the roll.

Members in attendance were Governor McKibben, Governor Jackson, Governor Flores, Governor Jones, Governor Pitchford, Governor Saffore, Governor Greenhowe and Governor Curtis.

Members not in attendance were Governor Kelley, Governor Raines and Governor Pietruszynski.

III. Verification of Appropriate Notice of Public Meeting Governor McKibben verified the Appropriate Notice of Public Meeting.

IV. Approval of September 8, 2022 Minutes

Governor McKibben entertained a motion to approve minutes from the December 9, 2022 meeting. Governor Greenhowe made a motion to approve; the motion was seconded by Governor Jackson. Motion carried.

V. Enrollment Management/Retention

Dr. Sowell presented updated information regarding year to year comparisons with enrollment. Spring 2023 we have a total of 2,894 students with 103 of those being new students. There were 20 students who signed in for new student orientation in person for spring and 109 completed the orientation online. We have 1,52 returning students and 1,462 students not including our early enrollment program. Dr. Sowell is going to increase the goal for next year's spring enrollment. Fall 2023 we are ahead in every important category. Technical difficulties halted progress confirming students but the issue has since been resolved and numbers will continue to increase. Common App is live as of Jan 13, 2023and we have received 217 applications. We are initiating partnerships with recruiters to increase our number of international students. The Stop Out Campaign with The Parish Group is expected to launch this month and focus groups are scheduled with students to help with our academic advising process. The graduate application is being moved online for easier accessibility for our students and there is an Open House planned for March 21, 2023.

VI. Adjournment

With there being no further business, Governor McKibben adjourned the meeting at 10:58 a.m.

Approved by:

Dr. Stacey Sowell Vice President for Enrollment Management and Student Affairs

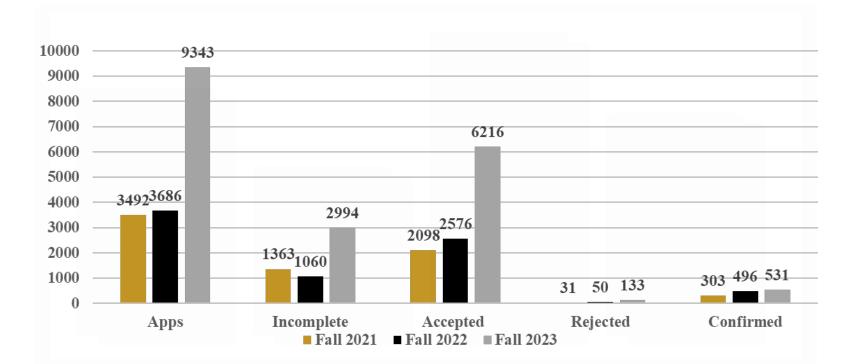
Respectfully submitted by: Lauren Waugh Enrollment Management and Student Affairs Administrative Clerk

Enrollment Management and Student Affairs



Dr. Stacey Sowell April 2023

Fall Three Year Comparison





Enrollment Strategies

- Gym Hours: 4 days a week open 12hrs, 5hrs on weekends
- 1001 Applications have been submitted since the launch of The Common App in January
 - 55% conversion from suspects to applicant
 - 89% conversion from prospect to applicant
- Open House: 486 registered
- Fall 2023 Pre-registration In Progress
 - 487 returning students registered (4-18-23)
 - SEOG funds exhausted to help students with balances be able to register
 - Registration celebration 4-25-23
 - Office of Student Success and Retention working with students who are not registered daily
 - New Student Orientation
 - Dates pending
 - Online NSO mandatory for all incoming students
 - Stop Out Campaign
 - Launched 4-14-23
 - Generated 8 transfer applications in 3 days

3

QUESTIONS?





Board of Governors FULL BOARD Erickson Alumni Center – Grand Hall https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Thursday, April 20, 2023 9:00 am

AGENDA

I.	Call to Order and Oath of Office	Mark Kelley
II.	Roll Call	Crystal Walker
III.	Verification of Appropriate Notice of Public Meeting	Mark Kelley
IV.	Approval of February 1, 2023 Town Hall and February 2, 2023 Meeting Minutes (<i>Action Required</i>)	Mark Kelley
V.	Report from the President	Ericke S. Cage
VI.	 Approval of Academic Program Reviews CollegeEnfoRuminess and Social Sciences (Action Required)	Chuck Jones
VII.	 Approval of FY 2024 Financials Tuition and Fee Increase Across the Board Pay Increase 	Ian Flores
VIII.	Possible Executive Session under the Authority of West Virginia Code §6-9A-4 to Discuss Legal, Personnel and Property Matters (Action Required)	Mark Kelley

IX. Adjournment

Board of Governors West Virginia State University FULL BOARD

Date/Time: 4/20/2023 -- 9:00 AM

Location:

Erickson Alumni Center - Grand Hall

https://us06web.zoom.us/j/87176594880 Meeting ID: 871 7659 4880

Purpose: To conduct regular business of the board

Notes:

Meeting was approved : 4/11/2023 12:25:49 PM

Meeting Minutes West Virginia State University Board of Governors Full Board Erickson Alumni Center, Grand Hall and Zoom February 1, 2023

I. Call to Order

Governor Kelley called the meeting to order at 3:04 p.m.

II. Roll Call

The clerk called the roll. Members present were Governor Curtis, Governor Flores, Governor Greenhowe, Governor Jackson, Governor Kelley, Governor McKibben, Governor Pietruszynski, and Governor Pitchford. Governor Jones, Governor Payne, Governor Raines, and Governor Saffore were absent.

III. Verification of Appropriate Notice of Public Meeting

Governor Kelley verified the Appropriate Notice of Public Meeting.

IV. Conversations with the WVSU Board of Governors

Governor Kelley said the meeting was being held in accordance with West Virginia Code to provide an opportunity to discuss ways to collectively enhance operational efficiencies and effectiveness across the university community. Each group was allotted time on the agenda to participate in the conversations with the Board.

- V. Ms. Maryam Rawash, Student Government Association (SGA) President, provided an update on the current work of the SGA. Additionally, she and fellow students shared questions and concerns, including but not limited to:
 - Low student participation on campus;
 - Dining hall issues with food, salad bar, lack of cleanliness;
 - Campus Carry Act;
 - Dilapidated facilities and classrooms;
 - Relationship with neighboring chemical companies; and
 - Fitness Center hours.

Dr. Jessica Barnes-Pietruszynski, Faculty Senate Chair, provided an update on the current work of the Faculty Senate. Additionally, she and fellow faculty members discussed concerns, including but not limited to:

- Low faculty morale;
- Pay disparity and salary schedules;
- Number of administrative positions;
- Lack of temperature control in many classrooms;
- Outdated or lack of technology in classrooms;
- Customer service; and
- Deferred maintenance.

Ms. Robin Tabor, Staff Council Chair, shared questions and concerns on behalf of the staff, including but not limited to:

- Additional workloads with no additional pay;
- Employees receiving promotions and raises knowing the financial position; and
- Staff feel they should not be scheduled last for these sessions with the Board.

Administrators and Deans responded to all of the questions and addressed concerns that were expressed during the sessions. If additional questions or concerns arise, faculty, staff, and students were asked to inform their respective leader and/or Board representative so that the information can be shared with the President or the Board.

VI. With there being no further business, the meeting was adjourned at 5:15 p.m.

Respectfully submitted,

Governor Christopher Jackson Secretary

Approved:

Governor Mark W. Kelley Chair

Meeting Minutes West Virginia State University Board of Governors Full Board Erickson Alumni Center, Grand Hall and Zoom February 2, 2023 9:00 a.m.

I. Call to Order and Oath of Office

Governor Kelley called the meeting to order at 11:15 a.m. and administered the oath of office to Governor Greenhowe and Governor Saffore.

II. Roll Call

The clerk called the roll. Members present were Governor Curtis, Governor Flores, Governor Greenhowe, Governor Jackson, Governor Jones, Governor Kelley, Governor McKibben, Governor Payne, Governor Pietruszynski, Governor Pitchford, and Governor Saffore. Governor Raines was absent.

III. Verification of Appropriate Notice of Public Meeting

Governor Kelley verified the Appropriate Notice of Public Meeting.

IV. Approval of Meeting Minutes

Governor Kelley asked for a motion to approve the minutes from the December 9, 2022 meeting. Governor Flores so moved, and Governor McKibben seconded the motion. The motion carried.

V. Report from the President

President Cage provided updates on spring semester kick-off events, legislative engagement, WVSU Day at the Capitol, new partnerships, and leadership appointments.

Governor Kelley shared a brief overview of the town hall meetings held the previous day for Board members who could not attend. He said it was the most positive campus constituents meeting he has participated in since sitting on the Board. He gave credit to President Cage for the efforts to move the University forward together.

VI. Approval of Academic Program Reviews

The Academic Affairs Committee received the program reviews for the Bachelor of Science in Business Administration and the Master of Education in Instructional Leadership. Both programs were recommended for continuation at the current level. Governor Jones moved that the Board approve the programs reviews as presented. Governor Jackson seconded the motion, and the motion carried.

VII. Approval to Adopt and Revise Policies

The Governance Committee reviewed revisions to BOG Policy #14 and the proposed new BOG Policy #66. Both policies were recommended for approval. Governor McKibben moved that the Board approve the policies as presented. Governor Saffore seconded the motion, and the motion carried.

VIII. Possible Executive Session under the Authority of West Virginia Code §6-9A-4 to Discuss Legal, Personnel and Property Matters

Governor McKibben motioned for approval to go into Executive Session under the authority of West Virginia Code §6-9A-4 to discuss legal, personnel, and property matters. Governor McKibben seconded the motion, and the motion carried.

Governor Jackson motioned to arise from the executive session and reconvene into the regular session, and Governor Jackson seconded the motion. The motion carried Governor Kelley asked for the record to reflect that the board only discussed items related to the topics listed, that no decisions or motions were made in executive session, and no votes were taken.

IX. Adjournment

With there being no further business, the meeting adjourned at 12:45 p.m.

Respectfully submitted,

Chris Jackson, Secretary

Approved:

Mark Kelley, Chair

PRESIDENT'S REPORT WVSU BOARD OF GOVERNORS MEETING

APRIL 20, 2023



Ericke S. Cage, J.D., LL.M. President

A HISTORIC LEGISLATIVE SESSION

- Full state land-grant match
- House Bill 3371
- \$20 million in deferred maintenance
- Campus Carry



WVSU DAY AT THE CAPITOL











LEGISLATIVE ENGAGEMENT CONTINUES

Advocacy trip to Washington, D.C.

- School of Agriculture, Food, and Natural Resources
- WVSU only land-grant institution without a school of agriculture









SYSTEM WHILE ADVANCING ENVIRONMENTAL SUSTAINABILITY Establishing a School of Food, Agriculture, and Natural Resources at West Virginia State University (WVSU)



History of WVSU

WVSU was founded in 1891 under the Second Morrill Act to provide "instruction in agriculture, the mechanical arts, English language and the various branches of mathematical, physical, natural and economic science: to the black citizens of the state where these students had no access to other higher education institutions." In the late 1950's, WVSU lost its land-grant status and after decades of effort, Congress redesignated WVSU as a land-grant institution in 1999. However, today, WVSU remains the only Land-Grant Institution without a College of Agriculture in the nation.

The Challenge

Access to a safe food supply and management of our natural resources are critical to human survival, the importance of which has increased substantially in recent years due to a rapidly growing population and the threat of climate change. West Virginia is in a strong position for growth in food, agriculture and natural resources and WVSU intends to meet the growing demand for a skilled workforce in these areas. From 2018-2021 there was a 9% increase in the number of operating farms in West Virginia and there are more than 120 operating farmers markets at more than 140 locations. The national outlook projects 59,400 openings annually reflecting a 2.6% growth in employment opportunities in these disciplines from the previous five years.

Moving Forward

WVSU proposes to leverage its designation as an 1890 Land-Grant Institution by fully implementing its tripartite mission of teaching, research, and extension through establishing a School of Food, Agriculture, and Natural Resources.

The school will focus on training students in



Natural Resources Management of natural resources (e.g. soil and water) and mitigation of the impacts of climate change.

Funding Request

1 order to establish this school, WVSU seeks \$20 million in funding. This funding will be used to establish the necessary physical infrastructure, recruit faculty, develop academic programs and recruit and retain students in food, agriculture, and environ science disciplines. We are asking for your support for inclusion in the 2024 Farm Bill. Additionally, we believe the EPA's mmental Justice funding is an ideal source of additional supp



DAY OF GIVING

- More than \$125,000 raised
- 260 donors



INAUGURATION WEEK wvsu downtown





INAUGURATION WEEK HUNTINGTON NATIONAL BANK





Huntington Welcome.®

INAUGURATION WEEK PLANTING WITH DIVERSIFIED





ENERGY







INAUGURATION WEEK INVESTITURE CEREMONY















INAUGURATION WEEK BLACK & GOLD GALA



















West Virginia State University's Strategic Plan



Board of Governors Meeting

Pat Schumann, Debbie Williams, Justin McAllister April 20, 2023

Excellence, Innovation, Progress

Future State is bold and innovative and drives a shared vision for our university that embraces the urgency of the now while remaining true to who we are as a student-centered, doctoral land-grant university that is grounded in its heritage as an HBCU and focused on its future as an inclusive institution of higher learning with nationally recognized faculty, academic programs, and research that supports the emerging needs of our students, the industry, and the state of West Virginia.

Ericke S. Cage, J.D., LL.M

13th President of West Virginia State University



Excellence, Innovation, Progress

Mission

West Virginia State University is a diverse, 1890 landgrant institution that advances knowledge through access and opportunity, innovative teaching and learning, interdisciplinary research, and impactful service. Our learners are equipped to meet the economic and social needs of the state, region, and nation, and contribute solutions to complex global challenges.

Excellence, Innovation, Progress

Vision

West Virginia State University is a doctoral land-grant university, grounded in its HBCU heritage of inclusivity while focused on building nationally recognized programs that inspire student success and facilitate innovative research that drives West Virginia forward.

Excellence, Innovation, Progress

Student-centeredness — We put students first in everything we do.

Inclusion — We create a climate where all can bring their whole and authentic selves.

Excellence — We strive for a Gold Standard in all we do and say.

Integrity — We commit to ethical behavior and full transparency with ourselves and our stakeholders.

Accountability — We take responsibility for our actions individually and collectively.

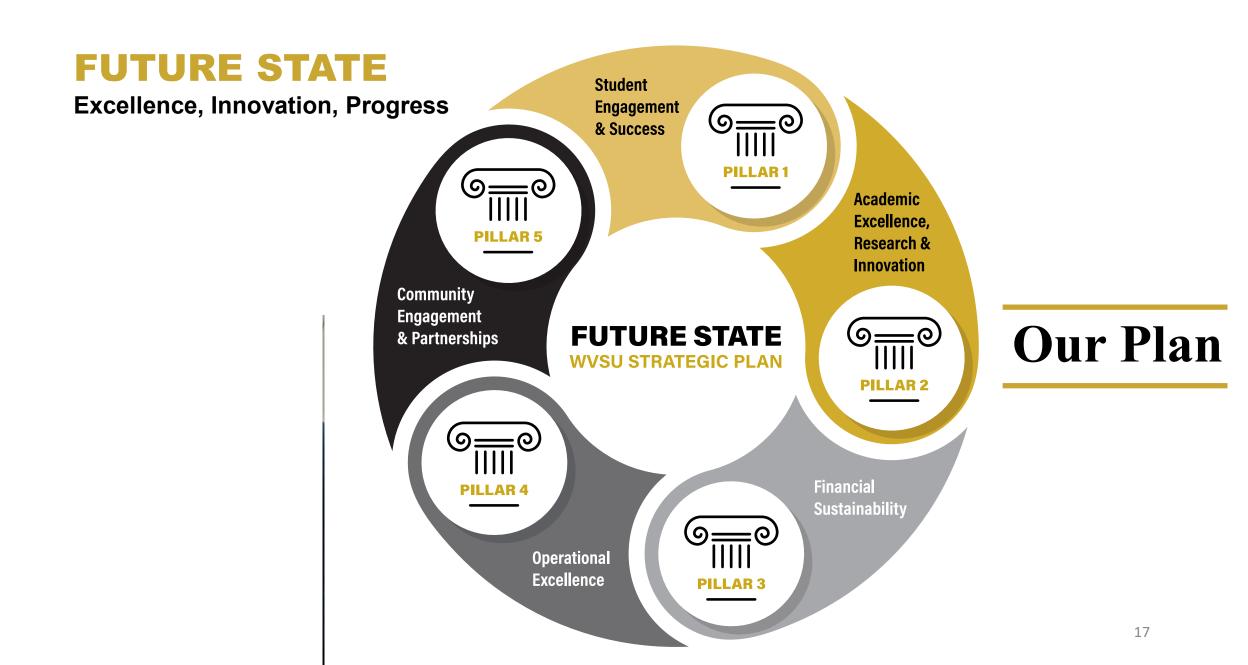
Creativity — We draw inspiration from collaborating with others and create space for curiosity and imagination.

Resilience — We are agile, adapt to change, and rise above adversity.

Excellence, Innovation, Progress

Strategic Planning Process

- Strategic Plan Steering Committee formed and transparent, inclusive process launched in August 2022
- Input sought through 17 listening sessions and survey, resulting in feedback from more than 600 stakeholders
- Subcommittees formed in November 2022 to develop goals and objectives under five broad pillars
- Review by Steering Committee, President's Cabinet, Board of Governors, Public Comment
- Scheduled to be Presented to Board of Governors for approval April 20, 2023





Excellence, Innovation, Progress

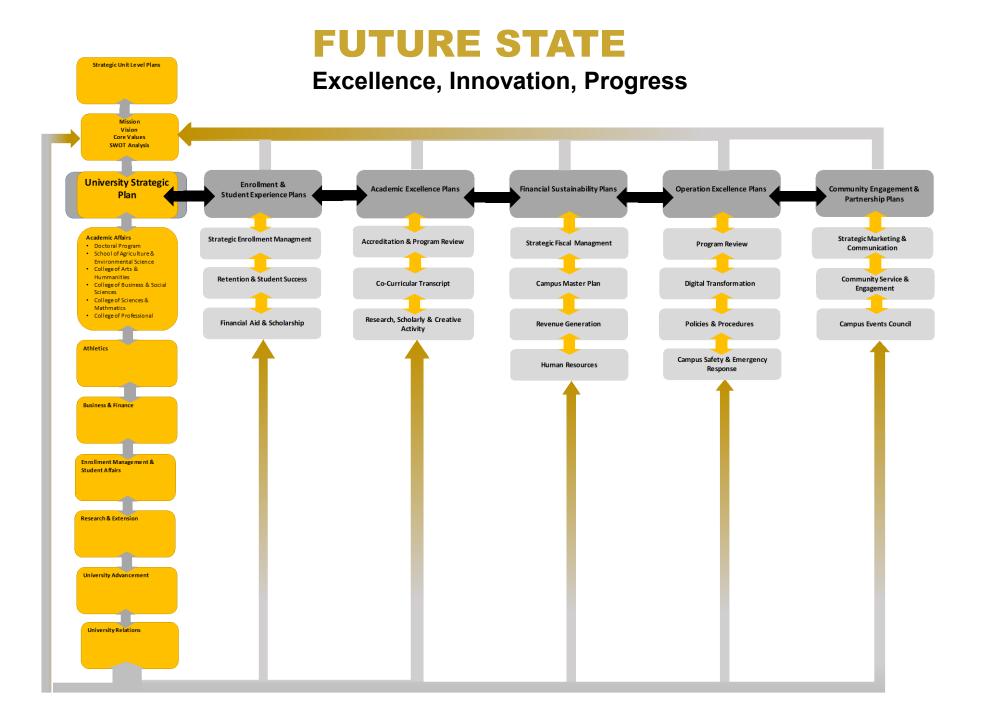
Aspirations

- 1. West Virginia State University will continue to grow our student body and maximize retention rates by setting clear goals and objectives, implementing strategies to reach these goals, and measuring progress annually.
- 2. West Virginia State University will launch its first doctoral program in 2024.
- 3. West Virginia State University will achieve full reaffirmation of accreditation from the Higher Learning Commission by 2026.

Excellence, Innovation, Progress

Aspirations

- 4. WVSU will engage in academic programming, research endeavors, and student engagement that supports the optimal allocation of funds under the variable state appropriations model.
- 5. West Virginia State University will maintain a Composite Financial Index Score that is indicative of a strong financial position and allows for resources to be directed toward transformation.
- 6. West Virginia State University will achieve sustained growth in total revenue through strategic investments and innovative collaborations.



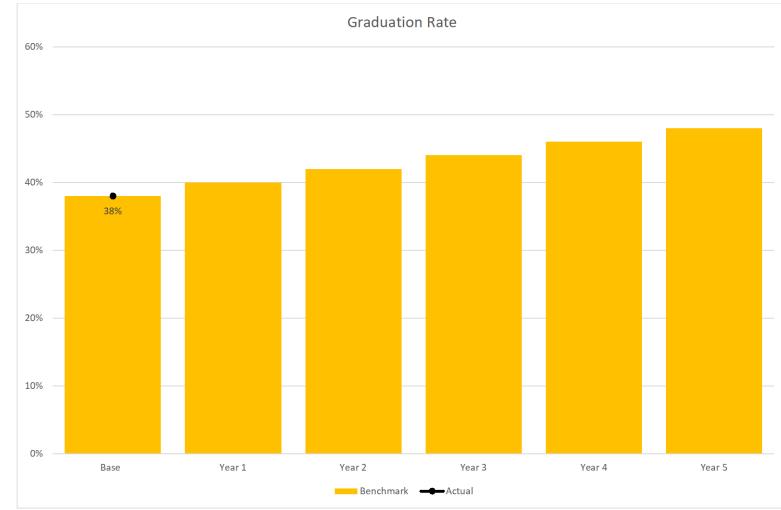
Excellence, Innovation, Progress

Measuring Our Progress

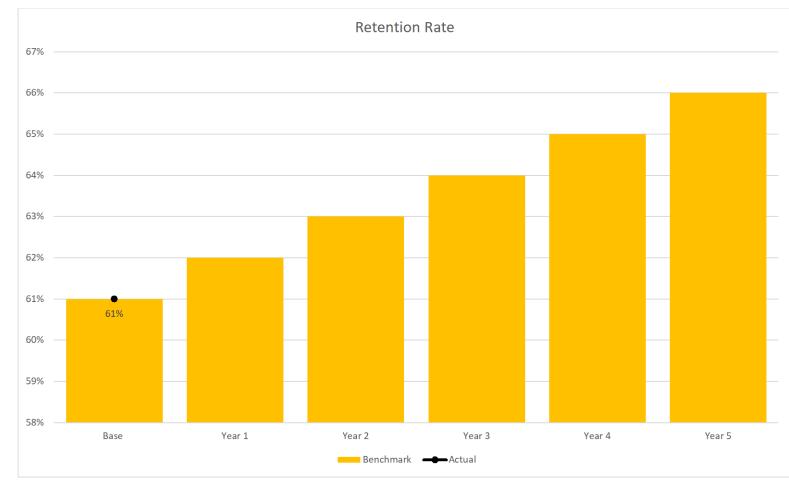
Total FTE 2,400 2,200 2,000 1,800 1,791 1,600 1,400 1,200 1,000 800 600 400 200 Base Year 1 Year 2 Year 3 Year 4 Year 5 Benchmark — Actual

Enrollment & Retention

Excellence, Innovation, Progress



Excellence, Innovation, Progress



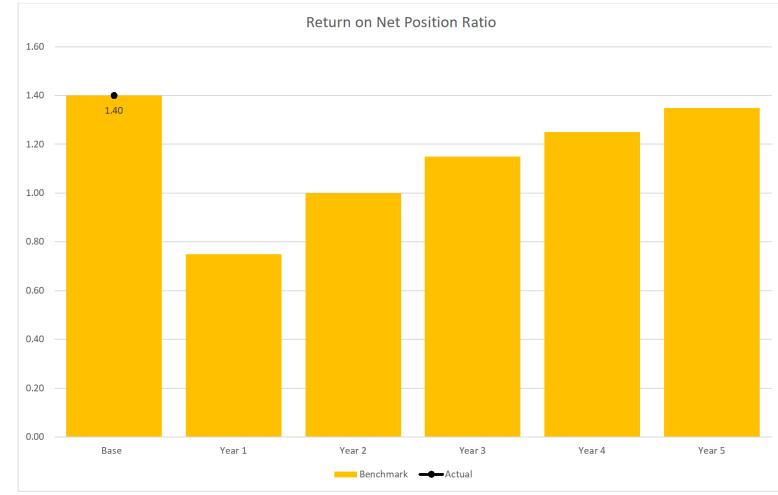
Excellence, Innovation, Progress

Measuring Our Progress

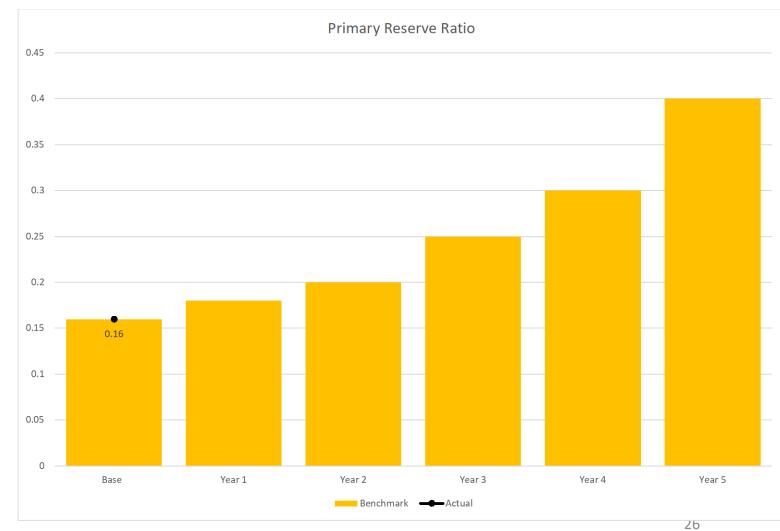
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Composite Financial Index

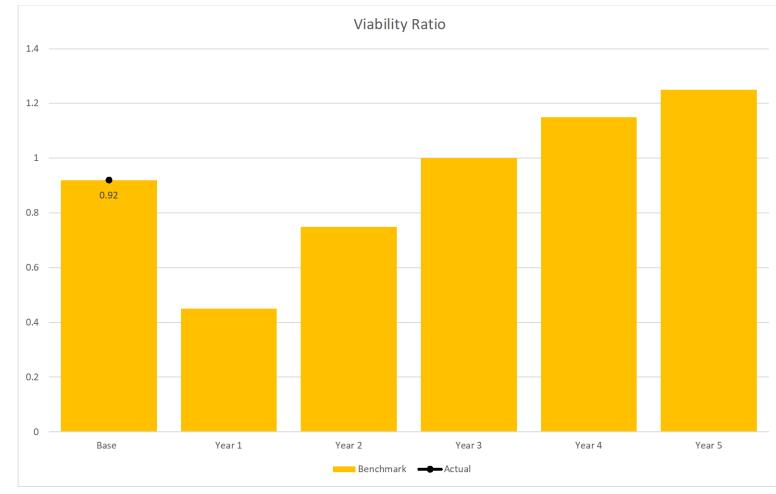
Excellence, Innovation, Progress



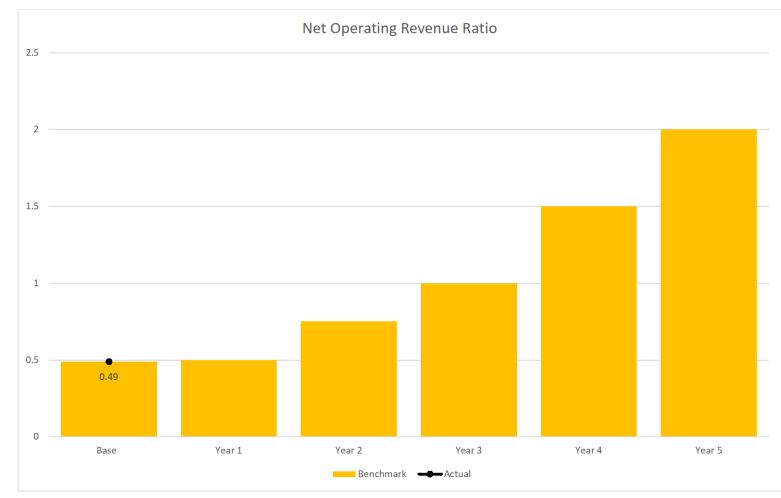
Excellence, Innovation, Progress



Excellence, Innovation, Progress

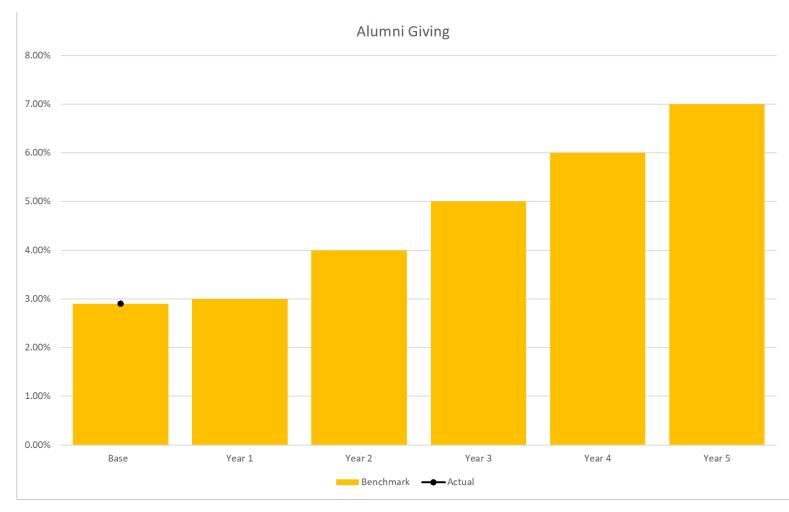


Excellence, Innovation, Progress



Excellence, Innovation, Progress

Measuring Our Progress



Philanthropic Giving

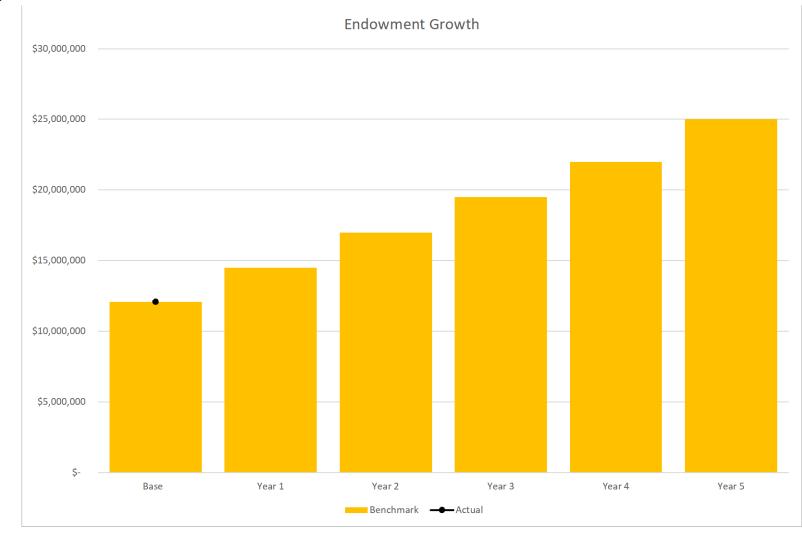
Excellence, Innovation, Progress



Excellence, Innovation, Progress

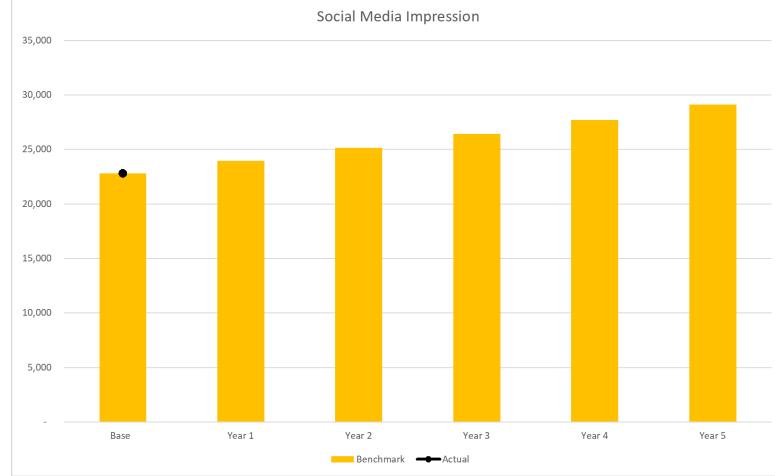


Excellence, Innovation, Progress



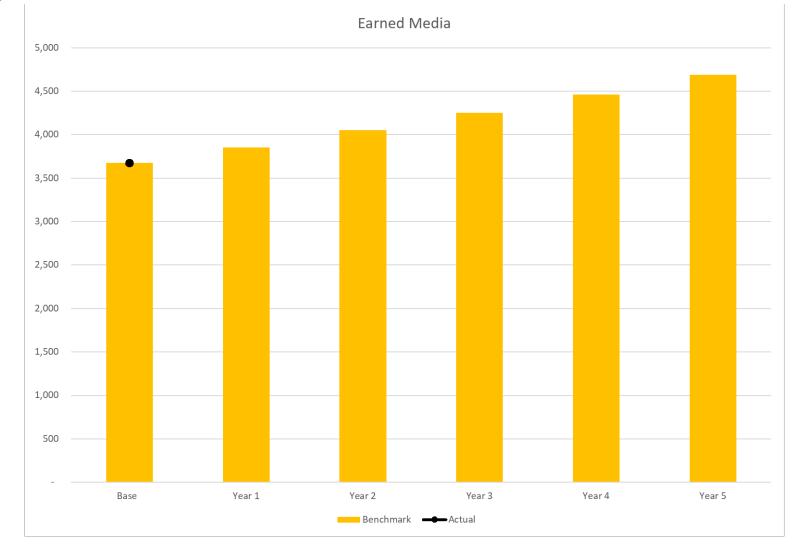
Excellence, Innovation, Progress

Measuring Our Progress



Visibility & Impact

Excellence, Innovation, Progress



QUESTIONS?

